

COMMISSION MEETING MAY 8, 2024, 8:30 A.M. 100 E STREET COLUMBIA CITY, OR 97018

The Port Commission Meeting will be in person. In accordance with state law, the meeting will be accessible via telephone or Zoom. Members of the public may attend the meeting electronically by: https://us02web.zoom.us/j/82937221867

Call-In: (253) 215-8782

Meeting ID: 829 3722 1867

Passcode: 822225

- I. CALL MEETING TO ORDER (President, Robert Keyser)
 - A. Flag Salute
 - B. Roll Call
- **II. ADDITIONS TO AGENDA**
- **III. CONSENT AGENDA** (Items marked with an asterisk are adopted by a single motion unless a Commissioner requests otherwise.)
 - A. * Minutes: March 13, 2024 and March 27, 2024
 - B. * Finance Reports: April 2024
 - C.* April 2024 Check Register (A) and electronic payments in the total amount of \$<u>863,147.11</u>.

IV. COMMENTS FROM THE PUBLIC

FOR RAILROAD AVENUE

(Limited to 2 min. per person unless prior authorization is obtained)

V.	OLD	BUSINESS	
	А.	Marina Update	Miriam House
	В.	Airport Update	Lacey Tolles
		NO PENDING THROUGH-THE-FENCE (TTF) APPLICA	TIONS
	C.	Port Westward Dock Update	Elliot Levin
	D.	Lignetics/Neighbors Update	Sean P. Clark
	Е.	PGE Delays in Legal Agreements	Elliot Levin
VI.	NEW	BUSINESS	
	А.	Resolution 2024-06	Gina Sisco
		APPROVING STRATEGIC BUSINESS PLAN, REVISED	
		MISSION STATEMENT, VISION AND GUIDING PRINCIPL	LES
	В.	Resolution 2024-07	Elliot Levin
		APPROVING INSURANCE SETTLEMENT OF \$2.5M	



VII. EXECUTIVE DIRECTOR'S REPORT

VIII. COMMISSIONER REPORTS

IX. EXECUTIVE SESSION

The Board will hold an Executive Session to consider exempt public records, including written legal advice from Port General Counsel, which is privileged under ORS 40.225 and exempt from disclosure under ORS 192.355(9)(a) and ORS 192.660(2)(f).

X. ADJOURNMENT

Upcoming Meetings and Events

May 20	11:30 a.m.	Agricultural Information Committee Meeting:
		Clatskanie Food Hub
		80 Art Steele St.
		Clatskanie, OR 97016
May 22	TBD	Port Commission Budget Meeting (if necessary)
May 27		Memorial Day – Port Office Closed
June 3	5:00 p.m.	Scappoose Airport Advisory Committee
June 12	8:30 a.m.	Port Commission Meeting

Agenda times and order of items listed are estimated and are subject to change without notice. This facility is ADA-accessible. If you need special accommodation, please contact the Port office at (503) 397-2888 or TTY (800) 735-1232, at least 48 hours before the meeting.

Pursuant to ORS 192.640 (1) the Port of Columbia County Commission reserves the right to consider and discuss, in either Open Session or Executive Session, additional subjects which may arise after the agenda is published.



COMMISSION MEETING MINUTES MARCH 13, 2024 100 E. STREET COLUMBIA CITY, OREGON 97018

The Port of Columbia County held a Board meeting at 8:30 a.m. on Wednesday, March 13, 2024, at the Port office and via Zoom (*) video conferencing with the following present:

<u>Commissioners</u>		<u>Staff</u>	
Robert Keyser	President	Sean P. Clark	Executive Director
Brian Fawcett	Vice President	Robert Salisbury	Port General Counsel
Nancy Ward *	2nd Vice President	Guy Glenn, Jr.	Executive Finance Manager
Chip Bubl	Secretary	Miriam House *	Operations Manager
Nick Sorber	Treasurer	Lacey Tolles	Data Resource and Project Specialists / Interim Airport Manager
		Gina Sisco	Communications & External Affairs Mgr.
<u>Guests</u>		Christa Burns	Administrative Asst. II
Brady Preheim	St. Helens	Elizabeth Millager *	Operations Coordinator
Linda Horst	Kelso, WA	Susan Tolleshaug *	Administrative Asst.
Larry Horst	Kelso, WA	Sydell Cotton *	Assistant Finance Manager
Rob Bates	Gresham		
Jan Schollenberger	Columbia City	Guests (cont.)	
John M.	Oregon City	Dan Serres *	Columbia Riverkeeper
Josh Lucas	Portland	Jason Fussell *	Ironworkers Local 29
Melvin Norman	Portland	Ron Mathis	Local 36
Andrew Bradley	Warren	Bob Gadotti *	Scappoose
Kim Karber	Columbia City	Hayley Watson *	Columbia Pacific Building Trades Council
Ralph Culpepper	Scappoose	Laurie Parry *	
Chris Efird	NEXT Renewable Fuels	-	
Diana Gordon *	Washougal, WA	Alta Lynch *	
Tom Gordon *	Washougal, WA	Will Lohre *	
Deborah Hazen *	Clatskanie	Jamie *	
Greg Hinkelman *	•	Dreng *	
Robert Brajcich	Clatskanie Mayor	Cass *	
Jasmine Lillich * Hinrichs *	Clatskanie	9712277900 *	

President Robert Keyser called the Port of Columbia County Commission Meeting to order at 8:30 a.m. All Commissioners were present.

Additions To Agenda

Robert Keyser asked the Commission if there were any additions to the agenda. There were no additions. Mr. Keyser moved Resolution 2024-03 to the first item of Old Business and stated that the Commission will take public comment on Resolution 2024-03 and then invite the tenant to speak.



Consent Agenda

Mr. Keyser asked for a motion to approve the consent agenda. Nancy Ward moved; Nick Sorber seconded a motion to adopt consent agenda items A, B, and C: January 31, 2024, Minutes, Financial Reports: February 2024, and Approval of Check Register (A) and electronic payments in the total amount of <u>\$1,053,922.40</u>. The motion carried unanimously.

Comments From the Public

Columbia City resident, Jan Schollenberger, asked for an update on rerouting the Lignetics truck traffic. Sean Clark responded that he has not received anything back yet from Lignetics. They are working out some operational ideas before moving forward, so they should have a plan soon. Mr. Clark did not have anything else to report on Lignetics at this time.

<u>Old Business</u>

Resolution 2024-03

AUTHORIZING THE PORT TO ENTER INTO A THIRD AMENDMENT TO GROUND LEASE WITH NEXT RENEWABLE FUELS, OREGON, LLC.

Port Executive Director, Sean Clark, presented the Resolution. In November 2023, NEXT Renewable Fuels (NEXT) requested a rent deferral to reduce payments from \$108,497 to \$15,000 per month. The Commission met in open session on February 14, 2024, to consider Resolution 2024-03, and the recommendation by Mr. Clark at that time was to approve the Resolution. After discussion on February 14, the Commission decided to table Resolution 2024-03 for further review. Since their lease payment initially went into effect in September 2021, NEXT has paid \$3.5 M in rent payments to date. Mr. Clark explained that over the last several years, NEXT has continued to work through an extended Environmental Impact Statement (EIS) process with the U.S. Army Corps of Engineers (USACE). This permitting process requires a draft EIS to be published followed by a public comment period. Mr. Clark further explained that the Third Amendment to Ground Lease would allow a temporary rent deferment retroactive to December 1, 2023. The balance of deferred rent would remain fully due and payable with 18% interest per year that will continue to accrue until NEXT declares a project approval decision. All deferred rent will be owed to the Port in a full lump sum payment within sixty days whether the project goes forward or not.

Comments From the Public (cont.)

Linda Horst, Kelso, WA read a letter to the Commission cautioning the Port against the approval of the rent deferral request from NEXT.

Brady Preheim, St. Helens, asked the Port to deny the request from NEXT and cancel the lease unless they pay their rent and back rent in full.

Dan Serres, Advocacy Director for Columbia Riverkeeper, asked the Port to deny the NEXT proposal for a rent deferral. Mr. Serres stated that Columbia Riverkeeper submitted a petition signed by over 500 people urging the Port not to approve Resolution 2024-03.

Diana Gordon, Washougal, WA stated she is disappointed in the County Commissioners approval of the rail line for NEXT last week. She thinks it would be a mistake to allow NEXT to pay a lower rental rate. She suggested the Port look at other companies that would be a better investment.



Deborah Hazen, Clatskanie, expressed her support for the NEXT project at Port Westward, and her gratitude and appreciation to the Port staff and Commissioners who have been working to secure over 200 family wage jobs and the property tax valuation that NEXT would bring, which would benefit both the Clatskanie area and countywide public service districts. Ms. Hazen encouraged the Commission to approve the proposed NEXT lease amendment.

Greg Hinkelman, Clatskanie City Manager, stated on behalf of the City of Clatskanie and the City Council that he is authorized to express their continued support for the NEXT energy project. Mr. Hinkelman applauds the Port's willingness to work with its tenants, especially in the development phase, to bring a project to fruition. He stated they are in support of Resolution 2024-03 and encouraged a yes vote from Port Commissioners.

Jasmine Lillich, Clatskanie, urged the Port to deny Resolution 2024-03. Ms. Lillich said if the deferment is a provision of their lease agreement, then the Port should put them under financial scrutiny and hold them accountable.

Hayley Watson, Columbia Pacific Building Trades Council, commented that Oregon keeps making it harder for business to locate here, which means hard working union families in Columbia County are missing out on opportunities. NEXT already has state and local permits, and she hopes the Port considers their request and approves Resolution 2024-03.

Melvin Norman with the Carpenters Union stated he is in favor of the Resolution because the NEXT project would bring jobs, wages, benefits, trade opportunities for students, and would also put money back into the local community.

Old Business

Resolution 2024-03

Robert Keyser welcomed Chris Efird, CEO of NEXT Renewable Fuels, to speak to the Commission and answer any questions related to the Resolution. Mr. Efird began by thanking the Commission and Port staff for the opportunity. He clarified that NEXT has two separate agreements with the Port. The first is the Ground Lease, and the second is the Site Development Option Agreement (Option). Mr. Efird stated that NEXT was informed by the US Army Corps of Engineers (USACE) that an Environmental Impact Statement (EIS) would be required. An EIS is a longer and more complicated review process than an Environmental Assessment (EA). Mr. Efird said he met with USACE on Monday, March 11 and was informed that this process could take approximately one more year. Mr. Efird said NEXT is still operating under its agreement and working with the Port. He also stated that Port staff has done a tremendous job in bringing the dock back up to operational status after the unfortunate incident that occurred in November 2023, and the dock is no longer an issue of concern for NEXT. Mr. Efird said NEXT is continuing to invest money in Oregon and continues to be excited about this project. Chip Bubl inquired whether a deferred lease payment bond would be useful to protect the Port's interest. Mr. Efird replied that NEXT would follow what the Port obligates its other tenants to do. He pointed out that NEXT has paid \$3.5 M for land it has not yet been able to use. Nancy Ward stated that the Port has a history of working with tenants in financial difficulty, yet this is a unique situation that has not occurred in the past. Ms. Ward would also like to



consider other options and ensure fairness for all Port tenants. Brian Fawcett considers the deferment a reasonable compromise and pointed out that 18% interest is a solid amount. Nick Sorber echoed Mr. Fawcett's comments. Robert Keyser considers the \$15,000 lease option rate to be a fair option and agrees the Port needs to be fair and consistent with all tenants.

Mr. Keyser asked for a motion to approve Resolution 2024-03. Nick Sorber moved; Brian Fawcett seconded a motion to adopt Resolution 2024-03. Brian Fawcett, Nick Sorber and Robert Keyser voted yes. Chip Bubl and Nancy Ward voted no. Motion carried 3-2.

Marina Update

Miriam House, Port Operations Manager, provided an update on the marina and displayed a map showing the water depth at low tide. Ms. House explained the complexity of the overall dredging process and how it limits the Port's options for dredging at the marina. The Port may not be allowed to dredge the channel according to the Oregon Department of Environmental Quality (DEQ) screening levels. Commissioner Keyser stated that the Port has budgeted to dredge the marina, but the state does not kick in anything to help dredge the channel. The Commission held a brief discussion and decided that the next step is to follow up with DEQ. Sean Clark said there will be more information on dredging for the upcoming budget workshop on March 27.

Port Westward Dock Update

Sean P. Clark, Port Executive Director, gave a brief update on the dock at Port Westward. The temporary walkway has been upgraded to a permanent walkway with handrails. On Friday, March 8, the American Endeavor came alongside and loaded approximately 58,000 barrels of renewable diesel that was already onsite before the dock incident. This cargo was originally intended for the vessel but was canceled due to the November 2023 barge collision. The dock remains ready to be used and there have been no reports of trains en route.

Lignetics/Neighbors Update

Sean P. Clark, Port Executive Director, updated the Commission that he and Commissioner Sorber took a tour of the Lignetics plant and looked at ways the truck traffic could be re-routed, which would require a shift in personnel. The tour showed it is a very clean site. Lignetics is considering the impact it would have on operations and how it could be most effective for all. Mr. Clark will reach out to Lignetics' Vice President of Operations, Mike Sale, this week for an update on the Gantt chart and to request a new project management sheet.

Executive Session

The Board held an Executive Session to deliberate with persons designated to negotiate real property transactions under ORS 192.660(2)(e); to consider exempt public records, including written legal advice from Port General Counsel, which is privileged under ORS 40.225 and exempt from disclosure under ORS 192.355(9)(a) and ORS 192.660(2)(f); and to consult with legal counsel regarding pending litigation or litigation likely to be filed under ORS 192.660(2)(h).

The Port returned to Open Session at 11:06 a.m.



Vision and Mission Statement

Gina Sisco, Port Communications and External Affairs Manager presented the revisions made to the Port's vision and mission statement since the Strategic Business Plan workshop on February 28, 2024. After discussion, the Commission agreed to further consider a shortened version of the Mission Statement as follows: Create a positive economic impact while maintaining livability and adapting to change.

Airport Update

Lacey Tolles, Interim Airport Manager, told the Commission that the Port had contacted the Scappoose Fire Department for help with burning five structures on the Shaft property adjacent to the Scappoose Airport. A map was displayed showing where the buildings are located. The Commission provided consensus to go ahead with the planned safe burn. On another note, Mr. Clark suggested a Port of Columbia County sign at the entrance for more of a Port presence at the airport.

Executive Director's Report

Provided and read by Sean P. Clark. The Commission briefly discussed the meeting schedule and decided the April 27 Budget Workshop will be held at 8:30 a.m. The Report is on file at the Port Office.

Commissioner Reports

Chip Bubl attended the Beaver Drainage Improvement Company (BDIC) Annual Landowners meeting on March 12.

Brian Fawcett had nothing to report.

Nick Sorber had nothing to report.

Nancy Ward had nothing to report.

Robert Keyser reported he had received a complaint regarding the Port's lack of involvement with the dock repair. Mr. Keyser was surprised by the complaint because he knows how hard Port staff have been working on the dock plan and how Port staff have communicated the specifics of the plan very well. Mr. Keyser said he appreciates all the hard work by Port staff, and how well the Port has been working with Global and its other partners. Mr. Keyser also thanked the public for their comments.

THERE BEING NO FURTHER BUSINESS BEFORE THE COMMISSION, THE MEETING ADJOURNED AT 11:32 A.M.

<u>May 8, 2024</u>

President

Date Adopted by Commission

Secretary



COMMISSION WORK SESSION MINUTES MARCH 27, 2024 100 E. STREET COLUMBIA CITY, OREGON 97018

The Port of Columbia County held a Board meeting at 8:30 a.m. on Wednesday, March 27, 2024 at the Port office and via Zoom (*) video conferencing with the following present:

Commissioners		<u>Staff</u>	
Robert Keyser	President	Sean P. Clark	Executive Director
Chip Bubl	Secretary	Robert Salisbury	Port General Counsel
Nancy Ward	2nd Vice President	Guy Glenn, Jr.	Executive Finance Manager
Nick Sorber	Treasurer	Miriam House *	Operations Manager
Brian Fawcett *	Vice President	Elliot Levin	North County Ops. & Terminal Mgr.
		Lacey Tolles	Data Resource & Projects
			Specialist / Interim Airport Mgr.
<u>Guests</u>		Christa Burns	Administrative Asst. II
Rachael Barry	Scappoose	Elizabeth Millager *	Operations Coordinator
Ralph Culpepper	Clatskanie	Susan Tolleshaug *	Administrative Asst.
Alta Lynch	Scappoose		
Dan Serres *	Columbia Riverkeeper		
Jasmine Lillich *	Clatskanie		
Culver *			

President Robert Keyser called the Port of Columbia County Commission Work Session to order at 8:30 a.m. Commissioners Keyser, Bubl, Ward and Sorber were present in person. Commissioner Fawcett attended via Zoom.

Additions To Agenda

Robert Keyser asked the Commission if there were any additions to the agenda. There were no additions.

Consent Agenda

Mr. Keyser asked for a motion to approve the consent agenda. Chip Bubl moved; Nick Sorber seconded a motion to adopt consent agenda item A: February 14, 2024, Minutes. The motion carried unanimously.

Comments from the Public

There were no public comments.

New Business

FY25 Capital Budget Priorities

Port Executive Finance Manager, Guy Glenn, Jr. presented a PowerPoint on the Port's Fiscal Year 2025 Capital Budget Priorities. Mr. Glenn began by providing an overview of the formal budget process, which will include two Budget Committee meetings in May 2024, a budget hearing with public comments, and filing with the county by June 30, 2024. He then gave a brief explanation of a capital budget versus an operating budget. Next, Mr. Glenn outlined some of the Port's anticipated capital projects to plan with the Commission on the overall budget process. He welcomed feedback and discussion from the Commission to help facilitate the budget

decision-making process. There will be a resolution at the next Commission meeting to form a new Budget Committee. Mr. Glenn also mentioned that Port staff has secured \$1,790,000 in grant funding for fiscal year 2025.

Resolution 2024-04

DECLARING THE DOCK INCIDENT AN EMERGENCY FOR PUBLIC CONTRACTING PURPOSES AND APPROVING \$1 MILLION FOR DOCK REPAIRS

North County Operations and Terminal Manager Elliot Levin presented the Resolution.

On November 12, 2023, a tug and barge went off course and collided with the Beaver Dock at Port Westward causing significant damage to the Beaver Dock. The barge collision qualifies as an emergency due to the related risk of loss and interruption of services. Since the incident, the Port has worked with Columbia Pacific Bio-Refinery (CPBR) to build a temporary pipe bridge and return the berth to service. To date, the Port has been invoiced approximately \$680,000 and the estimated total cost of the Port's share of repairs will be around \$1.1 million. The total cost of the new pipe bridge will be over \$6 million. While the Port is still working with underwriters to process these invoices, we want to be in a position to reimburse CPBR for any undisputed amounts as soon as possible. Therefore, Mr. Levin asked the Commission to approve Resolution 2024-04 formally declaring the dock incident an emergency for public contracting purposes.

Executive Director's Report

Provided and read by Sean Clark. The Report is on file at the Port Office.

Commissioner Reports

Nick Sorber acknowledged Guy Glenn, Jr. for his work on the budget and thanked Port staff for their grant work.

Chip Bubl also stated his appreciation and said he values the opportunity to learn more about the budget.

Nancy Ward agreed and mentioned the continuing improvements in the meetings. Ms. Ward acknowledged Christa Burns for her influence on upgrading the presentation and said she appreciates how we present the material to the Commissioners and the public. Ms. Ward attended the South County Chamber of Commerce Celebration of Excellence Banquet on March 23 with Lacey Tolles and Christa Burns. Ms. Ward also attended the Agricultural Committee Meeting and said that Brenda Vassau will be presenting at the next Commission meeting. She also stated that County Commissioner Casey Garrett attended the Agricultural Information Committee meeting where they discussed land use development and the way it affects people who work from home. Ms. Ward thinks it is important to gain a better understanding of how businesses in Columbia County are being affected. She mentioned possibly having Commissioner Garrett speak at a future Commission meeting. Robert Keyser added that he and Mr. Garrett had previously discussed having a recognition of the Port and County for working together to close down the urban renewal district. Ms. Ward acknowledged Andrew Niemi, Lower Columbia Engineering, for his attendance at the Agricultural Information Committee meetings.

Brian Fawcett echoed the other Commissioners' comments on the information that Mr. Glenn presented, and Port staff helped to prepare, which will be helpful in making decisions about capital projects. He would like a staff recommendation based on revenue expectations for these projects. Mr. Fawcett also attended the South County Chamber Awards event and stated it was a good networking opportunity and it was good to chat with other business owners.

Robert Keyser announced the Clatskanie Bulky Waste Cleanup Day event which will be held on April 6, 2024, from 8 a.m. to 12 noon at Clatskanie City Park. Mr. Keyser stated that he was disappointed there was no representation or appearance from Global Partners, NEXT Energy or Portland General Electric (PGE) at today's budget workshop. He thanked Mr. Glenn and commented that his budget presentation was extremely helpful. Chip Bubl asked if it would be possible to engage those partners beforehand, and Mr. Keyser responded that it would and that he would like to discuss it more in executive session. Lastly, Mr. Keyser offered prayers for the City of Baltimore and the Port of Baltimore.

Executive Session

The Commission held an Executive Session to consider exempt public records, including written legal advice from Port General Counsel, which is privileged under ORS 40.225 and exempt from disclosure under ORS 192.355(9)(a) and ORS 192.660(2)(f).

THERE BEING NO FURTHER BUSINESS BEFORE THE COMMISSION, THE MEETING ADJOURNED AT 10:56 A.M.

President

Date Adopted by Commission

Secretary



STAFF REPORT

Finance Report April, 2024

DATE: May 1, 2024

TO: Port Commission Board

FROM: Guy Glenn Executive Finance Manager

RE: Finance Update: March 2024 - April 2024

Discussion:

This agenda item is a preliminary report of the Port's financial statements.

Income Statement and Balance Sheet: Due to the timing of this report, the April 2024 statements will be provided in June. The March <u>Income Statement</u> and March 31st <u>Balance Sheet</u> are included on the next two pages.

Cash and Investments as of April 30, 2024: \$10,856,084.46

Checks and electronic payments issued in April 2024 totaled: \$863,147.11

April Highlights:

Our Fiscal Year 2025 Proposed Budget has been completed and has been provided to all members of the Port Commission and Budget Committee. Our Budget Committee meeting is scheduled for 10am on May 8th, which follows our regular Commission meeting.

A progress payment of \$375,000 was wired to Global Companies (CPBR) on April 19th. This payment was made from insurance funds held by the Port for work performed at Port Westward. In May, 30-day notification letters will be sent to Port tenants who receive CPI increases on July 1, 2024. The CPI increase this year is 3.50%, calculated as of December 31, 2023. We are in the process of recruiting a temp-to-hire employee to fill our Admin Assistant/Receptionist position. Susan Tolleshaug is retiring on June 30th.



Income Statement For the period ending March 31 ,2024

	Current	Yr To Date	Annual	%	Prior YTD
	Actual	Actual	Budget	Remaining	Actual
Resources	710100	, totaal	2		
Resources					
Property Taxes		8,191	10,000	18.1%	10,221
Licenses and Permits	47,816	421,736	607,905	30.6%	410,815
Rents and Reimbursements	664,153	5,169,886	5,539,770	6.7%	3,969,160
Terminal Services	13,561	319,463	718,925	55.6%	461,223
Bayport RVPark	10,777	78,558	161,757	51.4%	113,684
Parking Fees	5,204	27,317	35,191	22.4%	23,088
Launch Fees		22,393	59,264	62.2%	29,025
Other Marina Fees	105	1,910	6,556	70.9%	2,434
Grants	77,332	377,292	400,000	5.7%	47,035
Loan Proceeds	-	-	400,000	100.0%	483,186
Interest Earnings	47,345	367,343	200,000	-83.7%	166,993
InterGovernmental Income	-	-	-	0.0%	-
Contributions	<u> </u>	-	-	0.0%	
Miscellaneous Income	12,487	77,515	30,000	-158.4%	58,278
				0.0%	
Total Resources	878,781	6,871,603	8,169,368	15.9%	5,775,142
Requirements					
Personnel Services	198,924	1,836,203	2,824,265	35.0%	1,590,382
Materials and Services	235,323	1,785,797	2,295,741	22.2%	1,822,692
Capital Outlay	49,044	623,115	7,295,000	91.5%	429,877
Debt Service	26,801	695,851	785,664	11.4%	445,803
Contingency		-	3,062,743	100.0%	-
Total Requirements	510,092	4,940,966	16,263,413	69.6%	4,288,754
Ending Fund Balance	368,689	1,930,637		0.0%	1,486,387

As of		
March 31, 2024	Mar	Mar
ASSETS	2024	2023
Current assets		
Cash and investment	9,975,952	9,071,930
Cash restricted for debt payments	1,291,950	267,920
Receivables, net of allowances	148,609	(130,308)
Prepaid Expenses	27,796	<u>.</u>
Total current assets	11,444,307	9,209,542
Noncurrent assets		
Capital Assets		-
Depreciable capital assets	63,908,238	63,656,583
Non depreciable capital assets	12,090,960	11,807,769
Accumulated depreciation	(34,062,558)	(31,870,002
Capital assets, net	41,936,640	43,594,351
Receivables from other organizations	1,593,711	7,593,270
Total noncurrent assets	43,530,351	51,187,621
Deferred outflows of resources	285,578	439,963
Total Assets and deferred outflows	55,260,236	60,837,125
LIABILITIES AND NET POSITION		
Current liabilities		
Accounts payable	(3,851)	
Accrued interest payable	77,291	141,698
Retainage Payable		-
Accrued payroll costs		(43,216
Compensated balances	169,742	106,661
Deferred revenue	(108)	
Deposits	681,298	672,456
Notes payable and assessment debt - current	268,196	740,167
Total current liabilities	1,192,568	1,681,725
Noncurrent liabilities		
Notes Payable	4,702,099	4,307,726
Special assessment debt with government commitment	1,455,970	6,975,063
Environmental Clean-up Liab. RR Ave	19,600,000	
Net pension liability	865,616	
Total noncurrent liabilities	26,623,685	12,231,197
Deferred inflows of resources	-	
Net position		
Investment in capital assets, net of related debt	29,519,113	
Unrestricted	(3,367,080	
Restricted for debt payments	1,291,950	267,920
Current Year Income (loss)		
Total net position	27,443,982	46,924,203

Port of Columbia County Vendor Check Register Report - A

Check Number	Vendor ID	Vendor Name	Check Date	Amount	Voided
45039	BANK001	BMO Financial Group	4/4/2024	\$15,453.58	No
45040	CINT002	Cintas Corporation No 3	4/4/2024	\$216.00	No
45041	CITY001	City of Columbia City	4/4/2024	\$248.57	No
45042	CLAT002	Clatskanie PUD	4/4/2024	\$1,261.37	No
45043	CHIE001	Country Media dba Clatskanie Chief	4/4/2024	\$70.00	No
45044	FAWC001	Brian Fawcett	4/4/2024	\$28.17	No
45045	OREG004	Oregon Department of State Lands	4/4/2024	\$499.73	No
45046	QUIL001	Staples Inc dba	4/4/2024	\$212.74	No
45047	STEW001	Stewardship Solutions, Inc	4/4/2024	\$210.00	No
45048	WILC001	Wilson Oil Inc dba	4/4/2024	\$475.63	No
45049	ASHC001	Ash Creek Forest Management, LLC	4/4/2024	\$3,600.00	No
45050	BEMI001	Bemis Printing & Graphics	4/4/2024	\$80.00	No
45051	BUBL001	Chip Bubl	4/4/2024	\$150.00	No
45052	CITY003	City of St. Helens	4/4/2024	\$117.74	No
45053	CITY005	City of Clatskanie	4/4/2024	\$79.53	No
45054	CONN001	Connecta Satellite Solutions LLC	4/4/2024	\$44.78	No
45055	EATO001	Eaton's Tire and Auto Repair LLC	4/4/2024	\$1,755.95	No
45056	FAWC001	Brian Fawcett	4/4/2024	\$150.00	No
45057	FINE001	Encore Business Solutions	4/4/2024	\$168.75	No
45058	GLOB001	Global Security	4/4/2024	\$194.85	No
45059	KEYS001	Robert Keyser	4/4/2024	\$150.00	No
45060	KPFF001	KPFF, Inc	4/4/2024	\$307.50	No
45061	MYSY001	My System Shield LLC	4/4/2024	\$3,106.00	No
45062	PAUL001	Paulson Printing	4/4/2024	\$225.00	No
45063	SHRE001	Shred Northwest, Inc	4/4/2024	\$60.00	No
45064	SIER001	Sierra Springs	4/4/2024	\$45.16	No
45065	SORB001	Nick Sorber	4/4/2024	\$150.00) No
45066	SUNS001	Sunset Auto Parts	4/4/2024	\$452.69	No
45067	SUPP002	SupplyWorks	4/4/2024	\$218.70) No
45068	VOYA001	Voya - State of Oregon	4/4/2024	\$4,415.00) No
45069	WARD001	Nancy Ward	4/4/2024	\$150.00) No
45070	WILC001	Wilson Oil Inc dba	4/4/2024	\$160.52	2 No
45071	WSPU001	WSP USA Inc	4/4/2024	\$11,935.07	7 No
45072	ACEH001	Ace Hardware - St Helens	4/10/2024	\$330.99	No
45073	ACEH002	Ace Hardware - Scappoose	4/10/2024	\$215.9	5 No
45074	AMBI001	Ambient IT Solutions	4/10/2024	\$1,307.00) No
45075	ATTM001	AT&T Mobility	4/10/2024	\$1,246.4	3 No
45076	CABL001	Cable Huston	4/10/2024	\$1,100.00	No
45077	CARQ001	General Parts Distribution	4/10/2024	\$20.2	3 No

45078	CINT001	Cintas First Aid & Safety	4/10/2024	\$324.00	
45079	CINT002	Cintas Corporation No 3	4/10/2024	\$58.08	
45080	CSAP001	CSA Planning Ltd.	4/10/2024	\$445.25	No
45081	FERG001	Ferguson US Holdings, Inc dba	4/10/2024	\$41.67	No
45082	HUDS001	Hudson Garbage Service	4/10/2024	\$602.23	No
45083	HUDS002	Hudson Portable Toilet Service	4/10/2024	\$271.35	No
45084	KJSE001	KJ Security Solutions & Locksmith	4/10/2024	\$47.00	No
45085	KOLD001	Culligan	4/10/2024	\$75.20	No
45086	LAWR001	Lawrence Oil Company	4/10/2024	\$150.20	No
45087	MILL004	Elizabeth Millager	4/10/2024	\$338.76	No
45088	NUIS001	John A. Norvell dba	4/10/2024	\$175.00	No
45089	PACI005	Pacific Office Automation	4/10/2024	\$357.00	No
45090	PAC1007	Pacific Office Automation-Problem Solved	4/10/2024	\$271.39	No
45091	PAMP001	Oregon Publication Corporation	4/10/2024	\$52.00	No
45092	QUIL001	Staples Inc dba	4/10/2024	\$157.99	No
45093	RICK001	Rick's Hi-School Pharmacy	4/10/2024	\$54.99	No
45094	ROBS001	Rob Smith	4/10/2024	\$200.00	No
45095	SDIS001	SDIS	4/10/2024	\$1,061.92	No
45096	SHER001	Sherwin-Williams	4/10/2024	\$5.69	No
45097	SUNS002	watkins Tractor & Supply dba	4/10/2024	\$187.75	No
45098	THOM001	Thomson Reuters-West Payment Center	4/10/2024	\$129.72	No
45099	ZIPL001	Ziply Fiber	4/10/2024	\$6.36	No
45100	AMBI001	Ambient IT Solutions	4/19/2024	\$350.00	No
45101	AMER003	American Metal Corp	4/19/2024	\$2,150.13	No
45102	BURN001	Christa Burns	4/19/2024	\$24.09	No
45103	CENT001	CenturyLink	4/19/2024	\$243.54	No
45104	CENT002	Century West Engineering	4/19/2024	\$15,754.00	No
45105	CHAR001	Charter Communications	4/19/2024	\$217.04	No
45106	CINT002	Cintas Corporation No 3	4/19/2024	\$116.16	No
45107	CLAT006	Clatskanie Chamber of Commerce	4/19/2024	\$1,000.00	No
45108	COLU009	Columbia County	4/19/2024	\$75.00	No
45109	COLU011	Columbia County Dept.of Community Justice Adult Division	4/19/2024	\$1,500.00	No
45110	COLU021	Columbia County Fair & Rodeo	4/19/2024	\$1,500.00	No
45111	COLU024	Columbia County Rotary	4/19/2024	\$625.00	No
45112	KIWA001	Kiwanis Club of St. Helens	4/19/2024	\$500.00	No
45113	LOOPN001	LoopNet	4/19/2024	\$1,388.28	No
45114	NWMT001	NWMTA	4/19/2024	\$1,277.00	No
45115	NWNA001	NW Natural Gas Company dba	4/19/2024	\$104.60	No
45116	OBI0001	Oregon Business & Industry Association	4/19/2024	\$630.00	No
45117	ORKI001	Orkin LLC	4/19/2024	\$261.97	No
45118	OTAK001	Otak Inc	4/19/2024	\$672.50	No
45119	PORT002	Portland General Electric	4/19/2024	\$13,551.49	No
45120	SHRE001	Shred Northwest, Inc	4/19/2024	\$60.00	No

			SubTotal	\$335,147.07	
45141	TOLL001	Lacey Tolles	4/24/2024	\$168.59	No
45140	SUPP002	SupplyWorks	4/24/2024	\$126.03	No
45139	SCOT001	Brittany Scott	4/24/2024	\$50.00	No
45138	PAUL001	Paulson Printing	4/24/2024	\$398.00	No
45137	NWNA001	NW Natural Gas Company dba	4/24/2024	\$131.30	No
45136	DRRO001	Dr. Roof Inc	4/24/2024	\$181,961.12	No
45135	COTT001	Sydell Cotton	4/24/2024	\$50.00	No
45134	СОМС003	Comcast Business-Ethernet	4/24/2024	\$6,901.72	No
45133	COMC002	Comcast Business-Office Phones	4/24/2024	\$1,062.91	No
45132	COMC001	Comcast	4/24/2024	\$2,349. 9 4	No
45131	COLU008	Columbia River PUD	4/24/2024	\$3,780.62	No
45130	CLAT002	Clatskanie PUD	4/24/2024	\$34.45	No
45129	CITY003	City of St. Helens	4/24/2024	\$22,027.17	No
45128	CINT002	Cintas Corporation No 3	4/24/2024	\$58.08	No
45127	CENT003	CenturyLink	4/24/2024	\$109.05	No
45126	CENT002	Century West Engineering	4/24/2024	\$12,044.00	No
45125	CENT001	CenturyLink	4/24/2024	\$99.50	No
45124	BYNU001	Amy Bynum	4/24/2024	\$50.00	No
45123	WILC001	Wilson Oil Inc dba	4/19/2024	\$426.55	No
45122	VOYA001	Voya - State of Oregon	4/19/2024	\$4,415.00	No
45121	STEL001	Richard Stellner	4/19/2024	\$1,275.00	No
45120	SHRE001	Shred Northwest, Inc	4/19/2024	\$60.00	No
45119	PORT002	Portland General Electric	4/19/2024	\$13,551.49	No
45118	OTAK001	Otak Inc	4/19/2024	\$672.50	No
45117	ORKI001	Orkin LLC	4/19/2024	\$261.97	No

Electronic Withdrawals

4/4/2024 4/3/2024 4/12/2024 4/12/2024	\$437.48 \$8,935.77	No No
4/12/2024	\$8,935.77	No
	4.1	-
4/12/2024	\$154.97	
	\$1,54.57	No
4/18/2024	\$67,134.45	No
4/25/2024	\$8,733.49	No
4/26/2024	\$161.35	No
4/8/2024	\$2,081.88	No
4/23/2024	\$375,000.00	No
	4/25/2024 4/26/2024 4/8/2024	4/25/2024 \$8,733.49 4/26/2024 \$161.35 4/8/2024 \$2,081.88 4/23/2024 \$375,000.00

SubTotal - Electronic Withdrawals \$528,000.04

Grand Total \$863,147.11

PORT OF COLUMDIA COUNTY Request for Reimbursement and Commissioner Stipend

It is the policy of the Part of Columbia County to reimburse commissioners for legitimate expenses made or costs incurred by commissioners in the course of conducting Part business. All requests for reimbursement must include receipts or other adequate documentation. Vehicle reimbursement may be made for the use of a personal vehicle for official business only.

			Expense or Mileage Reimbursement								
Date	Description		eeting Ipend	Miles Driven	2023 Rate	M	leage		is and ther	T	otal
07.2024	Review Facket	s	50.00		0.6550	5		s	20	5	
1.10 2024	Commission Meeting	s	50.00	6	0.6550	s	3.93	5		5	3.93
1.12.2024	Meeting w/ Sean, Bob	5	\$0.00		0.6550	5		5		5	
1.26.2024	NH8 Meeting	5	50.00	14	0.6550	5	9.17	5		5	9.17
1.27.2024	Review Packet	s	50.00		0.6550	s	·	5	305	s	•
1.28.2024	Review Strategic Plan	s	50.00		0 6550	5		5		5	· · ·
1.31.2024	Commission Meeting	5	\$0.00	6	0.6550	\$	3.93	5		\$	3.93
1.31.2024	Phone calls / short meetings	5	50.00		0.6550	\$		5		5	<u>.</u>
2.11.2024	Review Packet	\$	50.00		0.6550	5		5	•	5	
2.15.2024	NH8 Meeting	s	50 00		0.6550	5		s		5	•
2.25.2024	Review Packet	5	50.00		0.6550	s		5		5	٠
2.28.2024	Commission Meeting	5	\$0.00	6	0.6550	\$	3.93	5		5	3.93
2.29.202	Phone calls / short meetings	5	50.00		0.6550	\$		5		5	•
3.01.202	NHB Meeting	5	50.00		0.6550	5	. :	5		s	
3.05.202	Scap Bay Marine Park Advisory Comm	5	50.00		0.6550	5		5		5	•
3.10.202	Review Packet	S	50.00	·	0.6550	s		5		s	•
3.11.202	4 Meeting w/ Sean, Bob, Robert	5	50.00		0.6550	5	•	5	· ·	5	
03.13.202	4 Commission Meeting	- 5	50.00	· · · · ·	0.6550	S	3.93	5	÷	5	3.93
03.23.202	4 South County Chamber event	s	50.00	<u> </u>	0.6550	S	3.28	5	•	S	3.28
03.24.202	4 Review Packet	- 5	50.00	2	0.6550	s	· · ·	S		s	· · ·
3.27.202	4 Commission Meeting	S	50 00	<u>></u>	0.6550	s		s		5	•
3.31.202	4 Phone calls / short meetings	s	50.00	»	0.6550	1		5	20	5	
		5	•		0.6550			S	•	s	
		5	1,100.00	43.00	0.655	s s	28.17	15		5	/ 28.1

1 certify that the expenses sought to be reimbursed were incurred in the course of official PORT business and were paid by me from my own lunds.

11

DOSTE

Reviewed BY.

Signature

Form RR-C (Rev. 01-2020)

600-6705-01-015

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Res. 2024-06 STAFF REPORT

Approving Strategic Business Plan Update, Mission Statement, Vision, and Guiding Principles

DATE: May 8, 2024

TO: Port Commission Board

FROM: Gina Sisco, Communications & External Affairs Manager

RE: Approving Strategic Business Plan Update, revised Mission Statement, Vision, and Guiding Principles

Discussion

Oregon law requires Oregon public ports to review and update their Strategic Business Plan ("SBP"). The SBP is intended to serve as the primary planning document to guide the Port's policies, projects, and practices. With input from Port Commissioners, staff, stakeholders, tenants, and the public, the SBP is designed to be a flexible guide for the Port Commission as it sets priorities and policies and can be used as a basis for grant funding and to bring partners together to address common project goals.

The Port's Mission Statement, Vision, and Guiding Principles were also updated during the SBP Update. The Port Commission identified Guiding Principles that shape the direction for the Port and inform the Vision and Mission Statement. The Vision outlines the Port's forecast for successful outcomes and the Mission Statement reflects the Port's purpose and achievable goals for the future.

Recommendation

Adopt Resolution 2024-06, which approves the 2024 Strategic Business Plan Update, revised Mission Statement, Vision, and Guiding Principles.

RESOLUTION NO. 2024-06

A RESOLUTION APPROVING THE STRATEGIC BUSINESS PLAN UPDATE, REVISED MISSION STATEMENT, VISION, AND GUIDING PRINCIPLES

WHEREAS, the Port of Columbia County's Strategic Business Plan ("SBP") was created in 2012 and updating the SBP is a prerequisite for the Port to be eligible for state planning and marketing funds; and

WHEREAS, the 2024 SBP Update is intended to serve as the primary planning document to guide the Port's policies, projects, and practices; and

WHEREAS, the SBP was developed with extensive public outreach and community involvement and meets all State of Oregon requirements; and

WHEREAS, the Port's Mission Statement, Vision and Guiding Principles were also updated as part of the SBP process; Now, therefore,

BE IT RESOLVED by the Board of Commissioners of the Port of Columbia County as follows:

The Board adopts and approves the 2024 Strategic Business Plan Update and revised Mission Statement, Vision, and Guiding Principles as presented.

PASSED AND ADOPTED this 8th day of May 2024, by the following vote:

AYES: _____ NAYS: _____

Port of Columbia County

ABSTAINED:

President

By:

Attested By:

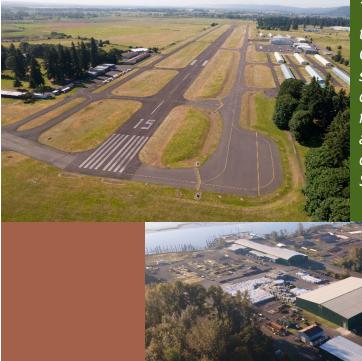
Secretary



Port of Columbia County

Strategic Business Plan

April 2024



Thank you – to the Port of Columbia County, its stakeholders, and community partners for sharing their time and insight in the development of this Strategic Business Plan



Port of Columbia County 2024 Strategic Business Plan Update

Submitted to Port of Columbia County

April 2024

Submitted by

WSP USA 116 Third Street, Suite 305 Hood River, Oregon 97031 WSP.com



This project is funded in part by the Business Oregon Infrastructure Finance Authority through the Port Planning and Marketing Fund.

ACKNOWLEDGEMENTS

This strategic business plan was developed by the Port of Columbia County with assistance from Business Oregon. For more information about the Port of Columbia County, visit www.portofcolumbiacounty.org.

COMMISSIONERS

Robert Keyser, President Brian Fawcett, Vice President Nancy Ward, Second Vice President Nick Sorber, Treasurer Chip Bubl, Secretary

STAFF

Sean Clark, Executive Director Gina Sisco, Communications and External Affairs Manager Amy Bynum, Deputy Executive Director Elliot Levin, North County Operations and Terminal Manager Guy Glenn, Executive Finance Manager Bob Salisbury, Port General Counsel Miriam House, Operations Manager Lacey Tolles, Data Resources and Project Specialist

PREPARED BY

WSP USA Inc. 116 Third Street, Suite 305 Hood River, Oregon 97031

IN ASSOCIATION WITH

FCS GROUP 4000 Kruse Way Place, Building 1, Suite 220 Lake Oswego, Oregon 97035

Lower Columbia Engineering 58640 McNulty Way St. Helens, Oregon 97051

PORT OF COLUMBIA COUNTY 2024 STRATEGIC BUSINESS PLAN UPDATE

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1.0 INTRODUCTION AND STRATEGIC PLANNING PROCESS

1.1 PURPOSE

The Port of Columbia County (Port) 2024 Strategic Business Plan (the plan) builds upon past planning efforts and addresses the progress, as well as the challenges the Port has faced since completing its 2012 Strategic Business Plan and Capital Facility Plan. Since the adoption of the plan in 2012, the Port has eclipsed its planned capital investments target through completion of \$40 million in capital projects. This plan is intended to serve as the primary planning document to guide Port policies, projects, and practices over the 20-year planning horizon.

The plan was designed to comply with the strategic business plan requirements of Business Oregon and serves as a communication tool between the Port and the state. Once the state has accepted the plan and agreements are in place, the Port will become eligible for State Planning and Marketing funds for implementation (Oregon Administrative Rules [OAR] 123, Division 25). Further, the plan acts as a blueprint for Port Commissioners, staff, stakeholders, tenants, and the public in understanding the Port's mission, goals, priority projects, and key strategies going forward. It can be used as a basis for grant funding and to bring partners together to address common project goals. The plan is designed to be a flexible guide for the Port Commission as it sets priorities and policies. To that end, policies and capital improvement priorities should be reviewed annually in conjunction with the Port's budgeting process. A full update to the Strategic Business Plan is recommended every five years and is required at ten-year intervals.

1.2 PLAN DEVELOPMENT AND ORGANIZATION

This plan update is the result of various planning, market and financial, and facility assessments undertaken in 2023 and early 2024 that included coordination with the Port Commission, staff, tenants, and local and regional partners. These efforts helped define the current and future role of the Port and how new and long-standing goals will be achieved. To inform the recommendations outlined in this plan, key Port facilities and operations were evaluated. In addition, a market analysis was commissioned to evaluate economic and demographic realities and trends highlighting potential opportunities for the Port to make sound investments and propel economic growth.

This document is organized into eight sections as follows.

- Introduction and Strategic Planning Process: Provides a brief overview of the plan purpose, formation, and outreach conducted during plan development.
- Port History and Background: Describes the origins of the Port and significant milestones in its history.
- Port Vision, Mission, and Goals: Identifies the Port's vision and mission statements and overarching goals to achieve this mission and long-term vision.
- Port Overview: Provides an overview of Port properties, facilities, and transportation and utility infrastructure, as well as the current Port Commission, staff, and strategic partners.

- Policy Context and Situational Analysis: Identifies prior Port and strategic partner planning efforts, outlines applicable plans and policies that will affect future development at the Port, and highlights the economic and community benefits of the Port.
- Market Analysis and Opportunities: Provides a summary of current demographic, industry trends, and market opportunities for the Port.
- Strategic Business Plan Elements: Provides capital improvement priorities and goals and policies to inform Port management, financial, environmental, and marketing decisions.
- Priority Projects: Highlights future infrastructure projects identified by the Port for the expansion of business operations and continued economic growth along with planning-level cost estimates for these projects.

1.3 COMMISSIONER, STAKEHOLDERS, AND PUBLIC OUTREACH

The plan, which includes the Port's capital improvement plan, was developed with extensive public outreach, including Port Commission and public meetings, two surveys, and stakeholder interviews. Summaries of outreach efforts are included in Appendix A.

A kickoff meeting was held with Port Commissioners and staff in August 2023 to introduce the planning process, discuss progress of the 2012 plan, and to hold a strengths, weaknesses, opportunities, and threats (SWOT) analysis. Coinciding with the kickoff, stakeholder interviews were conducted based on a series of questions regarding local market and growth opportunities, priorities for infrastructure improvements, and the Port's role in integrating diversity, equity, and inclusion and climate priorities. Eight stakeholders were interviewed during the strategic planning process, including Port tenants, project partners, and local government officials.

Two additional Port Commission meetings were held to discuss the Plan with the Commissioners. The second meeting was held in October 2023 to workshop the guiding principles, vision, and mission statement. The third meeting was held in February 2024 to review all elements of the draft plan and make final revisions to the Plan based on Commission and public input.

Three public open house meetings were held to collect input and feedback from the community. The first two meetings were held in October 2023 in Rainier and St. Helens to review key findings from the SWOT analysis, facilities assessment, and marketing and financial analysis, and to workshop the Port's vision and mission statement. An online survey was conducted in conjunction with the first two public meetings to solicit input on the existing conditions and begin to identify strategic priorities for the future. The third meeting was held at the Port Office in Columbia City in December 2023 to review the draft plan elements, present key findings, and gather feedback on the preliminary priority projects. At the meeting, members of the public expressed a desire for more emphasis on public outreach for the plan development. As a result, a second online survey was conducted in conjunction with the release of the draft plan to solicit comments on the draft plan prior to being presented to the Port Commission.

2.0 PORT HISTORY AND BACKGROUND

The Port was created in 1940 under Oregon Revised Statute (ORS) Chapter 777 to pursue economic development activities. The Port is a special district with boundaries that span 51 miles along the Columbia River and includes the cities of Scappoose, St. Helens, Columbia City, Prescott, Rainier, and Clatskanie. The Port district is shown in Figure 1. The Port was renamed from Port of St. Helens to Port of Columbia County during a rebranding process in 2018 to be more representative of the entire district.

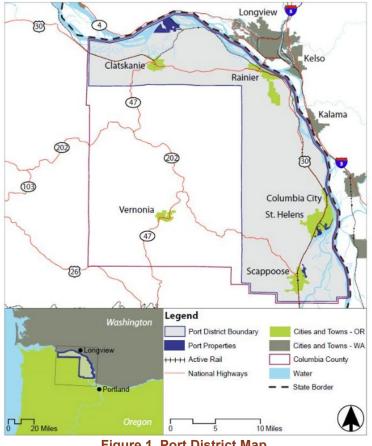


Figure 1. Port District Map

Columbia County, named for the Columbia River, was established in 1854. The county covers 646 square miles and is bordered on the north and east by the Columbia River, on the west by Clatsop County, and on the south by Washington and Multnomah Counties. Columbia County was the sixteenth county created in Oregon and is the third smallest county in the state, after Multnomah and Hood River Counties.

Lewis and Clark explored this area in 1805-1806. Early settlements were established by fur traders as early as 1810. As American immigration increased in the mid-1840s, lasting settlements began to appear. The Yakima Indian War (1855-1859) drove many Washington Territory residents south of the Columbia River and helped boost the populations of St. Helens and Columbia City.

The county's total population grew from roughly 32,000 in 1975 to about 50,000 in 2015. The highest growth rates occurred during the late 1970s (2.2 percent) during a period of relative economic prosperity whereas the growth rate between 2010 and 2015 was 0.4 percent.

The traditional industries of Columbia County are timber, fishing, water transportation, dairying, horticulture, and recreation. The extensive stands of old growth timber, which had attracted many of the early settlers to the area, were completely logged over by the 1950s. Second growth timber provides the raw material for local lumber and paper mills.

Today, the Port owns eight industrial properties, totaling approximately 2,400 acres, including sites with excellent highway, rail, airport, and maritime access. The Port also owns and manages recreational properties at Scappoose Bay Marine Park and Bayport RV Park and Campground.

Recent developments and investments made in the Port district since the 2012 Plan include the following.

- Hermo Road Extension Design at Port Westward (in process)
- Rezone of Agricultural Land to Industrial Land at Port Westward (in process)
- Dredging at Scappoose Bay Marina (anticipated 2024)
- Permits and Preliminary Engineering for Speculative Building at McNulty Industrial Park (2022)
- Remedial Investigation and Feasibility Study at Railroad Avenue (2022)
- Columbia County Industrial Land Inventory (2022)
- Columbia County Rail Safety and Mobility Study (2022)
- New Corporate Hangar Building at Scappoose Airport (2021)
- McNulty Industrial Park Wetlands Engineering and Certified Shovel-ready by State of Oregon (2021)
- Westside Water & Sewer Project at Scappoose Airport (2019)
- Dock Demolition/Maintenance at Multnomah Industrial Park (2019)
- Taxiway Relocation at Scappoose Airport (2019)
- Port Rebranding from Port of St. Helens (2018)
- Construction of Building E at Multnomah Industrial Park (2018)
- Public Viewing Area Project at Scappoose Airport (2018)
- Port Westward Beaver Dock Extension Berth 1 (2017)
- Clatskanie Business Center Rezone to Light-Industrial (2016)
- Scappoose Airport Master Plan Update (2015)
- Dredging at Scappoose Bay Marina (2015)
- Bridge Improvements at Railroad Avenue (2014)
- Transient Dock Extension at Scappoose Bay Marina (2013)
- Trail Repaying at Scappoose Bay Marina (2013)
- Bayport RV Park Opening at Scappoose Bay Marina (2013)
- Port Westward Water System (2012)
- D Dock Roof at Scappoose Bay Marina (2012)
- Structural and Environmental Assessment at Clatskanie Business Center (2012)

3.0 GUIDING PRINCIPLES, VISION, AND MISSION STATEMENT

The Port's Vision and Mission Statement were updated as part of the process of developing this strategic business plan update. The Port Commission identified guiding principles that shape the direction for the district and inform the Vision and Mission Statement. The Vision outlines the Port's forecast for successful outcomes and the Mission Statement reflects the Port's purpose and achievable goals for the future.

Guiding Principles

- Fiscal Responsibility
- Environmental Sustainability
- Adaptability
- Accountability
- Integrity
- Opportunities for all

Vision

A diverse regional economy with thriving local businesses, quality jobs, and opportunities for all.

Mission Statement

Create a positive economic impact while maintaining livability and adapting to change.

4.0 PORT OVERVIEW

4.1 PORT COMMISSION AND STAFF

The Port is governed by ORS 777 and a five-member commission that is elected by Port District voters. Port Commissioners and staff are supported by three committees: the Scappoose Bay Marine Park Advisory Committee, the Scappoose Airport Advisory Committee, and the Port Budget Committee. Committee members are appointed for a three-year term, and applicants are solicited through public notices and evaluated on an objective basis.

4.2 PORT POLICIES AND PROCEDURES

The Port revised a policy manual in 2016 to orient new board members and to act as a policy guide for Port operations and behavior. The policy manual should be reviewed by staff to ensure it is current and updated to reflect current Port branding as the Port of Columbia County.

4.3 STRATEGIC PARTNERS

Ongoing coordination and collaboration with local, regional, state, and federal partners allows the Port to leverage its resources to fulfill its mission and manage its assets. Ongoing coordination and compliance with the five local cities within the Port district boundary is paramount for the future of the Port. Maintaining relationships with the following public and private entities is key to the Port's success.

- U.S. Department of Transportation
- Federal Aviation Administration (FAA)
- U.S. Army Corps of Engineers
- Business Oregon and the Infrastructure Finance Authority
- Oregon Department of Aviation (ODAV)
- Oregon Department of Land Conservation and Development
- Oregon Department of Fish and Wildlife
- Oregon Department of Transportation (ODOT)
- Oregon Department of State Lands
- Oregon Water Resources Department
- Oregon Public Ports Association
- Beaver Drainage Improvement Company (BDIC)

- Special Districts Association of Oregon
- Columbia County
- City of Clatskanie
- City of Rainier
- City of Columbia City
- City of St. Helens
- City of Scappoose
- Columbia Economic Team
- Portland Community College
- Oregon Manufacturing Innovation Center
- Oregon State Marine Board
- Scappoose Bay Watershed Council
- Lower Columbia Estuary Partnership
- Local School Districts
- Local Businesses and Tenants
- Scappoose Drainage Improvement Company (SDIC)

4.4 PORT PROPERTIES AND FACILITIES

The Port has made substantial investments in facilities and infrastructure to serve key industries and contribute to the economic development of the region. The Port's diverse portfolio of properties and facilities is a notable strength of the agency. The Port district extends for 51 miles and the Port's properties cover more than 2,400 acres of land in Columbia County. The Port owns eight different industrial sites: (1) Clatskanie Business Center, (2) Port Westward Industrial Park, (3) Columbia City Industrial Park, (4) Milton Creek Industrial Park, (5) McNulty Creek Industrial Park, (6) Multnomah Industrial Park, (7) Railroad Corridor, and (8) Scappoose Airport. In addition, the Port owns and operates the Scappoose Bay Marine Park and Bayport RV Park and Campground.

In conjunction with the development of this strategic business plan, WSP performed a streamlined facilities condition assessment of properties at these facilities. The assessment recommended several improvements for the Port to consider. The assessment results are discussed in the memorandum included in Appendix B. Summary descriptions

of the Port's business parks follow below, organized by north and south counties (Figures 2 and 5).

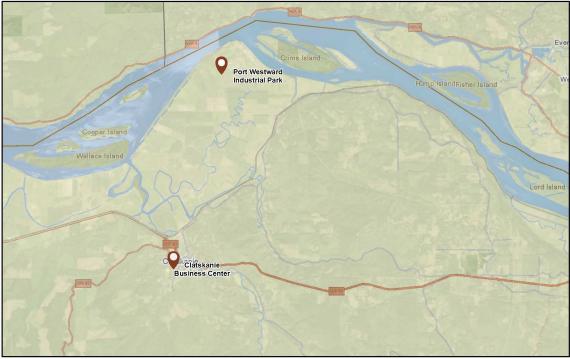


Figure 2. Port Facility Locations – North County

4.4.1 Port Westward Industrial Park

Port Westward consists of 1,602.29 acres, 674.5 acres of which is leased to Portland General Electric (PGE); 43 acres leased to Cascade Kelly Holdings, LLC (Global Partners' Columbia Pacific Bio-Refinery); 90 acres is leased to NEXT Renewable Fuels; 3.2 acres to the Clatskanie Public Utility District (PUD); 211 acres leased to Warren and Caryn Seely; and 243 acres to Columbia River Ranch. See Figure 3. Port tenants use the land for industrial and agricultural purposes. An additional 194 acres outside of Clatskanie (in the Clatskanie Drainage Improvement District) could be used for wetland mitigation or agriculture use. The facilities condition assessment (Appendix B) recommends increased dock capacity, west dolphin replacement, upgrades to the water intake system, improvements to fire suppression, seismic upgrades, and completing the Hermo Road access to the site.



Figure 3. Port Westward

4.4.2 Clatskanie Business Center

The Port owns approximately 1.53 acres of property at the business center, including the old Middle School building on SW Bryant Street. Recommendations for the business center include demolition, sale, or repurposing the outdated building. See Figure 4.



Figure 4. Clatskanie Business Center



Figure 5. Port Facility Locations - South County

4.4.3 Columbia City Industrial Park

The Columbia City Industrial Park comprises 93 acres with 35 acres available for lease. The Port administrative office is located at this site. Current tenants include Lignetics, Clearwater Paper Corporation, and Michels Pipeline. The Columbia City dog park is also located at this site. The facilities assessment recommends improvements to the existing rail spur and dock inspection, as well as leveling and paving to increase capacity for heavy-haul usage. See Figure 6.



Figure 6. Columbia City Industrial Park

4.4.4 Milton Creek Industrial Park

Milton Creek Industrial Park is approximately 83 acres in size and is mostly developed; existing buildings are 100 percent occupied. The park's primary tenant is RainShadow Labs. The facilities assessment recommended property acquisition along Port Avenue, as well as site design and partitioning of the 300 - 700 Port Avenue properties. See Figure 7.



Figure 7. Industrial Building at Milton Creek Industrial Park

4.4.5 McNulty Creek Industrial Park

McNulty Creek Industrial Park covers about 54 acres, with 37 acres available for lease. The primary current tenant is Kinnear Specialties that uses the property for manufacturing. The facilities assessment recommends speculative industrial development, as well as rail spur maintenance. See Figure 8.



Figure 8. McNulty Creek Industrial Park

4.4.6 Railroad Corridor

Railroad Corridor is an approximate 104-acre site. Current tenants are industrial in nature and use the land for waste management services. The Port is working with the Oregon Department of Environmental Quality (DEQ) to clean up 25 acres of a former wood treatment property. In addition to DEQ cleanup, the facilities assessment recommended replacement of the Bailey Bridge or construction of a secondary access road to the "no further action" portion of the site. See Figure 9.



Figure 9. Railroad Corridor

4.4.7 Multnomah Industrial Park

Multnomah Industrial Park includes approximately 155 acres. Current tenants include Composites Universal Group, an advanced composites manufacturer; ORPET, a postconsumer plastic bottle recycling facility; Stella-Jones Corporation, a manufacturing center; U.S. Pipe, a pipe manufacturer; and Even Construction, a custom floating home builder. The facilities assessment recommended site development along Old Portland Road, rail spur maintenance, site paving, construction of a new Port maintenance shop, environmental remediation, and upgrading the heating, ventilation, and air conditioning system. See Figure 10.



Figure 10. Multnomah Industrial Park

4.4.8 Scappoose Airport

The Scappoose Airport is 196 acres, including industrial properties available for lease. The airport includes a 5,100-foot runway, two parallel taxiways, standard lighting, precision approach path indicator lighting, and a weather reporting station. The Port owns and maintains the airport while the on-site fixed-base operator is privately owned. The facilities assessment recommended taxiway resurfacing, runway rehabilitation Phases II and III, east side hangar demolition and replacement, and east side waterline extension. The Airport Master Plan will also need to be updated within the duration of the plan. See Figure 11.



Figure 11. Scappoose Airport

4.4.9 Scappoose Bay Marine Park

The Scappoose Bay Marine Park is a 26-acre site along the Columbia River. Port tenants are primarily recreational, offering access to the Scappoose Bay. The facilities

assessment recommended ongoing dredging within the marina, expansion of the RV park, and improvements to the marina identified as the Marina Improvement Project. See Figure 12.



Figure 12. Scappoose Bay Marine Park

4.5 PORT UTILITIES AND TRANSPORTATION

4.5.1 Public Street Access

All Port facilities are accessible through public streets. U.S. Highway 30 serves as a critical point of access for many of the facilities. Additionally, arterials and collector streets maintained by local jurisdictions provide access to and through industrial parks. Port Westward is primarily served by Kallunki Road, which ties into Quincy Mayger Road. The Clatskanie Business Center is accessed off U.S. Highway 30 at SW Bryant Street. The Columbia City Industrial Park is accessible from U.S. Highway 30 towards the north end of the site and by E Street in Columbia City on the south end. McNulty Industrial Park is accessible from McNulty Way, a collector street that ties into Gable Road and U.S. Highway 30. Milton Creek Industrial Park is accessed through Port Avenue and Milton Way, which both run parallel to U.S. Highway 30. Multnomah Industrial Park is accessible through Old Portland Road, a minor arterial. Railroad Corridor is accessed through Railroad Avenue. Additionally, a Bailey Bridge provides access to the southern portion of the site over Milton Creek. Scappoose Airport is accessed from Honeyman Road, which connects to West Lane Road. The Scappoose Bay Marine Park is accessed off Old Portland Road just north of U.S. Highway 30.

4.5.2 Rail Access

The Scappoose Airport, Scappoose Bay Marine Park, and Clatskanie Business Center have no rail access, but the other Port facilities have rail access available. The Port owns a rail lead at Port Westward that connects to the Portland & Western Railroad mainline. The Port's rail lead connects to a spur serving the Columbia Pacific Bio Refinery. Another spur leads to PGE's Beaver Plant. The Port's lead has sufficient capacity to support current and future tenants.

The Portland & Western Railroad mainline runs along the western side of the property at the Columbia City Industrial Park, with two spurs available. An existing Port-owned railroad spur bisects the McNulty Creek Industrial Park and connects to the Portland & Western Railroad mainline, ending at the Multnomah Industrial Park. The facilities assessment recommended rail spur maintenance at McNulty Creek Industrial Park and Multnomah Industrial Park. A spur parallels the mainline running almost the entire length of the Milton Creek Industrial Park and continues to bisect Railroad Corridor.

4.5.3 Marine Access

There is no marine access at the McNulty Creek Industrial Park, Milton Creek Industrial Park, Scappoose Airport, or Clatskanie Business Center. However, marine access is a key asset for many of the Port facilities. Columbia City Industrial Park has a dock at the northern end of the property that is used by Clearwater Paper Corp. However, the dock needs structural inspection, surface repaying, and pile replacement and the current river depth only allows for barge traffic. The Multnomah Industrial Park has access to a boat ramp for industrial tenants and one dock currently used by Even Construction. Port Westward has deepwater access surrounding the 1,600-foot Beaver Dock. Berth 2's mooring dolphin has reached the end of its useful life and is due to be replaced. There is marine access from a small float dock at Railroad Corridor, although the small dock is not appropriate for commercial use. The Scappoose Bay Marine Park is unique in that it offers recreational marine access to the Columbia River. Ongoing dredging is required in the marina to maintain river access.

4.5.4 Sanitary Sewer

Sanitary sewer facilities are available at all Port facilities through septic systems or gravity sanitary sewer. Public systems are maintained by local jurisdictions. The Port owns a water discharge system at Port Westward that is used by tenants for industrial purposes; this system is not used to treat or dispose of sewage.

4.5.5 Water

Water services are provided by local jurisdictions at all Port facilities. The Port owns and operates a water intake system at Port Westward that provides tenants with raw water for industrial use (primarily cooling and fire protection). In addition, the Port has undeveloped water rights for 18 cubic feet per second from four wells. The facilities assessment recommended improvements to the fire system at Port Westward.

4.5.6 Electrical Power and Natural Gas

Electrical power, provided by Columbia River PUD at its south county properties and Clatskanie PUD at Port Westward and Clatskanie Business Center, is available at all Port facilities. The nearest natural gas connection to the Scappoose Airport is about 1.5 miles away; however, it is a high-pressure line, so capacity is available for the future if the mainline is extended. Natural gas, provided by NW Natural, is available at all other Port facilities.

4.5.7 Communications

Xfinity (Comcast) currently provides broadband and telephone service to Columbia City Industrial Park, McNulty Creek Industrial Park, Milton Creek Industrial Park, Multnomah Industrial Park, Scappoose Airport, and the Scappoose Bay Marine Park. Xfinity is exploring service options at Railroad Corridor. Broadband and telephone service is provided by Cascade Networks at Clatskanie Business Center.

4.5.8 Buildings and Structures

The facilities assessment identifies the need for improvements to buildings and structures at Port facilities, as well as recommendations for structural evaluations of Port docks at marine facilities (Appendix B).

5.0 POLICY CONTEXT AND SITUATIONAL ANALYSIS

The following sections describe local, regional, and state planning and policy documents that may affect the development of Port properties and the Port's ability to implement this strategic business plan. This strategic business plan aims to capture and, where applicable, update or implement key plans and projects included in the following related planning projects.

Port-led Planning Projects

- Port Westward Water Management and Conservation Plan (2024)
- Strategic Business Plan (2012)
- Columbia County Industrial Land Inventory Project (2022)
- Scappoose Airport Master Plan Update (2015)
- Structural and Environmental Assessment for Clatskanie Business Center (2012)
- Remedial Investigation and Feasibility Study for Railroad Avenue (2022)
- Columbia County Rail Safety & Mobility Study (2022)

Strategic Partner Planning Projects

- Columbia County Comprehensive Plan (integrated through October 12, 2023)
- City of Scappoose Economic Opportunities Analysis (draft January 2023)
- Coordinated Population Forecast for Columbia County, its Urban Growth Boundaries (UGB), and Areas outside UGBs 2017-2067 (2017)
- Columbia County Transportation System Plan (TSP) (2017)
- Columbia County Housing Report (2017)
- City of Scappoose Housing Needs Analysis (2017)
- City of Scappoose Parks Master Plan Update 2022-2023 (in progress)
- St. Helens Industrial Business Park Funding Plan (2020)
- St. Helens Parks and Trails Master Plan (2015)
- St. Helens Transportation System Plan (2011)
- City of Scappoose Economic Opportunities Analysis (2011)
- A New Strategic Business Plan for Oregon's Statewide Port System (2010)
- Lower Columbia River Corridor Rail Safety Study (Columbia and Clatsop Counties 2009)
- Clatskanie Transportation Refinement Plan (2005)

5.1 CONSISTENCY WITH STATE, REGIONAL, AND LOCAL PLANS AND POLICIES

The successful implementation of this strategic business plan is dependent upon coordination with state, regional, and local planning efforts. The sections below address policy and guidance documents that may affect development on Port property and should be considered in conjunction with future projects.

5.1.1 Oregon Revised Statutes (ORS) Chapter 777

ORS Chapter 777 designates Oregon ports as special districts. These statutes give ports many of the standard powers of a public entity, including the ability to levy taxes, borrow money, issue bonds, and charge for services. ORS 777.065 declares that the development of deepwater port facilities at certain ports, such as Port Westward, is a state economic goal of high priority and requires state agencies to assist ports in this endeavor. The strategic business plan helps meet economic development goals outlined by the state and helps the Port acquire state funding for implementing projects.

5.1.2 Ports 2010 – A New Strategic Business Plan for Oregon's Statewide Port System In 2010, the Oregon Business Development Department and the Infrastructure Finance Authority (IFA) prepared and adopted Ports 2010: A New Strategic Business Plan for Oregon's Statewide Port System (Ports 2010). The purpose of Ports 2010 is to "Define the State of Oregon's future role, interest, and investment in the statewide port system. It will identify infrastructure, equipment, administrative, regulatory, and governance needs of the ports and also identify ways that Oregon's port system can best serve the interest of the State of Oregon and its residents."

In addition, Ports 2010 includes a business plan template to serve as a guide for individual port strategic business plans in order to be consistent with the Statewide Strategic Port Plan. This Port of Columbia County Strategic Business Plan Update was developed to meet the state template and once complete, is subject to final review by the IFA through its peer-review process.

5.1.3 Statewide Planning Goals

The Port developed its strategic business plan update to be consistent with the statewide planning goals as required by Ports 2010. The following statewide planning goals are most applicable to the Port's planning efforts.

Statewide Planning Goal 9 – Economic Development

To provide adequate opportunities throughout the state for a variety of economic activities vital to the health, welfare, and prosperity of Oregon's citizens.

Oregon Planning Goal 9 states that local jurisdictions should maintain a 20-year supply of lands suitable for economic growth to meet the needs of local business and industry likely to locate in the area during this period. The Port owns more than 2,000 acres of land with large portions of undeveloped and leasable land. Most of the Port-owned land is zoned for industrial development. A locational advantage of the Port is its proximity to multimodal transportation facilities and a variety of tenants. Port tenants include small-scale manufacturers and utility providers from industries, including waste management, aviation, floating home construction, and energy facilities.

As the second busiest non-towered general aviation airport in Oregon and the largest in Columbia County, Scappoose Airport is a public use facility that is owned and operated by the Port. The airport serves a variety of airport business tenants with a group of light industrial properties that are currently available for lease. An Airport Master Plan update in 2015 identified build alternatives for the Scappoose Airport and examined potential development beyond a 20-year Master Plan period.

The Port is actively pursuing opportunities to leverage partnerships with organizations, such as the Columbia Economic Team, Business Oregon, Greater Portland Inc, and Columbia Pacific Economic Development District. These partnerships can help the Port identify new tenants for the Port's array of undeveloped and leasable land. Organizations, such as Business Oregon, provide their own list of target industries that can be used to inform the Port's decision-making process for priority projects. Priority projects for the Port include maintenance of Port Westward, as well as the development and expansion of industrial park sites and buildings.

In addition to providing leasable land and business opportunities, the Port also provides recreational opportunities at Scappoose Bay Marine Park, which offers public boat launch with access to the Columbia River and a separate dock for launching kayaks, canoes, and stand-up paddle boards. Additional recreational activities are available, including the Bayport RV Park and Campground, gazebo and picnic area, and a nature walking trail.

Statewide Planning Goal 12 - Transportation

To provide and encourage a safe, convenient and economic transportation system.

The Transportation Planning Rule, OAR 660 Division 12, requires that cities, counties, Metropolitan Planning Organizations (MPOs), and state agencies implement Statewide Planning Goal 12 and prepare and adopt transportation system plans.

The Transportation System Plan (TSP) for Columbia County was implemented in 2017. The TSP includes a multimodal, network-wide approach to identify transportation systems solutions for projects in categories, such as freight. The Port has been an active member in coordinating with the County and other local jurisdictions in this approach. This partnership is mutually beneficial for the Port and each jurisdiction as transportation planning can provide for future freight facility needs and support industrial development while mitigating negative impacts to the transportation system.

The Oregon Department of Transportation (ODOT) has classified U.S. Highway 30 as a freight route and a reduction review route through Columbia County. U.S. Highway 30 serves as an important transportation resource for the movement of truck freight between major destinations, such as ports and harbors. Most of the Port's facilities and land are located within close proximity of U.S. Highway 30 and many of the Port's tenants rely on the roadway for access to local and outside markets. Ensuring that this roadway is

designed and managed to safely accommodate the movement of goods is a priority for the Port.

Statewide Planning Goal 14 – Urbanization

To provide for an orderly and efficient transition from rural to urban land use, to accommodate urban population and urban employment inside urban growth boundaries, to ensure efficient use of land, and to provide for livable communities.

The availability of industrial park sites and buildings provides the Port and its tenants with significant employment opportunities and the ability to develop infrastructure to accommodate growth in the planning horizon. The Port is projecting a range of 4,211 to 10,944 net new jobs over the next 20 years in Columbia County (see Market Analysis for details). Currently, some of the largest employers among the Port's tenants include Portland General Electric (PGE), ORPET, Oregon Aero, Composites Universal Group, RainShadow Labs, Lignetics Group, Global Partners' Columbia Pacific Bio-Refinery, and U.S. Pipe. Port-owned land is supportive of City/County zoning districts that allow for industrial uses and future development. The Port will continue to work with the County and state to ensure an orderly and efficient transition from rural to urban land use.

Job growth in the County will impact the demand for housing to accommodate new workers. Population forecasts for Columbia County, analyzed by Portland State University's Population Research Center, show an increase of 20,000 people (40 percent) between 2017 and 2067 for a combined population of 71,988 in 2067. This increase in population will require new housing units to meet demand and allow employers to attract new employees. While the Port does not supply housing, it supports efforts by the County, community partners, and other jurisdictions to provide housing opportunities. Maintaining a quality of life standard through housing affordability will benefit the Port in their land development efforts and help attract new businesses.

5.1.4 Columbia County Comprehensive Plan

The Port developed its strategic business plan update to be consistent with the Columbia County comprehensive plan. The Port's mission is most directly related to the Economy element of the comprehensive plan and goals: *to strengthen and diversify the economy of Columbia County and insure stable economic growth; and to utilize Columbia County's natural resources and advantages for expanding and diversifying the economic base.* The Port's facilities provide critical economic activity and support 1,429 jobs. Additionally, the Port's diverse portfolio and utilization of the region's natural capital and other advantages will be leveraged to expand the County's economic base.

5.1.5 Zoning

Port-owned property must comply with the zoning and development standards of the Columbia County Zoning Ordinance, and with the relevant development codes of Clatskanie, Columbia City, Rainier, St. Helens, and Scappoose. The table below identifies the zoning designation and key zoning considerations of each Port-owned tax lot.

			1. Port Property Zoning
	Tax Lot	Zoning	Zoning Considerations (Jurisdiction)
Clatskanie Business Center	7408-CD-02101	ED	 ED – Employment District (City of Clatskanie): Provides for a variety of employment opportunities, such as office, retail, or manufacturing, in an aesthetic environment and having a minimal impact on surrounding uses. Permitted uses include banks, conference facilities, business services, offices, postal services, printing/photography services, and software development. Conditional uses include clinics and medical facilities, warehouses, dry cleaners, light manufacturing, and educational institutions.
rrial Park	5121-00-00400	I	 I – Industrial (City of Columbia City): Provides for access to the Columbia River and/or US Highway 30 and appropriate locations for industrial uses, marine-related uses including recreation, and limited commercial uses in support of industrial uses or requiring larger tracts of land with storage outside a structure. Permitted uses include manufacturing, packaging, utilities commercial uses required large storage areas, and other
Columbia City Industrial Park	5128-AC-01399	R-2	 storage and distribution uses and public facilities. Conditional uses include safety facilities, parking, medical facilities, public works, and other uses subject to review. R-2 – Moderate Density Residential (City of Columbia City): Provides for residential use in areas of moderate concentration. Permitted uses include residential buildings, day care and residential care, and accessory buildings. Conditional uses include churches, greenhouses, schools, and other community buildings.
	4108-00-00307	н	
Park	4108-AD-01600	н	 HI – Heavy Industrial (City of St Helens): Provides appropriate locations for intensive
McNulty Creek Industrial Park	4108-AD-01500	н	manufacturing activities and activities that need to be separated from more easily impacted activities, such as
k Indu	4108-D0-00300	Н	 schools, churches, etc. Permitted uses include fabrication, processing, or accombling of acmi finished as finished products from row
Cree	4108-DB-00300	н	assembling of semi-finished or finished products from raw materials, outdoor storage areas, and the storage of heavy equipment. Conditional uses include caretaker
cNulty	4108-D0-00310	N/A	dwelling, entertainment, hazardous waste collection and treatment, mineral resource development, on-site
Ĕ	4108-D0-00200	н	retailing, parks, utilities, and other public facilities.
	4108-DB-00200	N/A	

Table 1. Port Property Zoning

	Tax Lot	Zoning	Zoning Considerations (Jurisdiction)
	4104-CC-00400	LI	LI – Light Industrial (City of St. Helens):
	4104-CC-00500	LI	Provides locations for general industrial use, including
	4104-CC-00600	LI	 light manufacturing and related activities with few, if any, nuisance characteristics.
×	4104-CC-00700	LI	Permitted uses include agricultural supply and sales,
Parl	4104-CC-00800	LI	animal sales and services, auction sales, boat repair and other maintenance services, equipment and automobile
ial	4104-CC-00900	LI	sales, utility distribution, minor public facilities, and other
usti	4104-CC-01000	LI	whole trade operations.
lnd	4104-CC-01100	LI	 HI – Heavy Industrial (City of St. Helens): Provides appropriate locations for intensive
eek	4105-DD-03400	LI	manufacturing activities and activities that need to be
Milton Creek Industrial Park	4108-AA-01200	LI/HI	separated from more easily impacted activities, such as schools, churches, etc.
ton	4108-AA-00700	HI	 Permitted uses include fabrication, processing, or
Mi	4109-B0-00700	HI	assembling of semifinished or finished products from raw
	4109-B0-00800	HI	materials, outdoor storage areas, and the storage of heavy equipment. Conditional uses include caretaker
	4109-B0-00900	HI	dwelling, entertainment, hazardous waste collection and
	4109-00-00700	HI	treatment, mineral resource development, on-site retailing, parks, utilities, and other public facilities.
	4108-D0-01000	M-1	 HI – Heavy Industrial (City of St. Helens): Provides appropriate locations for intensive
ark	4108-D0-01004	M-1	manufacturing activities and activities that need to be separated from more easily impacted activities, such as schools, churches, etc.
strial Pa	4108-D0-01001	HI	 Permitted uses include fabrication, processing, outdoor storage areas, and the storage of heavy equipment. Conditional uses include caretaker dwelling,
Multnomah Industrial Park	4108-D0-00900	н	entertainment, hazardous waste collection and treatment, mineral resource development, on-site retailing, parks, utilities, and other public facilities.
Itnom	4108-D0-01003	M-1	 M-1 – Heavy Industrial (Columbia County): Provides for industrial operations that generate noise, odor, dust, glare, vibration, or truck and rail traffic in such
ML	4108-D0-01002	M-1	amounts as to be objectionable to adjacent land uses.Permitted uses include automobile wrecking or
	4117-00-00100	н	manufacturing, machine shop, dry cleaning, feed and fuel storage, and numerous other manufacturing and associated uses. Conditional uses include kennels.
	8415-00-00100	RIPD	1
	8415-00-00200	RIPD	RIPD – Resource Related Industrial Use on Rural Land (Columbia
ark	8415-00-00300	RIPD	County):
al P	8416-00-00100	RIPD	 Provides for rural and natural resources related industries which are land extensive and are consistent with the rural
strià	8416-00-00200	RIPD	facilities and services.
npu	8421-00-00700	RIPD	Permitted uses include farm use, and management,
d Ir	8422-00-00100	RIPD	production and harvesting of forest products. Conditional uses include production, processing, assembling, and
war	8422-00-00200	RIPD	packaging of materials.
Port Westward Industrial Park	8422-00-01100	RIPD	
rt V	8422-00-01100	RIPD	 PA-80 – Primary Agriculture Use Zone (Columbia County) Provides for prime agricultural lands and farm use areas,
Poi	8415-00-00100	PA-80	open space, watershed protection, and maintenance of
	8421-00-00300	PA-80	clean air, water, and habitat.
	8421-00-00400	PA-80	1

	Tax Lot	Zoning	Zoning Considerations (Jurisdiction)
	8421-00-00500	PA-80	PA-80 – Primary Agriculture Use Zone (Columbia County)
	8421-00-00600	PA-80	 Provides for prime agricultural lands and farm use areas,
			open space, watershed protection, and maintenance of
.	8422-00-00400	PA-80	clean air, water, and habitat.
ont	8422-00-00500	PA-80	
(cc	8422-00-00600	PA-80	
ard	8422-00-00700	PA-80	
stw	8423-00-00900	PA-80	
Port Westward (cont.)	8423-B0-00400	PA-80	
ort	8423-B0-00500	PA-80	
<u>م</u>	8423-B0-00600	PA-80	
	8423-B0-00700	PA-80	-
	4109-00-00700	HI	
	4109-AB-00800	HI	
	4109-00-00200	HI	1
	4109-B0-00300	H]
	4109-BA-00800	HI	
	4109-BA-00600	HI	
	4109-BA-01200	HI	
	4109-BA-00900	HI	-
	4109-BD-00100	HI	
	4109-BA-01100 4109-BD-00200	HI HI	HI – Heavy Industrial (City of St Helens):
	4109-BD-00200	HI	Provides appropriate locations for intensive
2	4109-BD-00400	HI	manufacturing activities and activities that need to be separated from more easily impacted activities such as
ride	4109-BD-00500	HI	schools, churches, etc.
ori	4109-BD-00800	H	 Permitted uses include fabrication, processing, or
0 p	4109-BD-01000	HI	assembling of semi-finished or finished products from raw
Railroad Corridor	4109-BD-00700	HI	materials, outdoor storage areas, and the storage of
ailr	4109-BD-01100	HI	heavy equipment. Conditional uses include caretaker
Ř	4109-BD-00900	HI	dwelling, entertainment, hazardous waste collection and
	4109-BD-01200 4109-00-00400	HI HI	treatment, mineral resource development, on-site retailing, parks, utilities, and other public facilities.
	4109-00-00200	H	
	4109-00-00300	HI	
	4109-00-00302	HI	
	4109-AB-00700	H]
	4108-D0-01004	M-1	
	4108-D0-01001	HI	4
	4108-D0-00900	HI	4
	4108-D0-01003	M-1	4
	4108-D0-01002 4117-00-00100	M-1 HI	4
	4131-00-00600	PUA	PUA – Public Use-Airport (City of Scappoose)
t	3106-B0-01300	PUA	Provides appropriate locations to encourage and support
rpo	3106-B0-01400	PUA	the continued operations and vitality of the Scappoose Airport.
e Ai	3106-B0-01600	PUA	Permitted uses include airport-related commercial,
soo	3106-00-00300	PUA	manufacturing, and recreational uses, as well as law
Scappoose Airport	3106-C0-00800	PUA	enforcement and firefighting activities, and certain agricultural and forestry activities. Conditional uses
Sci	3106-C0-00700	PUA	include auto rental, cafeterias and restaurants, food carts, motels, and other commercial uses associated with public airports.

	Tax Lot	Zoning	Zoning Considerations (Jurisdiction)
e Park and ground	4117-00-00200	C-2	 C-2 – Marine Commercial (Columbia County) Provides for a range of water-related activities both commercial and residential. Permitted uses include boat launch or moorage,
e Bay Marine F t RV & Campgr	4117-00-01300	C-2	houseboats, retail and dining, and public or private open spaces and parks. Conditional uses include single-family dwellings, utility facilities, and water-dependent construction activities. R-10 – Single Family Residential (Columbia County):
Scappoose Bayport	4117-00-01100	R-10	 Provides for low-density residential uses. Permitted uses include residential buildings and accessory structures. Conditional uses include home occupations and churches.

5.2 ECONOMIC AND COMMUNITY BENEFITS ANALYSIS

FCS Group analyzed the economic and community benefits of the Port and of Portrelated businesses in 2023. An economic and fiscal impact analysis was conducted using analysis provided by the University of Oregon, using IMPLAN (Impact Analysis of Planning) model, and by FCS Group (using the Business Oregon Fiscal Impact Model for Oregon Ports). The results and overall findings are summarized below.

The economic analysis concluded that the annual economic impact of the Port of included the following benefits in 2021.

- There are approximately 27 separate business entities along with the Port that are directly responsible for 480 jobs (including full- and part-time workers).
- The spending of labor income and business operations (on supplies and services) from direct business spending supports an additional 949 jobs within the region.
- In total there are 1,429 jobs supported by Port-dependent businesses and related operations.
- Port-related businesses paid workers approximately \$65.9 million in labor income in 2021. With annual sales output of an estimated \$256.8 million.
- These businesses contributed nearly \$135.3 million in value added (gross domestic product) for Oregon and the nation.
- The taxable sales and related property and leasehold taxes paid by Port-related businesses generated an estimated \$17.9 million in state tax revenue and \$16.6 million in local tax revenue in 2021.

6.0 MARKET ANALYSIS AND OPPORTUNITIES

The following sections identify current demographic and economic conditions, future trends, and existing and emerging economic opportunities for the Port to pursue. The full market analysis is included in Appendix C.

6.1 ECONOMIC AND DEMOGRAPHIC OVERVIEW

The Port of Columbia County District is located within the greater Portland-Vancouver-Hillsboro OR-WA Metropolitan Statistical Area (Portland MSA), and most of the economic interaction between the Port of Columbia County and the larger region is contained within the Portland MSA. The Portland MSA contains over 3.3 million residents, has a civilian labor force of 1.4 million, and generates an annual Gross Domestic Product (GDP) in excess of \$187 billion.

The U.S. and Oregon economy are still recovering from the national economic recession brought on by the global Covid-19 pandemic in 2020. According to the U.S. Bureau of Economic Analysis, current-dollar GDP in Oregon increased in 2022 at an annual rate of 9.9 percent; and increased at an annual rate of 9.8 percent in 2021, indicating moderate economic expansion. In the near term, U.S. GDP is expected to remain relatively flat over the next two years according to December 2022 projections by the Federal Reserve Bank. In Oregon, state economics are predicting a continued upturn in the short term, although the Oregon Office of Economic Analysis notes that record low unemployment is a major headwind that curtails business expansion.

6.1.1 Trade

The greater Portland-Vancouver region is one of four primary international trade gateways along the West Coast. A developing middle class within Asian and Middle Eastern economies will result in significant increases in demand for trade for international exports.

As global and state GDP rises and commodity trade increases, Oregon ports should benefit from increases in import and export activity. Oregon exports reached a record high of \$34.5 billion in 2022 (according to the most recent data by the U.S. International Trade Administration); up 15 percent from 2021. Oregon's leading trade partner is China, which imports 24.5 percent of Oregon exports. Other leading export destinations in decreasing order include Mexico, Canada, Malaysia, Ireland, Japan, South Korea, and Israel.

6.1.2 Population, Labor, and Income

According to the U.S. Census Bureau and Portland State Population Research Center, Columbia County reached a record-high population level in 2022 with 53,588 residents. From 2010 to 2022, Columbia County's average annual population growth rate (AAGR) was 0.7 percent, just below the statewide average (0.85 percent). The fastest growing jurisdictions within the county in terms of population included Scappoose (1.9 percent) and Clatskanie (1.8 percent). While most jurisdictions experienced a positive AAGR, Columbia City (-0.01 percent) and Rainier (-0.37 percent) experienced a negative AAGR between 2010 and 2022.

As population levels have increased, income levels within Columbia County have also been increasing since 2010. The median household income in Columbia County was approximately \$73,909 in 2021 compared to \$55,199 in 2010. In the same time period, per capita income in Columbia County grew by 2.9 percent annually from \$20,070 to \$27,449.

6.2 MARKET ANALYSIS

A market analysis was completed by the project team to identify existing and emerging economic opportunities for the Port of Columbia County. The Market Study completed by FCS Group (Appendix C) evaluated current economic conditions and demographics

and market data provided by local, state, and federal agencies. Findings from the analysis are used to support business plan recommendations designed to assist the Port and its partners with growth opportunities consistent with the Port's Mission and Vision.

6.2.1 Employment

Employment growth has rebounded since the pandemic, exceeding pre-pandemic levels, with a total employment in Columbia County of 11,908 jobs in 2022. Total employment is estimated to include: 1,650 manufacturing jobs, 1,590 retail trade jobs, 1,490 education and health service jobs, and 1,350 leisure and hospitality jobs. According to the Oregon Employment Department (OED), at the end of 2022, Columbia County had 1,484 private employers (including non-profits) and 70 public employer entities (at separate locations).

The largest private employers within the Port of Columbia County District include Fred Meyer, Rightline Equipment, Pacific Stainless Products, Cardinal Services, Walmart, and Safeway Stores. Compared to 2007 levels, job growth has occurred broadly in the services sector followed by modest improvements in retail and slight decreases in industry and government.

In the future, the OED expects 12,540 jobs to be added within the region (including Benton, Clatsop, Columbia, Lincoln, and Tillamook Counties) over the next 10 years, equating to a 12 percent annual growth rate between 2021 and 2031. Job growth in Columbia County is expected to be between 3,751 and 11,479 jobs over the 2023-2043 timeframe. Employment sectors where the most job growth is expected to occur include industrial, retail trade, services, and government.

6.2.2. Tourism

Visitation and tourism play an increasingly important role in supporting the Columbia County economy. According to a tourism impact study prepared for the Oregon Tourism Commission, annual travel spending in Columbia County amounted to \$36.3 million in 2022, up from \$21.6 million in 2020. Total travel spending increased at an average (AAGR) of 2.2 percent in Columbia County between 2012-2022. In addition to the county's many natural attractions, planned reconstruction and expansion activities at the Scappoose Bay Marina should help promote recreational activities for residents and visitors in the Port district.

6.2.3 Target Market

The team prepared a target industries analysis for the Port of Columbia County to identify existing and emerging key business sectors. "Employment clusters" are a primary force driving local economic prospects and often site selection decisions. Clusters of economic activity go well beyond mere concentrations of industry or employment types and they represent unique competitive market advantages. The analysis identified the following four classifications of business clusters:

• **Stars**: include businesses with high location-quotient (LQ) (propensity to locate in County) and higher than average projected growth rate compared to other locations in Oregon.

- **Opportunities**: include businesses with low LQ and high average growth rate (possible pent-up demand or competitive market disadvantage relative to other locations).
- Mature: include businesses with high LQ but lower than average growth rate.
- Challenges: include businesses with low LQ and lower than average growth rate.

Employment sectors in the "Stars" cluster include Leisure and Hospitality (e.g., hotels/motels and food services), other services (i.e., business to business supply chains), administrative and waste management services, construction materials manufacturing and services, and transportation and subregional warehousing. The recommended target industries for the Port or Columbia County should include, but not be limited to:

- Power and Energy Production
- Machinery and Transportation Product Manufacturing
- Building and Construction Materials Manufacturing
- Apparel, Footwear, and Textile Product Manufacturing
- Aeronautical and Aviation Products and Testing
- Marine Products and Testing
- Wood/Paper Products and Composite Materials Manufacturing

6.2.4 Development Opportunities

Several private and public facility investments in the Port district have occurred or been proposed in recent years. Examples of investments include site development at Port Westward for a clean fuels refinery, and improvement projects at Scappoose Bay Marina. The investments at Port Westward are currently pending approval of federal permits. Construction of the upland portion of the Scappoose Bay Marina Improvement Project and marina dredging are both planned for 2024.

Recent and ongoing investments highlight the Port's existing portfolio of industrial sites, buildings, and facilities that support jobs and tourism and generate a significant share of the annual GDP produced in Columbia County. The Port has the ability to provide a mix of "development ready" medium and large industrial sites with transportation access to rail, barge, and highway facilities. To support future investments and job forecasts, Columbia County will need between 418 and 776 gross acres of buildable employment land to accommodate future demand over the next 20 years. This includes 93 to 137 acres of land for marine and energy use and 25 to 166 acres of land for commercial opportunities (e.g., office, lodging, and retail). A portion of the projected service and retail-related job growth could also be accommodated by redevelopment or adaptive reuse of existing buildings and sites, located in downtown St. Helens, Columbia City, Scappoose, Rainier, and Clatskanie.

7.0 STRATEGIC BUSINESS PLAN ELEMENTS

The state template identifies five elements that must be included in a local Oregon port strategic business plan. The following sections (7.1 to 7.5) identify the Port's priorities, goals, and strategies related to capital improvements, management, finance, environment, and marketing. These goals and strategies will help guide the Port's economic development activities over the 5- to 20-year planning horizon. Each section provides an

overview of the element, Port-wide goals and strategies, and, where applicable, strategies specific to the locations of Port facilities.

7.1 CAPITAL IMPROVEMENT PLAN

The Port's capital improvement plan (CIP) identifies the highest priority capital improvement projects to encourage economic development opportunities and the continued success of Port operations and facilities. The CIP guides capital improvement priorities but does not oblige the Port to make improvements. Funding for capital improvements is often contingent on partnerships with local, state, or federal agencies and/or private entities. These capital improvement projects do not represent all projects pursued by the Port, but instead, the highest priority projects across all Port business lines. The estimated total cost of projects identified in the CIP is approximately \$87 million. Figure 13 shows the general breakdown of costs for each Port facility.

Goal 1: Develop and maintain a Capital Improvement Plan that lists projects and gives planning-level costs and estimates for capital projects.

Strategy 1.1: Develop a list of viable capital improvement projects for Port facilities, assets, and partnership projects with other agencies or property owners (see Table 2).

Strategy 1.2: Maintain and update the CIP on an annual or biannual basis, with input from partner agencies or property owners as appropriate.

Goal 2: Promote Port Westward as a prime industrial site capable of supporting energy and bulk commodities manufacture and trans-shipment, including rail and barge-to-ship transfers between inland ports and Pacific Rim destinations.

Strategy 2.1: Pursue rezoning of property to allow for industrial uses.

Strategy 2.2: Modernization of Beaver Dock at Port Westward to bring the dock into compliance with the seismic resiliency requirements mandated by Oregon State Senate Bill 1567. Consider adding a third berth if there is a need for additional capacity.

Strategy 2.3: Continue to work with PGE and other tenants and adjacent agricultural users to ensure a compatible mix of uses.

Goal 3: Maintain Scappoose Airport and Scappoose Bay Marina as key assets to meet market demand and improve revenue streams.

Strategy 3.1: Support improvements identified in Airport Master Plan to ensure full use of airport aircraft storage capacity.

Strategy 3.2: Complete Phase II marina improvements to improve river access.

Strategy 3.3: Budget for operations and maintenance by identifying projected cash requirements and funding sources.

Goal 4: Modernize and continue to develop existing Port assets that lead to economic resiliency and the Port's capacity to carry out its mission of economic development.

Strategy 4.1: Encourage the investment of capital improvements that increase resiliency and capacity of existing infrastructure at industrial and business park properties.

7.1.1 Port Westward Site Development

The Port Commission identified development of projects at Port Westward as a key priority project for the Port. The Port has identified maintenance and expansion projects for the site, as included in the CIP (see Tables 2 and 3). Capital plans include modernizing Beaver Dock at Port Westward to bring the dock into compliance with the seismic resiliency requirements mandated by Oregon State Senate Bill 1567.

Improvements include retrofit berths 1 and 2 for seismic resiliency, enhance mooring arrangements, connecting the fire system at the dock to the Port's water system, expanding the water intake system, and safety measures to protect the dock's infrastructure. The Port has also identified completing the Hermo Road access at Port Westward, which would improve connectivity of the site.

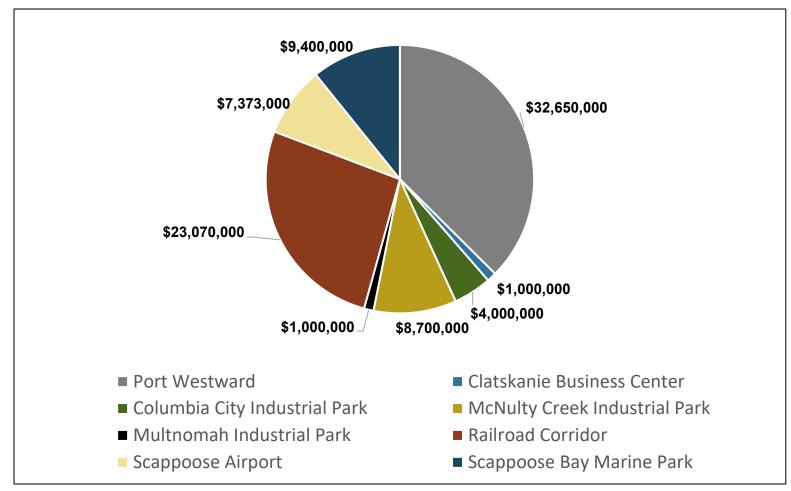
	Table 2. Capital Improvement Plan								
Facility	Project	Description	Cost*	Target Start Year	End Year	Funding Source	Revenue Rating**	Priority	Service Life
	Seismic Resiliency	Determine vulnerabilities per Oregon SB 1567.	\$ 50,000	2023	2024	Port	0	1	20
	Beaver Dock Modernization Project – D&E and Permitting	Design, engineering, and permitting to bring dock into full compliance with the seismic resiliency requirements mandated by Oregon SB 1567.	\$ 3,600,000	2024	2027	Port/grant funding	1	1	50
	Beaver Dock Modernization Project - Construction	Construction to bring dock into full compliance with the seismic resiliency requirements mandated by Oregon SB 1567.	\$28,000,000	2027	2032	Port/grant funding	1	1	50
Port Westward	Improve Fire System on Dock	Connect to port's water system and consider reestablishing looped system.	\$ 750,000	2024	2027	Port/grant funding	0	1	20
Port V	Expand Water Intake System	Redesign water meters to provide accurate metering and expand system to accommodate future new user.	\$ 250,000	2025	2027	Tenant/Port	0	1	30
	Complete Hermo Road Access	Extend from Quincy Mayger Rd. to Port Access Rd.	TBD	2025	2028	Tenant/ Port	0	2	50
	Beaver Dock Expansion Berth 3	Add 3rd berth to accommodate Panamax-class liquid bulk vessels.	TBD	2029	2035	Port/tenants/ grant funding	1	3	50
	Total Cost:		\$ 32,650,00						
Clatskanie Business Center	Sell/Demolition of Building	Preferred option is to sell.	\$ 1,000,000	2025	2030	Port/grant funding	-1	2	NA
Clatsl Busines	Total Cost		\$ 1,000,000						

Facility	Project	Description	Cost*	Target Start Year	End Year	Funding Source	Revenue Rating**	Priority	Service Life
	Port Headquarters Office Expansion	Expand and remodel Port office building.	\$1,000,000	2026	2027	Port	-1	2	30
trial Park	Dock Operational Capacity Improvements	Design, engineering, permitting, and construction to add additional capacity.	\$ 2,000,000	TBD	TBD	Port/grant funding	-1	1	30
Columbia City Industrial Park	Site Development/ Building Demolition	Site improvements including grading, utilities, building pad, and roads. Demo existing building/manufactured home.	\$ TBD	2029	2029	Port	-1	2	NA
Columbi	South Rail Spur Track Replacement/ Drainage Improvements	Replace south rail spur. Drainage work split out.	\$ 1,000,000	2026	2026	Port/grant funding	-1	3	100
	Total Cost		\$ 4,000,000						
kreek Park	Speculative Industrial Development – Design	82,000 SF speculative building and site improvements.	\$ 500,000	2026	2027	Port	-1	2	50
McNulty Creek Industrial Park	Speculative Industrial Development – Construction	82,000 SF speculative building and site improvements.	\$ 8,200,000	2028	2030	Port	-1	2	50
	Total Cost		\$ 8,700,000						
ark	Port Maintenance Shop Const.	New shop building including site improvements and utilities.	TBD	2025	2026	Port	-1	2	50
strial P	DEQ Environmental Remediation	Site environmental remediation.	TBD	2026	2036	Port/grant funding	-1	3	100
Multnomah Industrial Park	Site Development along Old Portland Rd.	New building and utilities on 2+ acres. Building size TBD.	TBD	2030	2036	Port	0	3	50
Aultnoi	Park Expansion	Expand the existing footprint of Multnomah Industrial Park.	\$ 1,000,000	2028	2030	Port	-1	3	NA
	Total Cost		\$ 1,000,000						

Facility	Project	Description		Cost*	Target Start Year	End Year	Funding Source	Revenue Rating**	Priority	Service Life
Railroad Corridor	DEQ Environmental Remediation	Remediation of creosote in upland and in-water areas.	\$2	23,000,000	2024	2124	Insurance/ Port/ grant funding	-1	1	100
ilroad	Site Access	Feasibility Study for northern access road.	\$	70,000	2028	2030	Port	-1	3	NA
Ra	Total Cost		\$2	23,070,000						
	West Side Pavement Maintenance	Deferred pavement maintenance on taxiways, taxi lanes and aprons.	\$	399,000	2025	2026	FAA/ Port	0	1	10
	Runway Rehabilitation Phase II Design	Design for resurfacing 510,000 SF of runway.	\$	400,000	2025	2026	FAA/ Port	0	1	10
	Update Airport Master Plan	Update Scappoose Airport Master Plan.	\$	250,000	2028	2029	FAA/ Port	0	1	10
oort	Emergency Generator System	Install emergency generator.	\$	324,000	2024	2025	ODAV/ Port	-1	1	15
Scappoose Airport	Runway Rehabilitation Phase III Construct	Runway rehabilitation construction.	\$	4,700,000	2026	2027	FAA/ ODAV/ Port	0	2	10
Scap	East Side Hangar Demolition	Demo east side hangars.	\$	100,000	2025	2026	Port	-1	2	NA
	East Side Hangar Replacement (E10 & E5) Design and Construction	Replace east side hangars.	\$	750,000	2026	2027	Port	1	2	50
	East Side Waterline Extension	Extend water service to the east side of the airport.	\$	450,000	2024	2025	FAA/ Port	-1	2	100
	Total Cost		\$	7,373,000						

Facility	Project	Description		Cost*	Target Start Year	End Year	Funding Source	Revenue Rating**	Priority	Service Life
	Maintenance Dredging (every 7-10 years)	Dredging at marina.	\$	2,500,000	2024	2024	Grant funding/Port	-1	1	6
Bay Marine Park	Upland Marina Improvements	Parking lot improvements, kayak unloading area, additional ADA parking, get-ready platform with power and air compressor, and install 2nd pay station.	\$	900,000	2024	2025	Grant funding/Port	-1	2	25
Scappoose Bay I	In-Water Marina Improvements	In-water improvements include replace gangway and dock, add 6 paddle craft docks, replace boat ramp, and install ADA compliant kayak launch.	\$	5,000,000	TBD	TBD	Grant funding/Port	-1	2	20
	Bayport RV Park Expand RV Park to other side of creek.		\$	1,000,000	TBD	TBD	Grant funding/Port	0	3	30
		Total Cost	\$	9,400,000						
	CIP Total Cost*** \$									
** Revenu (· (!	-1) Requires Subsidy 0) Generally Self-Supporti 1) Generates Positive Casl	ng	nark	ed TBD)						





7.2 MANAGEMENT PLAN

The following management and personnel goals and strategies aim to govern the management of the Port's facilities and assets while strengthening the effectiveness of its personnel and Port Commission.

Goal 1: Enhance the capacity of the professional staff and Port Commission.

Strategy 1.1: Facilitate regular joint staff and Commission training and workshop opportunities. Include appropriate budgets for periodic training opportunities to allow the Port Commissioners and staff to gain knowledge relevant to their positions.

Strategy 1.2: Encourage Port Commissioners and staff participation in professional organizations including the Pacific Northwest Waterways Association, Oregon Public Port Association, Association of Pacific Ports, Special District Association of Oregon, Columbia County Economic Team, and local chambers of commerce.

Strategy 1.3: Develop a staffing and Port Commission strategy and succession plan to account for turnover and future employment needs.

Goal 2: Integrate the Strategic Business Plan as a planning tool to help guide the Port.

Strategy 2.1: Adhere to and periodically update the strategic business plan to assess priorities and ensure long-term efficiency and financial sustainability.

Strategy 2.2: Emphasize the importance of continuing community engagement to enhance understanding and respond to priorities in the district through involvement with ad-hoc committees and community-wide outreach efforts.

Goal 3: Continue to foster strategic partnerships with local communities, agencies, Port tenants, and prospective businesses.

Strategy 3.1: Increase agency coordination with the state, Columbia County, jurisdictions within the Port district, and Columbia Economic Team for greater transparency between parties and to streamline permitting processes. Work with state and federal agencies to support access improvements for commerce and recreation.

Strategy 3.2: Pursue partnerships with prospective businesses to develop commercial and industrial uses that meet market demands and economic growth opportunities in the Port district.

Strategy 3.3: Increase engagement with local communities in north and south Columbia County to ensure their local economic development potential is realized.

7.3 FINANCIAL PLAN

The following goals and strategies are proposed to assist the Port in implementing sound financial management practices using consistent policy benchmarks and techniques. A summary of key recommended financial strategies follows, and the full financial plan is included in Appendix D.

Goal 1: Support the financial performance of the Port and Port business lines through regular monitoring and coordination.

Strategy 1.1: Maintain financial reserve policy target guidelines as approved by the Port.

Strategy 1.2: Maintain an operating reserve of at least 90 days to ensure operating revenues will cover project operating and maintenance expenditures.

Strategy 1.3: Prepare long-term capital projections, including cash-funded capital, available grant funding, existing debt service, and new debt obligations due to future borrowing. Prioritize capital projects based on public need, assessed need, government mandates, public safety, tenant/customer needs, and positive cashflow to the Port.

Strategy 1.4: Continue to revise and maintain fixed asset thresholds based on capital projects.

Strategy 1.5 Continue to develop an ongoing comprehensive financing plan for prudent utilization and leverage of the Port's assets and capacity.

Strategy 1.6: Provide for a diverse and stable stream of operating revenues generated through ongoing investment.

7.4 ENVIRONMENTAL PLAN

The following goals and strategies are proposed to assist the Port in maintaining its commitment to sound environmental stewardship.

Goal 1: Maintain compliance with all applicable environmental laws and regulations.

Strategy 1.1: Establish best management practices to ensure compliance with current environmental regulations. Promptly respond to any environmental incident that may occur.

Strategy 1.2: Develop and maintain collaborative working relationships with regulatory agencies.

Goal 2: Uphold environmental stewardship as the Port develops and manages its land and marine facilities.

Strategy 2.1: Be an active participant in membership organizations that advocate for environmental legislations that may affect Port properties and for effective and streamlined regulations.

Strategy 2.2: Work with local partners to identify Port participation in environmental enhancement projects that benefit the local environment.

Strategy 2.3: Implement climate action policies in everyday decision making and higher-level portfolio management and encourage tenants to implement their own climate action goals.

7.5 MARKETING PLAN

The following marketing goals and strategies are intended to assist the Port in pursuing new economic development opportunities while supporting and maintaining positive relationships with its current tenants.

Goal 1: Promote the Port of Columbia County and its diverse, well-served industrial sites, airport, and marina to potential local, regional, state, national, and international site users to attract and retain target industries through a marketing plan.

Strategy 1.1: Focus marketing for economic growth that would support family-wage jobs.

Strategy 1.2: Leverage the district's locational advantage along the Columbia River to focus marketing on tourism and recreational opportunities at the Scappoose Bay Marine Park and Bayport RV Park.

Goal 2: Develop plans for targeted economic growth and long-term financial sustainability.

Strategy 2.1: Target industries identified in the market analysis that support strong employment sectors that have a propensity to locate in the region.

Strategy 2.2: Continue to market the Scappoose Airport regionally and nationally.

Goal 3: Ensure that Port implements Diversity, Equity, and Inclusion (DEI) strategies and support tenants in implementing their own inclusive goals.

Strategy 3.1: Lead by example: seek diversity and equitable outcomes to provide inclusive opportunities for all district constituents and employees of the Port.

Strategy 3.2: Encourage Port tenants to practice DEI through development and lease agreement provisions that are mutually agreed and consistent with current law.

8.0 STRATEGIC PRIORITIES

Through Port commission meetings and the engagement process with Port staff, the Port has identified three strategic priorities that they will be pursuing in the future. The Port Commission is primarily focused on increasing available industrial land throughout the Port district and increasing development opportunities at Port Westward. The Port's top three strategic priorities for the future include:

- Invest in development and modernization of existing properties;
- Development of projects at Port Westward; and
- Purchase additional industrial property throughout the Port district.

9.0 ACTION PLAN

Table 3 provides an action plan that identifies the top Port priority projects, a timeline, and planned actions. The action plan identifies a level of priority for each project from 1 (highest priority) to 3, as well as the anticipated timeline for project implementation

including short-term (1 - 5 years), mid-term (5 - 10 years), and long-term (10 + years). The action plan will help to guide the Port as it implements the recommendations within this strategic business plan. Successful completion of the planned capital, marketing, and maintenance projects will require ongoing review and updates. This action plan should be reviewed annually in conjunction with the Port's budget annual review and may be updated as needed. Dates are dependent on budget and other external factors.

	Table	3. Action Plan		
Project	Term	Cost Est.	Priority	Next Steps
Port Westward Industrial Park Seismic Resiliency	Short Term	\$50,000	1	 Port Lead with Users Work with contract engineer to complete study
Port Westward Industrial Park Beaver Dock Modernization – D&E and permitting	Short Term	\$3,600,000	1	 Port Lead Design, engineering and permitting Seek funding
Port Westward Industrial Park Beaver Dock Modernization - Construction	Short – Mid Term	\$28,000,000	1	Port Lead
Port Westward Industrial Park Improve Beaver Dock Fire System	Short Term	\$750,000	1	Port Lead
Port Westward Industrial Park Expand Water Intake System	Short Term	\$250,000	1	Port LeadDesign and permitting
Scappoose Airport Emergency Generator System	Short Term	\$324,000	1	Port Lead with FAAOrder generator and install
Scappoose Airport West Side Pavement Maintenance	Short Term	\$399,000	1	 Port Lead with FAA Design and bid repaving contract
Scappoose Airport Runway Rehabilitation Project	Short Term	\$5,100,000	1	 Port Lead with FAA \$400,000 for design Bid repaving contract \$4,700,000 for construction
Scappoose Airport Update Airport Master Plan	Short Term	\$250,000	1	Port Lead with FAA
Scappoose Bay Marine Park Marina Maintenance Dredging (every 7-10 years)	Short – Long Term	\$2,500,000	1	 Port Lead Bid for 2024 dredging contract

Table 3. Action Plan

Project	Term	Cost Est.	Priority	Next Steps
Railroad Avenue	Short –	\$23,000,000	1	Port Lead with DEQ
DEQ Environmental Remediation	Long Term			• Seek funding for remediation
Columbia City Industrial Park Dock Operational Capacity Improvements	Short Term	\$2,000,000	1	 Port Lead Structural assessment Design, engineering and permitting
Multnomah Industrial Park Port Maintenance Shop	Short Term	TBD	2	Port LeadConstruct new shop building
Port Westward Industrial Park Complete Hermo Road Access	Short Term	TBD	2	 County Lead with Users Design and permitting
Columbia City Industrial Park Port Headquarters Office Expansion	Short Term	\$1,000,000	2	Port LeadContract for construction
McNulty Industrial Park 82,000 SF Speculative Industrial Building	Short Term	\$8,700,000	2	 Port Lead \$500,000 for site improvements \$8,200,000 for construction
Scappoose Airport East Side Hangar Demolition & Replacement (E10 and E5)	Short Term	\$850,000	2	 Port Lead \$100,000 for demo of eastside hangars \$750,000 for design, permit, and construction of new hangars
Scappoose Airport East Side Waterline Extension	Short Term	\$450,000	2	 Port Lead with County Coordinate with County on access to eastside waterline
Scappoose Bay Marine Park Upland Marina Improvements	Short Term	\$900,000	2	Port LeadBid for construction contract
Scappoose Bay Marine Park In-Water Marina Improvements	Short – Mid Term	\$5,000,000	2	Port LeadSeek funding for construction
Clatskanie Business Center Sell/Demo Building	Short – Mid Term	\$1,000,000	2	Port Lead
Columbia City Industrial Park South Rail Spur Track Replacement and Drainage Improvements	Short Term	\$1,000,000	3	 Port Lead Complete site assessment Design, engineering, and permitting
Multnomah Industrial Park DEQ Environmental Remediation	Short – Long Term	TBD	3	Port Lead with DEQSeek funding for remediation

Project	Term	Cost Est.	Priority	Next Steps
Columbia City Industrial Park Site Development / Building Demolition	Mid Term	TBD	3	 Port Lead Site assessment Design, engineering and permitting for site redevelopment \$75,000 for building demo
Multnomah Industrial Park Park Expansion	Mid Term	\$1,000,000	3	 Port Lead Design, engineering and permitting for site redevelopment
Railroad Avenue Northern Site Access Road	Mid Term	\$70,000	3	 Port Lead with City of St. Helens Complete access feasibility study
Port Westward Industrial Park Beaver Dock Expansion Berth 3	Mid Term	TBD	3	 Port Lead Design, engineering and permitting
Scappoose Bay Marine Park Bayport RV Park Expansion	Mid Term	\$1,000,000	3	Port LeadEnvironmental feasibility study
Multnomah Industrial Park Site Development along Old Portland Road	Long Term	TBD	3	 Port Lead Site assessment Design, engineering and permitting for site redevelopment / utilities

10.0 LIST OF ACRONYMS AND ABBREVIATIONS

10.0 LISI	OF ACKUNTING AND ADDREVIATIONS
AAGR	Average Annual Population Growth Rate
BMP	Best Management Practice
CIP	Capital Improvement Plan
County	Columbia County
CPI	Consumer Price Index
DEQ	Oregon Department of Environmental Quality
DLCD	Oregon Department of Land Conservation and Development
DOGAMI	Oregon Department of Geology and Mineral Industries
DSCR	Debt Service Coverage Ratio
EOA	Economic Opportunities Analysis
FAA	Federal Aviation Administration
FP	Financial Policies
GDP	Gross Domestic Product
IFA	Oregon Infrastructure Finance Authority
OAR	Oregon Administrative Rules
OED	Oregon Employment Department
ODAV	Oregon Department of Aviation
ODFW	Oregon Department of Fish and Wildlife
ODOT	Oregon Department of Transportation
ORS	Oregon Revised Statutes
OMIC	Oregon Manufacturing Innovation Center
OPRD	Oregon Parks and Recreation Department
OSMB	Oregon State Marine Board
MPO	Metropolitan Planning Organization
MSA	Metropolitan Statistical Area
mt	Metric Ton
NPDES	National Pollutant Discharge Elimination System
plan, the	2024 Strategic Business Plan
Port	Port of Columbia County
PUD	Public Utility District
PWR	Portland & Western Railroad
PGE	Portland General Electric
SDAO	Special District Association of Oregon
SWOT	Strengths, Weaknesses, Opportunities, and Threats Analysis
TSP	Transportation System Plan
UGB	Urban Growth Boundary
USACE	US Army Corps of Engineers
USDOT	United States Department of Transportation
WRD	Oregon Water Resources

PORT OF COLUMBIA COUNTY 2024 STRATEGIC BUSINESS PLAN UPDATE

APPENDIX A

Commissioner, Stakeholder, and Public Outreach Summary

Port of Columbia County

Strategic Business Plan (SBP) Update Kickoff Meeting and Strengths, Weaknesses, Opportunities, and Threats (SWOT) Analysis August 9, 2023

MEETING OVERVIEW

As part of the kickoff meeting for the Port's strategic business planning update process, the project team from WSP USA (WSP), FCS Group, and Lower Columbia Engineering, met with Port of Columbia County (Port) staff to discuss Port accomplishments, followed by a public meeting with Port Commissioners and staff to facilitate a SWOT analysis. Commission members, staff, and consultant attendees are listed below, followed by a summary of the SWOT analysis.

Port of Columbia County Commissioners

Robert Keyser, Commissioner Brian Fawcett, Commissioner Nancy Ward, Commissioner (virtual) Nick Sorber, Commissioner Chip Bubl, Commissioner

State of Oregon Infrastructure Finance Authority

Becky Bryant, Regional Project Manager

Port of Columbia County Staff

Sean Clark, Executive Director Gina Sisco, Communications and External Affairs Manager Amy Bynum, Deputy Executive Director Elliot Levin, North County Operations and Terminal Manager Guy Glenn, Executive Finance Manager Bob Salisbury, Port General Counsel Miriam House, Operations Manager Lacey Tolles, Data Resources and Project Specialist

Consultants

Scott Keillor, WSP, Project Manager Emma Johnson, WSP Jodi Mescher, WSP Sean McElroy, WSP (virtual) Doug De Vries, WSP (virtual) Mary Soltani, WSP (virtual) Chase Berg, Lower Columbia Engineering Tim Wood, FCS GROUP (virtual)

PORT ACCOMPLISHMENTS 2012 - 2023

Sean Clark, Executive Director, reviewed the Port's accomplishment since the Port adopted its Strategic Business Plan (SBP) in 2012. The 2012 SBP created a list of priority projects at a 2012 value of \$25 million. Priority projects were identified based on public input, infrastructure investments, and market conditions at the time. The Port has eclipsed its current Capital Improvement Plan (CIP) target, completing \$40 million in capital projects in the district since the original SBP of 2012 identified \$25 million in Port investment needs.

Scott Keillor asked Port staff what a successful SBP would look like. Staff agreed that activating assets, increasing profits, and analyzing how each real estate component is operating sustainably is important for success. Additionally, diversity, equity, and inclusion (DEI) is important to guide future work with broad input from key stakeholders and strategic partners. Staff shared that the Port Commissioners compiled a preliminary list of priority projects, including maintenance of the dock at Port Westward along with development plans for industrial park sites and buildings, and exploring how to make the marina and airport more profitable or break even.

Staff commented that measures of success for the SBP update include:

- Create a road map of maintenance, development, and acquisition priorities for the next 5 to 10 years
- Identify future grant funding opportunities
- Accomplish the projects listed as priorities in the SBP
- Integrate with other local planning efforts
- Include DEI and climate priorities
- Increase the Port's understanding of its assets and how to maximize growth potential
- Review, update, and refer to SBP periodically to effectively implement SBP policies
- View priority projects with an understanding and lens of staff and resource limitations to scale appropriate projects
- Written in plain and accessible language so that future generations can understand the intent and meaning

SWOT ANALYSIS

Strengths

Strengths are considered assets that the Port can build upon. All agreed that the Port of Columbia County is well positioned to capitalize on its strengths and has high potential for growth. The Port has a diverse portfolio of facilities that increases potential for commerce. Port facilities, especially the Scappoose Airport, industrial parks, and Port Westward, contribute greatly to the Port's overall assets. Additionally, the Scappoose Bay Marina contributes to the local economy by bringing people into the community for tourism and recreation. The Port district is land-rich and has a deep-water port available to sustain commerce along the Columbia River. Port Commissioners noted that the Port staff are a critical asset to the Port's resources. Staff and Commission have established strategic partnerships and become involved with associations to strengthen regional collaboration and ensure that Port planning is in alignment with local city and regional policies. The Port benefits from maritime commerce on the Columbia River which offers competitive access to the Pacific Rim and global markets. Additionally, the Port is well positioned to contribute to Portland-area markets through access to Highway 30 connecting to I-5, and the barge-to-rail connection. In addition to the Port's assets and locational strengths, the Commission recognized the importance of community resources, including a high quality of life, proximity to Portland metro area without urban congestion, and the contributions of the Oregon Manufacturing Innovation Center (OMIC) and Portland Community College OMIC Training Center to strengthen the local workforce.

Weaknesses

Weaknesses can be seen as areas to target for improvements by the Port and other regional partners. While the Port benefits from a diverse portfolio, it also struggles with the diversity as resources are pulled in different directions. The unique layout of a 50-mile-long district creates challenges for cohesion within the district, which is often referred to as either north or south county. Port staff is limited on time and resources and must understand city level policies across the five communities within the district. Additionally, the Port's office has limited space which creates challenges for productivity and occasionally limits opportunities for public engagement and business development. The overall business environment in Oregon is a noted weakness because permitting, regulations, taxes, and bureaucracy create barriers for business and industrial tenants. The Commission noted that technology adaptation and data organization has been slow to be incorporated in the district. While locational advantages to different markets exist, compared to their competition, the Port has a somewhat limited or underdeveloped access to I-5, the river, and rail. For example, the district is further down river than other competitive markets which may limit barge growth potential. The Commission also agreed that there are several aspects of the community that create barriers to growth for the Port. There is a lack of resources to support the workforce, including workforce and affordable housing, temporary housing, childcare options and sufficient school support, and public transportation.

Opportunities

Opportunities are favorable conditions or possibilities that can be invested in to grow business at the Port of Columbia County and its community. Despite current challenges and future threats, the Port sees a variety of opportunities to improve economic development for the district. The Port sees

several opportunities to improve or expand existing facilities, notably the shovel-ready property at McNulty Creek Industrial Park, the available corporate airport hangars, and expansion opportunities of the Bayport RV Park and at the Multnomah Industrial Park. The Port also understands there is available industrial land outside the existing portfolio which could serve future business opportunities. The Port should have continuous capital improvement prioritization, and the SBP should help to create the roadmap for prioritization. The Port has an opportunity to develop existing facilities by improving site-specific plans to have more influence on the variety of businesses in the district. Port staff and Commission both identified areas for improvements for business activity, value added agriculture industry, increasing in-house technology automation, and leveraging the Scappoose Airport's reputation within the airport community. Other areas with improvement potential include broadband fiber optics and cellular data. Also noted as a strength, OMIC serves as an important community resource for training and supporting the local workforce.

Threats

Threats can be internal or external negative forces that the Port may or may not be able to control that could create future barriers to business activity. The Commission noted that some of the Port's facilities are faced with aging infrastructure, especially existing docks. There are also rising security concerns at Port facilities. While the Port benefits from locational factors, these strengths are shared by the competition, particularly the Ports of Kalama, Longview, and Astoria. The business environment poses a threat to the Port as they must deal with supply-chain issues and inflation. Additionally, data management and cyber security pose a threat to Port operations. Commissioners noted that the Port is not immune to the impacts of climate change, unstable resources, and overall fragile finances within the community.

SWOT Analysis Matrix The following table provides an overview of the Port of Columbia County SWOT analysis.

Strengths	Weaknesses
Port Facilities	Port Facilities
 Diverse portfolio of facilities increases potential for commerce The Scappoose Bay Marina and RV park bring in tourism Scappoose Airport Industrial Parks Port Westward deep-water terminal Affordable and clean power availability Land-rich district Available docks to serve barges at Columbia City Industrial Park 	 Diverse portfolio pulls resources in different directions Ability to address varied needs of its 50-mile-long, five city district Clatskanie Business Park is outdated and in need of maintenance
Business Resources	Business Resources
 Port staff Strategic partnerships and associations Port planning is in alignment with local city and regional economic development policies 	 Limited staff time and resources Limited Port office space Technology adaptation and data organization Business environment in Oregon
 Access Maritime commerce on the Columbia River Pacific Rim and global markets Close proximity to I-5 for part of the Port district Barge-to-rail connection Access to Portland area without added urban congestion allows quicker transport 	 Access Limited access to I-5 and rail relative to competition I-5 to rail connection is limited The district is located further down river from deepwater ports
 Community Resources High quality of life in Columbia County OMIC and PCC to strengthen the workforce Regional grant funding received to continue housing work 	 Community Resources Underfunded and outdated public schools Community opposition to rail Lack of public transportation Lack of workforce and affordable housing Lack of childcare options to support workforce Lack of temporary housing for construction projects Community opposition to growth Gaps in leisure and entertainment for business prospects

Opportunities	Threats
 Port Facilities Available airport hangars Create road access from Railroad Avenue no further action property to adjacent City of St. Helens property Shovel-ready property at McNulty Creek Industrial Park Opportunity to expand Scappoose Bay Marina and Bayport RV Park Site-specific planning Railroad Corridor industrial land Expansion of Multnomah Industrial Park Building speculative buildings Available industrial land outside Port's portfolio (e.g., Columbia Commerce Center) Suitable agricultural land Port Westward and NEXT Renewable Fuels project development 	 Port Facilities Aging infrastructure, especially existing docks Increased security concerns at Port facilities Building speculative buildings without a tenant identified Airport maintenance costs Marina maintenance and dredging costs
 Business Resources Strong fixed base operator (FBO) reputation within the airport community Technology automation to relieve staff time and resources Increased Staff and Commission retreats to coordinate training and advance work efforts State and Federal infrastructure funds available Possibility of levying a tax in the future if needed 	 Business Resources Competition with nearby Ports, especially Kalama, Longview, and Astoria Inflation Supply-chain issues limit business activity Data management and cyber-security threats to Port operations
 Community Resources Expand broadband for community access Maintaining the quality of life is important to the community Room for improvements with fiber optics and cellular data access 	 Community Resources Climate change Fragile finances

NEXT STEPS

The consultant team conducted several stakeholder interviews following the SWOT session and set up several future interviews via phone and teams. In total, the team will complete a series of 8 stakeholder interviews with individuals identified by the Port. The findings from those interviews will be summarized in a composite summary and included in the community outreach report as an appendix to the SBP.

The consultant team will assemble a request for the Port to provide background data to help inform the strategic business plan update. The Port will schedule and host a site tour of Port facilities including a WSP engineer. In addition, our economists will undertake a market assessment. The resulting facilities and market assessments, along with the stakeholder interview summary will form the basis for the first two public open houses to be scheduled in October 2023 in both north and south county locations to engage with the community and identify key issues to consider for the SBP update. A Port Commission briefing will occur after the open houses, to include the same information plus a summary of public input gathered at the open houses.

Memorandum

Date:	September 27, 2023
Subject:	Port of Columbia County Strategic Business Plan Update Stakeholder Interviews Summary Project Number 316000674
From:	Scott Keillor, Project Manager Jodi Mescher, Planner
To:	Gina Sisco, Port of Columbia County

The Port of Columbia County (Port) is initiating its 2023 Strategic Business Plan (SBP) update. This plan will meet the requirements for port planning under Oregon's statewide port plan, including key sections on management, capital facilities, finance, environment, and marketing. The study will consider Port operations, projects, and policies. SBPs must be updated every five years and fully revised every ten years for ports to remain eligible for state port planning and marketing funds.

To solicit input on the SBP update, WSP conducted eight stakeholder interviews in early August 2023 coinciding with the project kick-off. Interviews were conducted as informal conversations intended to understand individual and organizational perspectives. At the beginning of each interview, stakeholders were provided with a brief introduction, including general background information about the SBP update. Following the introduction, discussion topics generally covered the following.

- The Port and its partners
- The Port's primary mission
- Port District and Columbia County's greatest assets
- Port District and Columbia County's greatest weaknesses
- Opportunities for investments
- Key industries to focus on marketing
- Port operations
- Development opportunities at existing facilities
- Strategic priorities

The following is a summary of the input received, organized around the topics identified above. Candid responses were encouraged, and comments are not attributed to specific individuals to provide a level of anonymity. A list of stakeholders interviewed is included at the end of the summary.

The Port and its partners

The stakeholders interviewed had a wide variety of backgrounds and perspectives regarding the Port, Columbia County, and the economy at large. Several of the stakeholders represent local and regional public agencies with working relationships with the Port, and others have either had business operations at the Port previously or are currently business partners of the Port in other industries. Several stakeholders commented on the overall importance of the Port to the regional economy.

The Port's mission

Stakeholders agreed that the Port's primary mission and role is to serve as a regional economic development agency. The Port should primarily be involved in supporting existing businesses and bringing in new businesses to the Port district that support the economy and create jobs for the local workforce. Stakeholders generally expressed that the Port is currently on track for fulfilling its mission for economic development.

There was an apparent point of disagreement between stakeholders regarding the level of responsibility the Port has for considering diversity, equity, and inclusion (DEI) and climate action initiatives in the district. Some stakeholders commented that the Port should be responsible for DEI, adding that the Port has a role in the community as well as in the economic environment. Additionally, these stakeholders commented that the Port should be pro-active with climate initiatives and should focus on supporting sustainable industries. A few stakeholders also commented that DEI and climate initiatives could help position the Port for future grant funding. On the contrary, some stakeholders shared that both DEI and climate action initiatives are outside of the Port's scope. The Port should not be selective about businesses they target because that is counterintuitive to the business-friendly and free market climate the Port should strive for. One stakeholder even expressed concern that, while the current direction is on track for economic development, increasing public pressure to consider climate initiatives could detract from business opportunity in the future. Another stakeholder commented that the Port has been successful in meeting DEI and climate priorities required for state and federal funding, but they shouldn't be prioritizing these initiatives beyond the current baseline.

Port District and Columbia County's greatest assets

Key assets were commonly identified through interviews with the stakeholders. Foremost among these was the quality of life in Columbia County. Stakeholders agreed that Columbia County offers a high quality of life and access to services without the added congestion of more populous urban centers. Additionally, the natural capital in the area is an important asset to the county. Stakeholders identified that the Oregon Manufacturing Innovation Center (OMIC) is valuable to the district to support the local workforce and provide training opportunities. A few stakeholders mentioned that the district benefits from a business-friendly environment in the County. The Port can leverage this supportive business environment to bring in new tenants and support existing tenants.

Stakeholders also agreed that an important asset to the district and county is its many locational advantages. Columbia County benefits from its proximity to I-5, the Columbia River, and easy access to global markets. The Port district is along the supply chain route and has heavy freight travel, especially along Hwy 30, which is an economic driver for the area. The Port has been successful in diversifying their portfolio and the existing Port facilities are important assets. Additional assets to support economic development include relatively cheap industrial land in Columbia County as well as access to energy resources to support industry.

Port District and Columbia County's greatest weaknesses

Stakeholders identified several missing goods and services in the district that limit development potential in the region. Most stakeholders discussed weaknesses that they saw across the county in general rather than specific to the Port's existing policies or facilities. However, one notable weakness within the Port District is the ability for tenants to find appropriate facilities. One stakeholder suggested that the Port should improve their support of existing tenants to encourage growth and potential movement into larger vacant spaces.

The most prominent weakness noted by nearly all stakeholders was the lack of housing in the county. Although not unique to the area, the lack of housing creates a barrier to community growth and is especially challenging for the local workforce and prospective businesses. Similarly, some stakeholders noted that there is a lack of hospitality and food service in the county, which leads to many people commuting to Portland and may deter prospective businesses. While some stakeholders value the rural environment and high quality of life, others felt that this lack of convenience and access to stores is a challenge for the economy. Some stakeholders shared that, although OMIC is an important asset for the area, workforce development opportunities are limited which creates a barrier to business growth in general.

Most needed developments and investments

Stakeholders interviewed were asked to comment on where the Port should invest for future growth, and they shared a variety of priorities for investments. Stakeholders commented that the Port should continue to invest in Port Westward to ensure the development potential at that facility is realized. Some stakeholders said that the Port should invest in important transportation infrastructure in the district so that freight, shipping, barges, and vehicle traffic can flow simultaneously. The Port is well positioned to leverage the district's locational advantages, and investing in improvements to infrastructure will increase access to markets and help drive the local economy. One stakeholder commented that the Port should invest in a barge feeder service to increase short-term shipping opportunities. In addition to transportation infrastructure, some stakeholders said that the Port should invest in systems that create appealing opportunities and developments for prospective tenants. The Port should improve sewer and water systems to develop more shovel-ready properties. A few stakeholders said that the Port should invest in short-term speculative buildings to have available for tenants.

A few stakeholders noted that, while Rainier is within the Port's district, the Port does not have any existing facilities there. Stakeholders said that there is suitable land for industrial growth in Rainier that the Port should consider for future acquisition and development. Additionally, one stakeholder suggested adding a marine terminal with rail, road, and interstate access at Rainier.

Key industries to focus on marketing

Stakeholders discussed the primary industry types the Port should focus on for marketing the Columbia County area. Similar to the apparent tension between stakeholders in understanding the Port's role and mission, there was an apparent disagreement in which industries the Port should focus on. A few stakeholders shared that the Port should not be "too choosy" in which industries they are bringing into the district because they should only be prioritizing business growth. Innovation that is compatible with the region should be encouraged and focusing on specific industries could be bad for business and the economy at-large. Some stakeholders commented that the Port should focus on marketing for economic growth that would support family-wage jobs, regardless of the actual industry. One stakeholder added that the Port should consider appropriately scaled industries that can continue to the district's business environment.

However, some stakeholders had specific industries in mind to focus on for marketing and future growth. Some said that the Port should focus their marketing efforts on manufacturing because manufacturing fits within the existing business climate, can make use of available land and resources, and would create appropriate job opportunities. One stakeholder commented that the Port should leverage its locational advantage along the Columbia River to focus marketing on the blue economy and maritime industries. A few stakeholders also suggested that the Port increase marketing for tourism-based industries, although one stakeholder shared that tourism and recreation is not a strong opportunity for the region.

Development opportunities at existing facilities

Stakeholders suggested various types of developments that they would like to see at the Port's existing facilities. Echoing a recurring theme, some stakeholders commented that the Port should be open to whatever development makes sense for business at each facility while other stakeholders had specific developments to suggest for each facility, as summarized below.

<u>Columbia City Industrial Park</u>: This facility is well positioned to serve maritime industries, although the existing dock structure needs improvements. There is also an opportunity for this facility to support technology training.

<u>McNulty Creek Industrial Park</u>: The industrial park is well-positioned to support manufacturing developments. The Port could be more proactive about finding a tenant to fill the available space.

Multnomah Industrial Park: Stakeholders did not comment on specific types of development.

<u>Port Westward Industrial Park</u>: NEXT Renewable Fuels is an important development for the region; as that development is realized, this facility would serve as an energy hub. There is also

land available to support big industrial manufacturing (i.e., 200 to 400 jobs) in addition to NEXT Renewable Fuels.

<u>Railroad Corridor</u>: The Port should invest in site clean-up requirements to position the facility for marina and boat launch developments. Potential for recreational and tourism industries. Available acreage could be developed by advanced manufacturing or maintained for natural resources.

<u>Clatskanie Business Center</u>: There is an opportunity to revamp the existing facility to make the building more useful. It could serve as a business incubator for the local market, and has potential to support agriculture technology. However, some felt the building condition makes investing in it questionable.

<u>Scappoose Airport</u>: The Port should continue to make use of the airport and create strategic private-public partnerships to stimulate available hangar space. One stakeholder suggested exploring aerospace textiles as a potential development at the airport.

Port operations and policies

Stakeholders offered suggestions for Port operation and policy directives. A few stakeholders suggested that the Port reestablish the tax base, noting that there would be negligible impacts to the public and it would allow for investments. One stakeholder added that the Port should increase outreach efforts within the community, especially with the business community, to build awareness of the Port's work. A stakeholder suggested considering expanding the Port's boundaries to include the Vernonia Municipal Airport. A stakeholder commented that there appears to be a lack of urgency by the Port to develop available properties and facilities. Another stakeholder commented that staff consistency has been a challenge for Port operations and suggested that the Port would benefit from having more direction and a clear consensus around top priorities.

Stakeholders also commented on the importance of continuing partnerships with other agencies, organizations, and business leaders. Stakeholders recognized the challenge of doing business in Oregon and suggested that the Port can improve its internal processes to remove permitting and bureaucratic burdens which are often time-consuming. One stakeholder suggested bringing on an outside permitting specialist to support staff and improve operations. Additionally, one stakeholder suggested bringing on an engineer to assess Port buildings to ensure they are adequate to support the tenants' needs.

Strategic priorities

Stakeholders identified their top three strategic projects and initiatives for the Port to consider. Stakeholders identified a variety of initiatives and almost no stakeholders agreed on their top three priorities. Strategic priorities include:

- Focus on the developable land pipeline by finding tenants to lease available properties, developing available Port-owned land into shovel-ready properties, and identifying new land to acquire for future shovel-ready developments.
- Continue to work towards development of NEXT Renewable Fuels.
- Invest in transportation improvements to improve access to markets.
- Invest in maritime infrastructure.
- Work with local partners to encourage housing and workforce development initiatives in the county. Additionally, work with local partners to incentivize hotels, entertainment, and other community amenities.
- Leverage existing facilities by developing a speculative building at McNulty Creek Industrial Park, developing a covered space for flexible industrial opportunities, and expanding on airport development potential.
- Fulfill Through-the-Fence Access agreement at the Scappoose Airport and fill vacant hangar space.
- Diversify the Port's portfolio by investing in the hydrogen economy, investing in the tech sector, and leveraging available natural resources for tech (i.e., rock, water), marketing for new industrial jobs, and purchasing maritime industrial property in Rainier.
- Engage with businesses and the regional community to increase awareness of the Port's scope of work and to build public support for necessary financial investments and reinstating the tax base.

Stakeholders interviewed

Individuals who participated in the stakeholder interviews are identified below. Stakeholder affiliation is also noted; however, the opinions given were those of the individual stakeholder and do not necessarily represent the organizations identified.

Rachael Barry (Government Affairs Specialist, City of St. Helens) Casey Garrett (County Commissioner, Columbia County) Greg Hinkleman (City Manager, City of Clatskanie) Scott Jorgensen (City Administrator, City of Rainier) Kim Karber (Interim City Administrator, City of Columbia City) Paul Langner (former Marine Facilities Manager, Teevin Bros.) Melanie Olson (Regional Development Officer, Business Oregon) Paul Vogel (Executive Director, Columbia Economic Team)

JM:sk

Memorandum

Date:	October 27, 2023
Subject:	Open House – Series #1 Summary
From:	Jodi Mescher, WSP
To:	Gina Sisco, Port of Columbia County

OVERVIEW

The Port of Columbia County (Port), along with the consultant team, hosted two open houses on October 18, 2023, to gather community input on existing conditions in the Port district to guide the Strategic Business Plan (Plan) update. Open houses were hosted in Rainier and St. Helens to reach community members in both north and south county.

The project team engaged with approximately 10 participants at the north county event and 10 participants at the south county event. Most participants represented jurisdictions and businesses in the Port district.

COMMUNITY ENGAGEMENT

A flyer announcing the events was posted on the Port website and social media platforms and a notice was included in the local newspapers. Port staff shared the announcement directly with jurisdictions within Columbia County, local chambers of commerce, and sent email invitations to Port tenants and community partners.

An online survey was posted to solicit community input concurrently with the open house. The survey asked participants to identify the Port district's greatest assets, indicate the Port's role in Diversity, Equity, and Inclusion and climate action initiatives, identify industry sectors to focus marketing, and to identify strategic priorities. The survey was open October 2 through October 31. The survey had just over 100 unique responses which were summarized in a memo at the end of the open survey window.

CONTENT PRESENTED

As participants joined the open house, they were provided with a brief handout that explained the purpose of the Plan update as well as the existing Port vision and mission statement. The open house included stations to welcome participants and share key findings about the existing conditions within the Port district.

The first station shared key findings from the Strengths, Weaknesses, Opportunities, and Threats (SWOT) analysis and stakeholder interviews. The project team engaged with participants to

discuss the key findings and ensure the SWOT analysis accurately represents community needs. The second station shared key findings from the facilities assessment as well as the market and fiscal analysis. The project team engaged with participants to solicit feedback on key findings.

SUMMARY OF FEEDBACK RECEIVED

SWOT Analysis

Participants generally shared that the SWOT analysis is on track and accurately represents existing conditions in the district. Participants felt strongly that housing is a key need in the district and county. Some participants added that there is a lack of short-term lodging in the district, adding that hotel availability is necessary to cater to prospective businesses. Several participants also agreed that the business climate in Oregon is challenging, which is not unique to the Port district.

Strategic Priorities and Priority Projects

The project team discussed strategic priorities with participants to identify community needs. Participants noted that job growth within the district should be a primary focus for the Port. Participants also said the Port should prioritize shovel-ready land needs for future development opportunities. Other comments included a need to focus on maritime growth and support for film industry opportunities.

Some participants would like to see improvements to the local transportation system. This includes safety and congestion improvements along U.S. Highway 30, which could impact the community's willingness to commute to and from north county for employment. Participants also noted that railroad crossings cause unnecessary delays for traffic, impacting residents and businesses. Additionally, there is notable congestion from the Lewis and Clark bridge which impacts commuters from Longview and therefore impacts business operations relying on commuters.

Participants at the north county event expressed that the NEXT Renewable Fuels development is a top priority. They also commented that there are industrial land opportunities in Rainier that the Port should consider.

A priority discussed at both events was a focus on leveraging Port property with private property at the Scappoose Airport and the through-the-fence agreements. Participants at the south county event discussed how to assign airport maintenance costs across Port assets and explore opportunities to enhance revenue.

One participant commented that the Port should highlight their ability to support tourism as a recreational landowner. Another participant discussed grant opportunities to leverage funds for the Scappoose Bay Marina which remains less profitable than desired by the Port, including Marine Board grants to fund dredging and upland improvements for ADA parking and kayak access.

CONCLUSION AND NEXT STEPS

The first series of open houses described above were held from 4:00 to 5:30 PM at the Senior Center in Rainier, and from 6:30 to 8:00 PM at Meriwether Place in St Helens. Participants were advised that an additional open house will be scheduled in late 2023 or early 2024 to review and comment on the Port's draft 2024 Strategic Business Plan.

Memorandum

Date:	November 3, 2023
Subject:	Online Survey Summary
From:	Jodi Mescher, WSP Scott Keillor, WSP
То:	Gina Sisco, Port of Columbia County

OVERVIEW

An online survey was posted to solicit community input on Port assets and priorities for the future concurrently with the first open houses. The survey was open from October 2 through October 31 and received just over 100 unique responses, with responses summarized below.

Participants were asked to identify which community they live or work in Columbia County. Participants were generally evenly distributed between north and south county communities. 18 participants answered "other"; some participants shared that they live/work in all communities, Warren, Portland, or SW Washington.

PORT MISSION

Question: The Port's mission in short is to create jobs within Columbia County. Is the Port on track to meeting its current mission statement?

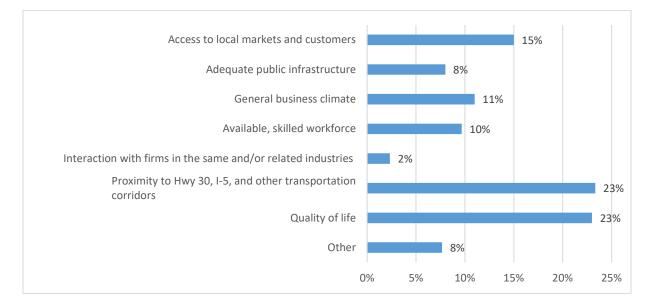
Yes	44%
No	56%

Many participants included additional comments to further explain their answer. Responses generally commented:

- The district needs new infrastructure, grocery stores, tourism and waterfront parks
- Port should focus on bringing more industry the supports new jobs for residents
- Port's mission should expand metrics to consider connecting people and products
- Port should not support NEXT Renewable Fuels because it has a high cost to the community and the environment
- I don't know if the Port is on track to meeting its mission

PORT ASSESTS

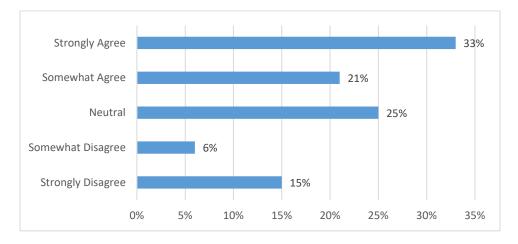
Question: What do you feel are the Port district's greatest assets for retaining and attracting businesses?



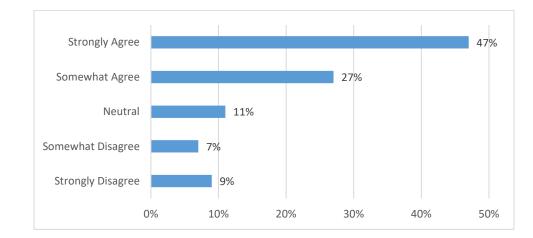
Participants that answered "other" generally commented that the greatest assets to the district are the diverse land availability, agricultural land, access to water, and the rural character and high quality of life the area offers.

DIVERSITY, EQUITY, AND INCLUSION

Question: Do you find that Diversity, Equity, and Inclusion (DEI) initiatives are within the Port's responsibilities?



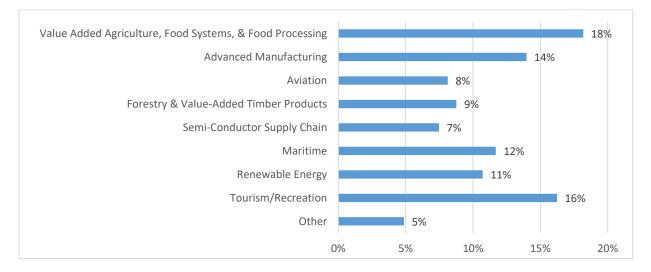
CLIMATE ACTION



Question: Do you find that climate action initiatives are within the Port's responsibilities?

MARKETING PRIORITIES

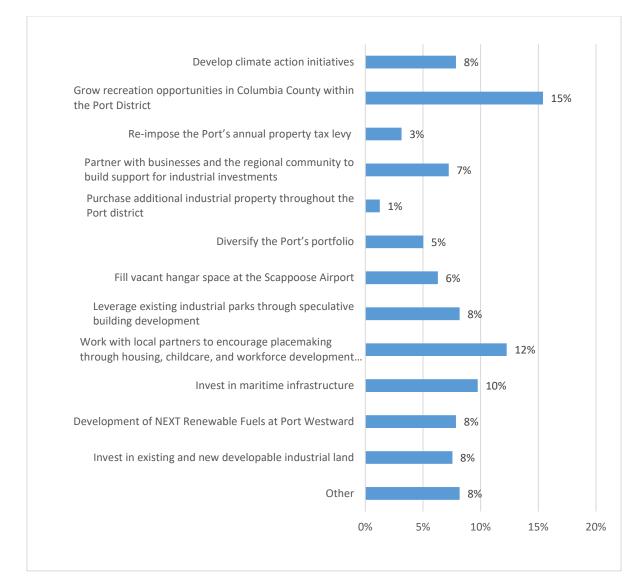
Question: Please select the industry types the Port should focus marketing Columbia County to potential employers.



Participants that responded "other" commented that the Port should focus marketing for education, environmentally focused business, responsible forestry, food security, fishing, and medical industries.

STRATEGIC PRIORITIES

Question: Please suggest three strategic priorities for the Port to consider.



In general, participants that answered "other" commented:

- Food production and supporting local food systems
- Direct funding to Clatskanie infrastructure
- Expand agriculture
- Expand recreation by developing river-front parks with trail access
- Don't support NEXT
- Protect natural resources and high quality of life

Memorandum

Date:	December 6, 2023
Subject:	Open House #2 Summary
From:	Jodi Mescher, WSP Scott Keillor, WSP
To:	Gina Sisco, Port of Columbia County

OVERVIEW

The Port of Columbia County (Port), along with the consultant team, hosted a third open house on December 6, 2023, to review key elements of the draft Strategic Business Plan (SBP) update and solicit community input on the draft goals and strategics. The project team engaged with approximately 25 participants at the event. Most participants represented tenants and businesses in the Port district.

COMMUNITY ENGAGEMENT

A flyer announcing the event was posted on the Port website and was included in the local newspaper. Port staff shared the announcement directly with location jurisdictions within Columbia County as well as with Port tenants. Additionally, Port staff shared the event directly with marina and airport users.

CONTENT PRESENTED

Sean welcomed participants and introduced the project team including Port representatives. Scott provided a presentation to review the draft mission and vision update, draft plan components, draft plan elements (i.e., management plan, finance plan, environmental plan, marketing plan, and capital improvement plan), and priority projects. The project team shared that the draft plan is in progress and is not ready for public review yet. In particular, the team is working to provide

cost estimates and general timelines for the projects included in the capital improvement plan.

Following the presentation, the project team facilitated a conversation to hear community questions and concerns, and to solicit feedback on the draft plan elements.



Summary: Strategic Business Plan Update – Open House #2 Page 2

SUMMARY OF FEEDBACK RECEIVED

Consistent with previous engagement events, community members expressed that livability is a key priority for existing businesses and for attracting new business to the district. Community members suggested increased recreation opportunities in north county.

Community members discussed the need to prioritize projects to balance cost with reasonable deliverables. Additionally, some community members asked how the Port can address elements outside of the Port's control. Strategic partnerships were discussed, including partnerships to ensure adequate power is available to the district, as well as strengthening partnerships with local jurisdictions.

A few participants discussed the need to address environmental constraints in the district to support prospective tenants. Some suggestions included wetland mitigation banking, addressing FEMA biological opinion impacts, and levee certification: all to streamline development permitting wherever feasible.

Community members engaged in a discussion about improvements needed at the Scappoose Bay Marina. The Port noted that sewer access and environmental permits pose a challenge to completion of Phase 2 improvements for the RV Park. Attendees largely expressed that there is a need to increase parking at the marina and improve water access for river users. A few participants suggested designing separate kayak and boat access points because the difference in the skill and experience levels pose a safety hazard to river users.

Some community members talked about capital improvement needs in the district. One community member commented that there needs to be more speculative buildings available for prospective tenants. Another community member commented that the Port should invest in new maritime facilities to increase cargo access.

In addition to capital and facility improvements, community members provided input on the draft management plan. In general, participants expressed that they Port could increase community engagement to solicit more feedback on the draft plan. Attendees suggested district-wide mailings, emailing tenants, and sending notice to cities. They also expressed that a second survey is warranted after the draft plan is released to allow the community to provide direct input on the plan elements.

CONCLUSION AND NEXT STEPS

Participants were advised that a Port Commission meeting will be held in early 2024 to review the draft plan. The plan will be available online prior to the meeting for the public to review along with an online survey to solicit feedback on the draft elements. Project staff encouraged participants to provide their email address so the Port can inform them when the draft plan is available online.

Memorandum

Date:	February 16, 2024
Subject:	Online Survey Summary #2
From:	Jodi Mescher, WSP Scott Keillor, WSP
To:	Gina Sisco, Port of Columbia County

OVERVIEW

An online survey was posted to solicit community input on the draft Strategic Business Plan (Plan), which was posted for review alongside the online survey. The survey was open from January 26 through February 12 and received 18 unique responses, summarized below. Participants were asked to identify which community they live or work in Columbia County. Participants were generally evenly distributed between north and south county communities. The majority of responses (16) said that they have lived and/or worked in Columbia County for 10 years or more.

PLAN ELEMENTS

Question: For the following elements, do you feel the Plan accurately reflects the Port's district-wide goals to govern the Port:



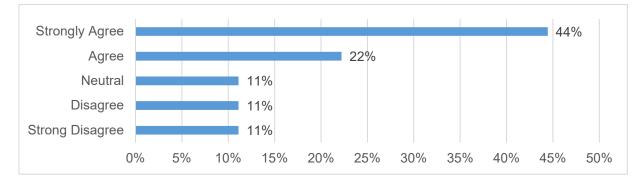
Most participants agree that the Plan elements accurately represent district-wide goals. However, a few participants disagree and are more critical of the Capital Improvement, Environmental, and Marketing elements.

A few participants provided additional comments about the Plan elements, focused on:

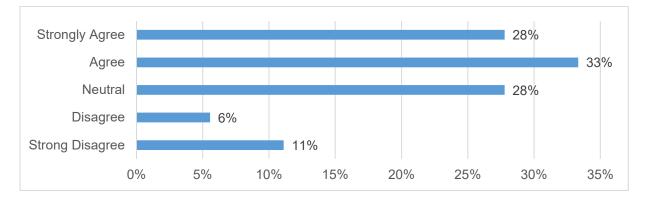
- Concern that the Port is supporting existing tenants that are large CO2 producers and harm the surrounding communities. A few participants commented that this seems to conflict with other sustainably focused goals.
- The Environmental Plan and Marketing Plan should be more specific and include a focus on which tenants the Port is attracting. The Port should prioritize marketing for sustainable business.
- Beaver Drainage Improvement Company should be included as a critical partner for Port Westward expansion.
- The Port should be proactive to return the Railroad Corridor site to a productive use.

CAPITAL IMPROVEMENT PLAN

Question: The Capital Improvement Plan includes the highest priority capital projects to encourage economic development opportunities at each Port facility:



Question: The Capital Improvement Plan realistically reflects potential funding sources for the highest priority capital projects:



The majority of participants agree that the Capital Improvement Plan includes high priority projects and is realistic about funding sources. A few participants commented that the Port Commission should reconsider development at Port Westward because a high-polluting tenant would harm existing agriculture businesses. One participant commented that environmental cleanup at Scappoose Bay should be prioritized.

ACTION PLAN

Disagree

Strong Disagree

0%

0%



Question: The Action Plan accurately includes the highest priority projects and strategies to implement over the next 5 - 20 years.

One participant commented that the agriculture committee should be included. They also suggested partnering with Frog Ferry to increase tourism between Vancouver and St. Helens. One participant commented that the action plan should include costs associated will all elements of the Plan and not just focus on the Capital Improvement Plan.

15%

17%

20%

25%

30%

35%

ADDITIONAL COMMENTS

Key takeaways of additional comments from participants include:

• The Port should address the rail overpass needs.

5%

10%

- Improvements at the marina should be a priority, including dredging and increased parking. One participant suggested increasing security cameras at the existing parking lot.
- The Plan does not adequately ensure natural resources for the next generation.
- There should be more focus on agriculture by requiring that projects be compatible with surrounding agricultural land and including the Agricultural Information Committee as a strategic partner.
- The Plan should include more development at Railroad Corridor, particularly cleanup of the abutting waterway to support tourism and upstream Scappoose Bay Marina.
- Similar to past engagement efforts, survey participants had a range of opinions about focusing on development at Port Westward, with some community members in favor and some opposed or expressing concern. One participant commented that NEXT Renewable Fuels is still missing County and State permits, so the plan should not say that "The project awaits the approval of federal permits".
- One participant suggested adding a land acknowledgement.

PORT OF COLUMBIA COUNTY 2024 STRATEGIC BUSINESS PLAN UPDATE

APPENDIX B Facilities Condition Assessment

Memorandum

Date:	January 11, 2024
Subject:	Facilities Assessment Port of Columbia County SBP Update
From:	Doug De Vries, PE, WSP
To:	Gina Sisco, Port of Columbia County

OVERVIEW

WSP was contracted by the Port of Columbia County (Port) to update its existing 2012 Strategic Business Plan (SBP), including a general assessment of the infrastructure of Port facilities. This included gathering and assessing available technical information such as transportation system plans (TSPs), utility maps, and technical reports. A visual observation of each of the Port's nine major business site facilities is discussed below. Following the site visit, WSP discussed the existing infrastructure with the major service providers.

A general evaluation was performed for the availability, condition, and needs of Port facilities in the following categories: Public Street Access, Rail Access, Marine Capabilities, Sanitary Sewer, Electrical Power, Potable Water, Natural Gas, Stormwater, and Buildings/Structures. A summary of findings in each category is included in the following sections for Port-owned facilities.

INTRODUCTION

The Port facilities assessed below include the Columbia City Industrial Park, McNulty Creek Industrial Park, Milton Creek Industrial Park, Multnomah Industrial Park, Port Westward Industrial Park, Railroad Corridor, Scappoose Airport, Scappoose Bay Marine Park, and the Clatskanie Business Center.

RECOMMENDATIONS

The table below summarizes the recommended improvements for the Port to consider. As part of the draft SBP, WSP will provide planning level costs for key projects, an action plan including key project leads and partners, general schedules, and funding sources. Port and public review of priorities will lead to refinement of the assessment level recommendations for the Capital Improvement Plan (see Table 2 of the Strategic Business Plan).

CLATSKANIE BUSINESS CENTER



Overview

The Clatskanie Business Center is in the old Middle School building on SW Bryant Street in Clatskanie, Oregon. The Port owns approximately 1.53 acres of property at the business center. Tenants use the land for commercial, light industrial and office space. The Port is considering demolition of the school and repurposing the property.

Public Access

This facility is between SW Bryant and SW Tichenor Streets, South of SW 4th Street. It is accessed by turning south off U.S. Highway 30 on Bryant Street.

Rail Access

There is no rail access to the site.

Marine Access

There is no marine access from the business center.

Sanitary Sewer

The building is on public sanitary sewer service with the City of Clatskanie.

Electrical Power

Electrical service is provided by Clatskanie PUD.

Communications

Communication is provided by Spectrum.

Water

Water service is provided by the City of Clatskanie.

Natural Gas

Natural Gas is provided by NW Natural.

Buildings and Structures

The main building is comprised of reinforced concrete, wood framing and masonry. One of the rooms had a badly leaking roof which led to the recommendation of a roof repair or replacement. The overall building condition is poor and near the end of its service life. However, the building is operable and is equipped with an automatic fire suppression system.

PORT WESTWARD INDUSTRIAL PARK



Overview

The Port Westward Industrial Park is a former U.S. Army ammunitions depot purchased by the Port in 1966. The site is located in North Columbia County approximately seven miles northeast of the City of Clatskanie at Columbia River mile 53.

Port Westward consists of 1,602.29 acres, 674.51 acres of which is leased to Portland General Electric (PGE); 43 acres leased to Cascade Kelly Holdings, LLC (aka Columbia Pacific Bio-Refinery (CPBR) or Global Partners); 90 acres leased to NEXT Renewable Fuels; 3.2 acres to the Clatskanie PUD, 211 acres leased to Warren and Caryn Seely; and 243 acres to Columbia River Ranch.

Portland General Electric (PGE) leases the property for their Beaver Power Generation Plant and Port Westward 1 and 2 Generating Plants. The Beaver Plant is a 500-megawatt combined-cycle natural gas plant and one 24.8-megawatt steam turbine. The Port Westward Generating Plants facility is a 650-megawatt natural gas-fired electric generating plant consisting of two units. Unit 1 is a base-load power plant consisting of a combustion turbine generator, one heat recovery steam generator, and one steam turbine. Unit 1 began commercial operation in June 2007. Unit 2 is a non-base-load power plant consisting of 12 reciprocating internal combustion engines. Unit 2 began commercial operation in December 2014.

Global Partners (Columbia Pacific Bio-Refinery) currently transloads renewable diesel received by rail to ships and barges utilizing the Port's Beaver Dock. Global Partners is permitted for ethanol manufacturing and crude oil, ethanol, and renewable diesel transloading operations under separate permits. Insufficient tanks and pipelines limit operations and presents an either/or scenario. Current infrastructure includes two 100,000-barrel tanks, one 8" pipeline, one 14" pipeline from tanks to dock loading, and 12 rail unloading stations. NEXT Renewable Fuels is in the process of permitting a renewable diesel and sustainable aviation fuel manufacturing plant at the site. The Port also leases land to farmers primarily for mint and cattle.

A gas pipeline was placed around 2010 where the railway right-of-way (ROW) used to be on the southwest side of the PGE property. There is potential to develop additional Port lands, as the Port works to rezone 737 acres from Primary Agriculture use (PA-80) to Resource Industrial Planned Development (RIPD).

In the west region there is an additional 194 acres that could be used for wetland mitigation or agriculture use. The property was previously a poplar tree farm and the remaining trees need to be harvested sometime within the next 1 to 2 years.

Public Street Access

The primary access to the site is Kallunki Road which ties into Quincy Mayger Road that connects to U.S. Highway 30 west of Clatskanie. These are typical narrow county roads with an approximate pavement width of 24 feet. They are not built to typical standards required for large truck traffic. Hermo Road, a partially built gravel road, will be completed in conjunction with a future development to connect to Quincy Mayger Road and provide alternate access to the site.

Rail Access

The Port owns a rail lead that connects to the Portland & Western Railroad main line with capacity for unit trains. Global Partners (Columbia Pacific Bio-Refinery) is currently using the lead to receive unit trains of renewable diesel. There is also a spur leading the PGE's Beaver Plant, and the Port's lead will be used by NEXT Renewable Fuels once their plant is in operation.

Marine Access

The site has deep water access varying from 45' to 73' surrounding the 1,600-foot "Beaver Dock," which is well beyond that of the Columbia River navigation limits. Steel concrete piles have been added to the wood piling to provide better structural support to the existing dock and the Port is planning to expand this work. Berth 1 of Beaver Dock was strengthened in 2016 to accommodate liquid bulk. This renovation also included an upriver extension of the dock of approximately 300 feet.

Berth 2's mooring and breasting dolphin is due to be replaced. The Port is in the process of assessing the dock to plan for its maintenance needs and so that the facility can better accommodate modern sized vessels.

Water Discharge System

The Port owns a water discharge system used by tenants for industrial purposes such as cooling and for storm water management. The system is not used to treat or dispose of sewage.

Electrical Power

Electrical power is provided by Clatskanie PUD.

Communications

Broadband connections are available to PGE and CPBR.

Water

The Port owns and operates a water intake system that provides tenants with water for industrial use. The Port has a 30 cubic feet per second (CFS) water right to extract water from the Columbia River. In addition, the Port has undeveloped water rights for 18 CFS from four wells. The Port provides untreated water for industrial use. It does not provide water for domestic use.

Natural Gas – NW Natural Plat 3-060-019

One thousand (1000) therms per hour is readily available.¹

¹ Based on 2012 data.

COLUMBIA CITY INDUSTRIAL PARK



Overview

The Columbia City Industrial Park is 93 acres and located between U.S. Highway 30 and the Columbia River in Columbia City. The Port administrative office is located on this site. The industrial park has 35 acres remaining for development. The existing tenants are Lignetics (Forest Energy of Oregon), Clearwater Paper Corporation, Michels Pipeline, and the Columbia City Dog Park, which is located across the street from the Port office. The Columbia City Industrial Park is located near all major modes of transportation, as described below.

The north end of the property is available for lease and includes paved access and a rail spur. There is public access through the property to the Trestle Beach Recreation Area and a public parking area along the river. The site has access to truck, rail, and marine transport. Site paving requires an upgrade for any heavy haul usage depending on the needs of a future tenant.

Public Street Access

U.S. Highway 30 runs along the western side of the property with highway access towards the north end of the site. The site is also accessible by E Street in Columbia City on the south end. Public access to the Trestle Beach Recreational Area at the northern end of the property runs through the site. This public access may need to be adapted for future industrial use of the property. The public access is through Pacific Street as the adjacent area is not currently being leased by another tenant; there could be public access conflict concerns if another tenant leases the adjacent area.

Rail Access

The Portland & Western Railroad mainline runs along the western side of the property between the site and U.S. Highway 30. Two spurs are available; one on the north end and the other on the south end at Lignetics.

Marine Access

A dock at the northern end of the property is currently used by Clearwater Paper Corp. to load sawdust and bark chips onto barges. This dock needs structural inspection, surface repaying to accommodate heavy machinery, and pile replacement. The current river depth alongside Columbia City Industrial Park only allows for barge traffic. The Port could consider a dredge project to deepen the area to accommodate a future marine dependent tenant.

Sanitary Sewer

An 8" gravity sewer main is available in E Street that flows to a lift station at the end of 2nd Street.

Electrical Power

Electrical power is provided by Columbia River Public Utility District (PUD). Three-phase power is available at the site.

Communications

Xfinity (Comcast) currently provides broadband & telephone service to this site.

Water

Water services are provided by Columbia City through a 14" main on E Street at the south end. Fire suppression systems, including multiple hydrants, exist on site.

Natural Gas – NW Natural Plat 4-022-016

There is a 4" Class B line in E Street, near a district regulator. One thousand (1,000) therms per hour are readily available.

Stormwater

Columbia City does not have a municipal storm water system. There are several catch basins that are likely to connect to underground infiltration trenches or drywells.

Buildings and Structures

This facility includes several miscellaneous buildings of various construction types and two docks that are supported by wood piling. It is recommended that the docks be structurally evaluated.

MILTON CREEK INDUSTRIAL PARK



Overview

Milton Creek Industrial Park is located along Port Avenue and Milton Way in St. Helens. The Port owns approximately 16 acres of property at the industrial park. The industrial park is mostly developed and the buildings are 100 percent occupied. The industrial park's primary tenant is RainShadow Labs. A buildable lot is available on the east side of RainShadow Labs, but the property needs partitioning.

Public Street Access

Milton Way runs along the western side of the park, paralleling U.S. Highway 30. Milton Way turns into Port Avenue at the southern end. Port Avenue then runs into Old Portland Road to the east. Both Milton Way and Port Avenue are classified as Collector Streets in the City of St. Helens TSP.

Rail Access

The Portland & Western Railroad mainline runs along the western side of the property between the site and U.S. Highway 30. A spur parallels the mainline running almost the entire length of the site that turns east, paralleling Port Avenue. This spur continues to the Railroad Corridor.

Marine Access

There is no marine access at this location.

Sanitary Sewer

The City of St. Helens Public Sanitary Sewer gravity line is available in Milton Way and Port Avenue.

Electrical Power

Electrical Power is provided by Columbia River PUD. Three-phase power is provided to the site.

Communications

Xfinity broadband and telephone service is available at the site.

Water

Water service is provided by the City of St. Helens through a 14" main in Port Avenue and 12" main in Milton Way. Fire suppression is available at the site.

Natural Gas – NW Natural Plat 4-017-015

There is a 2" line in Milton Way. Depending on where the new load is, it can serve 100 to 500 therms per hour.

Stormwater

Catch basins are available in some areas that connect to stormwater basins. Most catch basins connect to a city stormwater system on the north side of Port Avenue to the east of the Port owned properties.

Buildings and Structures

This park includes a variety of Port-owned and tenant-owned buildings.

MCNULTY CREEK INDUSTRIAL PARK



Overview

The McNulty Creek Industrial Park is located off Gable Road in St. Helens. The industrial park is approximately 54 acres, with 40 acres available for development. The industrial park property has Tier 1 development land available and is a certified site by the State of Oregon. The industrial park's only tenant is Kinnear Specialties, a custom hydraulic systems manufacturer.

Public Street Access

McNulty Way, classified as a Collector Street by the City of St. Helens TSP, bisects the McNulty Creek Industrial Park. It ties into Gable Road to the north and U.S. Highway 30 via Millard Road to the south. Much of McNulty Way has been improved with sidewalks, curbs, gutters, and storm drains. Industrial Way is a Collector Street off McNulty Way. The extension of Industrial Way to Old Portland Road was included in the 2011 St. Helens Transportation System Plan as a long-term project (2022 to 2031).

Rail Access

An existing Port-owned railroad spur that bisects the park and connects to the Portland & Western Railroad mainline near U.S. Highway 30 was reconditioned in 2022. This spur ends at the Multnomah Industrial Park.

Marine Access

There is no marine access at the McNulty Creek Industrial Park.

Sanitary Sewer

The City of St. Helens Public Sanitary Sewer is available off McNulty Way and Industrial Way.

Electrical Power

Electrical power is provided by Columbia River PUD. Three-phase power is adjacent to the site.

Communications

Xfinity currently provides broadband & telephone service to this site.

Water

Water service is provided by the City of St. Helens with a 12" water main in McNulty Way. Fire hydrants exist on site.

Natural Gas - NW Natural Plan 4-016-014

There is a 4" Class B line in McNulty Way, near the district regulator. One thousand (1000) therms per hour are readily available.

Stormwater

Catch basins are available in some areas that connect to treatment basins with limited capacity.

Buildings and Structures

A Port-owned, pre-engineered steel building is located towards the end of Industrial Way. Two derelict wooden barns are located along Old Portland Road that need to be removed.

RAILROAD CORRIDOR



Overview

Railroad Corridor is located off Railroad Avenue south of St. Helens. The Port owns approximately 104 acres of property at the industrial site, with 50 acres of land holding with Tier 3 development readiness. Tenants are industrial in nature and use the land for waste management services and manufacturing.

The Port is working with the Oregon Department of Environmental Quality (DEQ) to clean-up approximately 20 acres along the river at Railroad Avenue due to Pope & Talbot creosote contamination. The site was used for wood treatment from 1912 to 1960 (the Port purchased the property in 1963). The remedial investigation and feasibility study are complete. The Record of Decision for preferred remedy was issued in Sept. 2023. Seventeen acres to the northeast of the contaminated site have been declared "no further action" by the DEQ.

Public Street Access

Railroad Avenue is the primary access for this site. It is classified as a Collector Street in the City of St. Helens TSP. Railroad Avenue travels east towards the Multnomah Channel from intersection of Old Portland Road and Gable Road. There is a secondary private access point from the Boise property to the North Rail Access. An old military Bailey Bridge provides vehicle access to the southern portion of the site over Milton Creek. This bridge is part of the ODOT bridge inspection system. Replacement of Bailey Bridge is recommended. A secondary access road to north of the "no further action" portion of the site is also recommended.

Rail Access

A rail spur off the Portland & Western Railroad mainline bisects the property. This is the spur that parallels Port Avenue.

Marine Access

There is marine access from a small float dock not appropriate for commercial use.

Sanity Sewer

Gravity sanitary sewer is available in Railroad Avenue that flows to the city's pump station.

Electrical Power

Electrical Power is provided by Columbia River PUD. Three-phase power is provided to the site.

Communications

Xfinity is looking into the availability of broadband service to this site.

Potable Water

Water service is provided by the City of St. Helens with an 8" watermain in Railroad Avenue.

Natural Gas – NW Natural Plat 4-015-015

High pressure gas is available up to 1200' from Old Portland Road on Railroad Avenue; then 2" Class B. Depending on location, 100-1000 therms per hour is readily available.

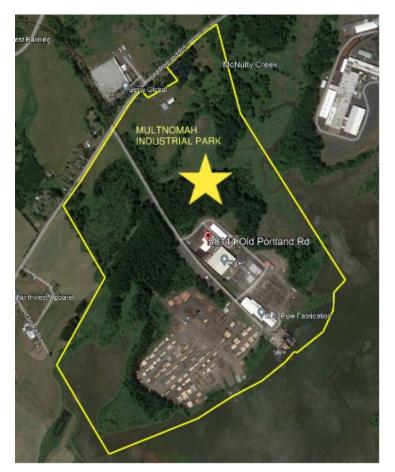
Stormwater

As is typical in rural industrial areas, the park has some informal stormwater management. All improved surfaces at the industrial park sheet flow into adjacent ditches or natural areas.

Buildings and Structures

This facility includes several miscellaneous buildings of various construction types.

MULTNOMAH INDUSTRIAL PARK



Overview

Multnomah Industrial Park is located off Old Portland Road. The Port owns approximately 155 acres of property at the industrial park.

Port tenants include Composites Universal Group, an advanced composites manufacturer, ORPET, a post-consumer plastic bottle recycling facility, and Stella-Jones Corporation, a manufacturing center that leases land for utility pole production and the pier for river transport. U.S. Pipe has a facility used to manufacture fittings. Even Construction, a custom floating home builder, is located there as well. The Port of Columbia County maintenance shop is being relocated near the entrance to the industrial park allowing for tenant expansion.

Public Street Access

The Port maintains gated access off Old Portland Road to this site. Old Portland Road is classified as a Minor Arterial in the City of St. Helens TSP. Old Portland Road connects to Gable Road to the north and U.S. Highway 30 to the south.

Rail Access

A spur off the Portland & Western Railroad mainline bisects this site. This is a continuation of the spur that runs through the McNulty Industrial Park and was reconditioned in 2022.

Marine Access

There is a boat ramp for industrial tenants that services Stella-Jones, Even Construction, and Omega Morgan. There is one dock currently used by Even Construction.

Sanitary Sewer

A sanitary sewer pump station was installed in 2012 as part of the ORPET tenant improvements. This pump station discharges to a City of St. Helens manhole on the northern side of Old Portland Road at the intersection with the access road with a 3" pressure line.

Electrical Power

Electrical power is provided by Columbia River PUD. Three-phase power is provided to the site.

Communications

Xfinity broadband and telephone service are provided at the site.

Water

Water service is provided by the City of St. Helens via a 16" main in Old Portland Road and 4" in the access road. Fire suppression is available (independent and Port-owned systems).

Natural Gas – NW Natural Plat 4-014-014

Near high-pressure gas is available along Old Portland Road. One thousand (1000) therms per hour are readily available.

Stormwater

Stormwater treatment basins are included for some areas. Most areas drain to the river through roadside ditches.

Buildings and Structures

This facility includes several buildings of various construction types and a dock that is supported by wood pilings. A structural inspection for the dock was completed in 2018. In 2020, the dock was refurbished to remove the steam vats, repair the dock's deck and structure, and make other improvements.

SCAPPOOSE AIRPORT



Overview

The Scappoose Airport is located east of U.S. Highway 30 within the Scappoose city limits. The Scappoose Airport is the county's largest airport, covering approximately 196 acres. The airport includes a 5100' runway, two parallel taxiways, standard lighting, Precision Approach Path Indicator Lighting (PAPI lighting), and a weather reporting station. The Port owns and maintains the airport while the onsite fixed-base operator is privately owned. This facility includes several buildings of various construction types, mainly metal. Uses include light fabrication, offices, and corporate and private airplane hangars. The airport neighbors the Oregon Manufacturing and Innovation Center (OMIC R&D) and the Portland Community College OMIC Training Center.

The T-hangars on the east side of the property have passed their service life and may need to be demolished and replaced. All the T-hangars on the property are 100% occupied, except the five open-sided hangars on the east side. There are two corporate hangars that are currently vacant on the west side.

The Scappoose Airport Master Plan was last updated in 2015 with funding support from the Federal Aviation Administration (FAA). Planned capital improvements within the airport master plan include runway repaving rehabilitation, taxiway repaving, and future hangar development.

Public Street Access

The airport is accessed from Honeyman Road, which connects to West Lane Road just north of the Scappoose city limits. West Lane Road intersects Crown Zellerbach Road within the Scappoose city limits. Crown Zellerbach Road was recently improved to current standards. West Lane Road intersects U.S. Highway 30 approximately two miles north of Crown Zellerbach Road.

Rail Access

The Portland & Western Railroad mainline is approximately one mile to the west from the airport.

Marine Access

There is no marine access from the airport.

Sanitary Sewer

A water / sewer project in 2019 brought water and sanitary sewer service to the west side of the airport connecting to the City of Scappoose public services. Septic systems are the disposal means for sanitary sewer on the east side of the airport.

Electrical Power

Electrical power is provided by Columbia River PUD. Three-phase power is provided to the site.

Communications

Xfinity broadband and telephone service are provided at the site.

Potable Water

Water service is provided by the City of Scappoose through an 18" main in West Lane and a 12" main in Sky Way Drive. Fire protection is included on the west side. The east side is served by a well. A project is underway to extend and connect the east side to city water through a 10" line along Airport Way and Moore Road.

Natural Gas – NW Natural Plat 4-006-010

The nearest natural gas is 1.5 miles away. It is a high-pressure line so capacity is available if the main extension can be justified.

Stormwater

The closest public storm sewer is a 24" PVC line just south of the airport within the City of Scappoose.

SCAPPOOSE BAY MARINE PARK



Overview

The Scappoose Bay Marine Park is located along the Columbia River just south of St. Helens. The Port owns approximately 26 acres of property at the Scappoose Bay Marine Park, with four acres available for development. Port tenants include Next Adventure Scappoose Bay Paddling Center, which uses the facility to access the marina for recreational activities, and Scappoose Bay Watershed Council, a non-profit organization. The marina is scheduled to be dredged in fall 2024, a \$2.5 million project. The marina was previously dredged in 2015 and ongoing maintenance dredging is needed at the marina every 7-10 years.

An additional \$6.5 million is needed for the Marina Improvement Project, of which the upland phase is scheduled to begin in spring 2024. The upland work will include building a new kayak unloading and staging area in the upper parking lot with an air fill station, installation of a second pay station, creation of additional public and ADA parking spots, and widening the existing sidewalks.

Planned in-water improvements include replacing the boat ramp, the installation of additional low profile kayak dock fingers, and a kayak beach launch. Plans also include installing a wider pier and gangway, replacing the main dock with a new concrete dock, and installing an ADA accessible kayak platform.

The marina is very popular, but it is not profitable. In the last decade, the Port built a 23-space RV park adjacent east of the marina; both facilities enjoy river and trail access points. In 2022, the Port added an RV dump station. Camping rates for publicly owned facilities are lower than the typical RV camping rates for private facilities. The Port has discussed expanding the RV park to the other side of a local creek and is looking into the potential to raise rates closer to private campground rates.

Public Access

The Marine Park is accessed off Old Portland Road just north of the intersection with U.S. Highway 30. Old Portland Road is classified as a Minor Arterial in the City of St. Helens TSP. From the water, the marina is on the Scappoose Bay from the Multnomah Channel.

Rail Access

The Portland & Western Railroad mainline is just to the west of the marine park, adjacent to U.S. Highway 30.

Marine Access

There is recreational marine access to the Columbia River at Scappoose Bay for recreational boating, fishing, and paddle sports.

Sanitary Sewer

Septic systems are the disposal means for sanitary sewers. Individual pumps are installed within the floating structures that pump sewage to an upland disposal system. The office/retail building and public restroom also use this septic system.

Electrical Power

Electrical power is provided by Columbia River PUD. Three-phase power is adjacent to the site.

Communications

Xfinity broadband and telephone service are provided at the site.

Water

Water service is provided by the City of St. Helens through a 16" water main to the north end of the site in Old Portland Road. This 16" transitions into a 6" along the west side of the site in Old Portland Road. Fire suppression is available at the site.

Natural Gas – NW Natural Plat 4-014-014

A 4" main is available with a nearby district regulator and a capacity of 1,000 therms per hour available.

Buildings and Structures

On shore, this facility includes a pre-engineered structure that contains office and retail space. There is a concrete/masonry public restroom, picnic gazebo and ticket kiosk. On the water, there is a gangway and five docks with individual moorage slips, including one dock with covered moorage. Additionally, there are individual private floating homes moored at the marina. A nature trail includes a pedestrian bridge that has a decayed deck system that should be repaired or replaced. Storm drainage is directed to the adjacent Scappoose Bay. The Bayport RV Park and Campground contains 23 RV sites. A separate building contains restrooms and showers for RV Park and campground guests.

PORT OF COLUMBIA COUNTY 2024 STRATEGIC BUSINESS PLAN UPDATE

APPENDIX C Market and Fiscal Analysis

MARKET OVERVIEW

This market analysis section identifies existing and emerging economic opportunities for the Port of Columbia County. Findings from this work are intended to assist the Port of Columbia County and its government partners and stakeholders with identifying business activities that are consistent with the Port's Mission and Vision. The goal of this section is to evaluate economic development opportunities for the Port of Columbia County that are consistent with regional and global market trends.

The steps used to complete this work are described below.

- 1. Identify strategic advantages for the Port of Columbia County with regard to geographic location/proximity to primary and secondary trade areas, regional transportation infrastructure and available amenities.
- 2. Review historical population and employment trends data.
- 3. Describe national, state, and local economic trends.
- 4. Review information regarding existing and potential growth of major employers.
- 5. Compile wage and salary employment data for Columbia County and conduct industry clusters analyses to ascertain emerging economic development characteristics.
- 6. Identify tourism trends and related market opportunities.
- 7. Evaluate current economic impacts of employment and economic activity attributed to the Port of Columbia County.
- 8. Prepare market-supportable 10- and 20-year commercial and industrial development forecasts for the Port District, and potential capture rates for Port-owned land and facilities.

As part of this work effort, the consultant team evaluated current economic conditions, marketing plans and statistics provided by local, state, and federal government agencies.

A. ECONOMIC OVERVIEW

International and National Overview

The economy within the Port of Columbia County District is directly linked with the greater Portland-Vancouver-Hillsboro OR-WA Metropolitan Statistical Area (Portland MSA), which is influenced by economic activity across the United States and global marketplaces. The Port District includes most of the population of Columbia County, which is one of seven counties located in the Portland MSA. As indicated in **Exhibit 1**, Columbia County is the gateway to the northwest portion of the Portland MSA.¹ The Port of Columbia County's proximity to Washington (across the Columbia River) also provides a labor pool and convenient north-south interstate access to I-5 (including nearby cities of Kelso and Longview). The vast majority of economic interaction between the Port of Columbia County and the larger region is contained within the Portland MSA.



Exhibit 1 Portland-Vancouver-Hillsboro OR-WA MSA

The Portland MSA is the largest regional economy between San Francisco and Seattle and ranks 19th in the United States in terms of regional population. The Portland MSA contains over 3.3 million residents, has a civilian labor force of 1.4 million, and generates an annual GDP in excess of \$187 billion.

The U.S. and Oregon economy are still recovering from the national economic recession brought on by the global Covid-19 pandemic which officially began in March 2020. Moderate economic expansion is occurring nationally and in Oregon. According to the U.S. Bureau of Economic Analysis, real Gross Domestic Product (GDP is the measure of the value of all goods and services produced annually) increased in 2022 at an annual rate of 9.9%; and increased at an annual rate of 9.8% in 2021.

¹ The Portland MSA is defined by the U.S. Office of Management and Budget to include the following counties in Oregon: Columbia, Clackamas, Multnomah, Washington, Yamhill; and Clark and Skamania Counties in the State of Washington.

The near-term GDP outlook for the U.S. is lack luster as interest rates remain high and the U.S. dollar remains strong. According to December 2022 projections by the Federal Reserve Bank, U.S. GDP is expected to remain relatively flat over the next two years. A comparison of GDP and Consumer Price Index (CPI) trends and forecasts for global developing and developed countries is provided in **Exhibit 2**.

	-			-		
		GDP			CPI	
	2022 est.	2023 proj.	2024 proj.	2022 est.	2023 proj.	2024 proj.
Advanced Economies	2.7%	0.2%	1.3%	8.0%	4.9%	2.3%
United States	2.0%	0.2%	0.0%	8.0%	3.8%	2.5%
Eurozone	3.3%	-0.6%	2.0%	8.5%	6.2%	2.1%
United Kingdom	4.4%	-1.5%	1.7%	9.1%	8.4%	2.5%
Japan	1.2%	1.3%	1.5%	2.4%	1.8%	0.8%
Canada	3.5%	0.4%	2.4%	6.8%	3.4%	1.9%
Switzerland	2.0%	0.1%	2.2%	3.1%	2.2%	1.5%
Australia	3.6%	1.5%	2.4%	6.4%	4.3%	2.9%
Developing Economies	2.0%	2.8%	3.5%	6.5%	5.2%	4.6%
China	3.0%	4.9%	4.9%	2.0%	2.3%	2.0%
India	6.5%	5.7%	6.5%	6.8%	4.5%	5.0%
Mexico	3.1%	0.7%	2.1%	7.9%	5.5%	3.6%
Brazil	3.1%	0.5%	2.1%	9.0%	5.0%	4.0%

Exhibit 2, GDP and CPI Comparisons, Year-over-Year Change

Source: Wells Fargo, forecast as of December 16, 2022

Abbreviations: GDP = gross domestic product; CPI = consumer price index

In Oregon, state economists are predicting a continued upturn in the short term, although the Oregon Office of Economic Analysis notes that record low unemployment is a major headwind that curtails business expansion.

International Trade Overview

The greater Portland-Vancouver region is one of four primary international trade gateways along the West Coast. A developing middle class within Asian and Middle Eastern economies will result in significant increases in demand for trade for international exports.

As global and state GDP rises and commodity trade increases, Oregon ports should benefit from increases in import and export activity. Oregon exports reached a record high of \$34.5 billion in 2022 (according to the most recent data by the U.S. International Trade Administration) up 15% from 2021. Oregon's leading trade partner is China, which imports 24.5% of Oregon exports. Other leading export destinations in decreasing order include Mexico, Canada, Malaysia, Ireland, Japan, South Korea, and Israel.

Population and Income Trends

As indicated in **Exhibit 3**, Columbia County reached a record-high population level with 53,588 residents in 2022. Columbia County's average annual population growth rate (AAGR) from 2010 to 2022 was 0.7%, just below the statewide average (0.85%). Within Columbia County the fastest growing jurisdictions in terms of population included Scappoose (1.9%) and Clatskanie (1.8%).

Exhibit 3: Population Trends

	2010	2020	2022	AGR 2010-2022
Columbia County	49,351	52,589	53,588	0.69%
Clatskanie	1,767	2,189	2,177	1.75%
Columbia City	1,946	1,949	1,943	-0.01%
Rainier	2,113	2,080	2,022	-0.37%
Scappoose	6,592	8,010	8,230	1.87%
St. Helens	12,883	13,817	14,369	0.91%
Oregon	3,831,074	4,237,256	4,240,137	0.85%

Source: U.S. Census Bureau (2010 and 2020 Census) and Portland State Population Research Center. **Abbreviations:** AGR = average annual growth rate

Income levels within Columbia County have been increasing since 2010. As indicated in **Exhibit 4**, the median household income level for Columbia County was approximately \$73,909 in 2021 and the average per capita income level was \$27,449.

Exhibit 4: Income Trends

	2010	2021	AGR
Median Household Income			
Columbia County	\$55,199	\$73,909	2.7%
Oregon	\$49,260	\$70,084	3.3%
United States	\$51,914	\$69,021	2.6%
Per Capita Income			
Columbia County	\$20,078	\$27,449	2.9%
Oregon	\$20,940	\$28,822	2.9%
United States	\$21,587	\$29,829	3.0%

Source: 2010 Census (in 2010 dollars) and 2021 ACS 5-year Estimates (in 2021 inflation-adjusted dollars)

Development Opportunities and Constraints

The Port of Columbia County's geographic, economic, demographic and infrastructure characteristics set the framework within which businesses can establish themselves and grow. Depending on the industry, a certain characteristic can be both an opportunity and a constraint to job creation. An analysis of the Port of Columbia County in context with the broader regional or state economy is helpful in identifying "target industries" that are most likely to be attracted to the area.

Location and Geography

The Port of Columbia County is located within the northwestern portion of the greater Portland MSA in the lower Columbia River basin. The terrain includes significant land at low elevations, with some moderate hills and floodplains/wetlands near drainage basins and ponds. Columbia County's moderate sized cities, relatively low land/rent levels, and convenient access to both Portland and Longview/Kelso markets make the area a favorable location for residents and businesses.

Transportation and Infrastructure

The Port of Columbia County industrial and commercial properties are primarily located along U.S. Highway 30 in Columbia County. Interstate access is provided by I-5 within a 10-minute drive from the Oregon side of the Lewis and Clark Bridge in Rainier via Longview/Kelso. I-5 is within a 25-minute drive from Scappoose via Hwy. 30. The Portland and Western Railroad provides freight rail access from Portland through the city of Clatskanie to Wauna. River barge access is provided at several sites along the Columbia River, with a major marine terminal located at Port Westward near the city of Clatskanie.

In addition to the highway and rail facilities, the Port owns/operates the Scappoose Airport, which provides general aviation access. Waterborne river access (with both highway and rail service) is provided at several private industrial sites along the Columbia River. Recreational public river access is available at several marinas and boat launches, including the Scappoose Bay Marina owned by the Port.

There are no known water, sewer, natural gas, or telecommunications limitations within the Port of Columbia County that would curtail long-term growth.

Quality of Life in a Business-Friendly Environment

Abundant parks, recreational access, relatively low-cost of living, and favorable infrastructure are beneficial to businesses located within the Port district. A variety of housing options, ranging from affordable choices for seniors to executive housing, are available at prices that are well below the Portland MSA average. Relatively low land costs, personal and property tax rates, and electric power rates also benefit major employers in the Port district.

Public/private partnerships and proactive marketing and business assistance by the Columbia County Economic Team, Business Oregon, and Columbia Pacific Economic Development District (and their public and private partners) provide local businesses with favorable loans for capital investments, microloans, technical assistance, and workforce training.

Development Overview

In recent years, several private and public facility investments have occurred or are proposed inside the Port district, such as:

- NEXT Renewable Fuels, a producer of next generation green renewable diesel and sustainable aviation fuel, has advanced through local and state permitting processes to develop a refinery at Port Westward Industrial Park. The project awaits the approval of federal permits.
- The Port is planning major investments at the Scappoose Bay Marina. The projects, which are expected to cost over \$8 million, will include dredging, replacing the boat ramp and expanding the kayak launch area with improved ADA access away from the primary boat launch. Construction of the upland portion of the improvement project is expected to get underway in spring of 2024.

B. MARKET OPPORTUNITIES

Employment Trends

According to the Oregon Employment Department, at the end of 2022, Columbia County had 1,484 private employers (including non-profits) and 70 public employer entities (at separate locations).

Total employment in Columbia County included 11,908 "covered jobs" in 2022, which reflects jobs that are covered by unemployment insurance. As shown in **Exhibit 5**, the current level of employment now exceeds pre-pandemic levels and is at a historic high in Columbia County.

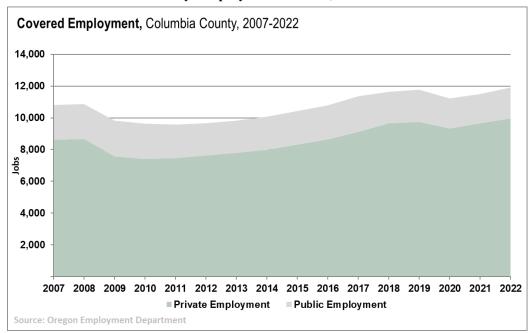


Exhibit 5: Columbia County Employment Trends, 2007-2022

Major Employers

The top 10 private employers within the Port of Columbia County District are reflected in **Exhibit 6.** The largest private employers include Fred Meyer, Rightline Equipment, Pacific Stainless Products, Cardinal Services, Walmart, and Safeway Stores.

Employer	Location	Description	Employees
Rightline Equipment Inc.	Rainier	Industrial Machinery Manufacturing	200-300
Fred Meyer	Scappoose	Warehouse Clubs and Supercenters	200-300
United States Gypsum Co.	Rainier	Gypsum product manufacturing	100-200
Means Nursery Inc.	Scappoose	Nursery and Tree Production	100-200
Safeway Stores Inc.	St. Helens	Supermarkets and Other Grocery	100-200
Walmart Associates Inc.	St. Helens	Department store	100-200
Cardinal Employer Organization Inc.	St. Helens	Professional Employer Organization	100-200
Pacific Stainless Products Inc.	St. Helens	Sheet Metal Manufacturing	100-200
Dyno Nobel Inc	Deer Island	Fertilizer Manufacturing	50-100
Olympic Forest Products	Mist	Sawmill	50-100

Exhibit 6: Top 10 Private Employers in Columbia County

As shown in **Exhibit 7**, job growth in Columbia County has broadly occurred in the services sector, which added 1,100 jobs since 2007. Retail has also seen modest improvements, adding 160 jobs. Employment in the industrial (-100 jobs) and government (-230 jobs) sectors is down slightly from 2007 levels.

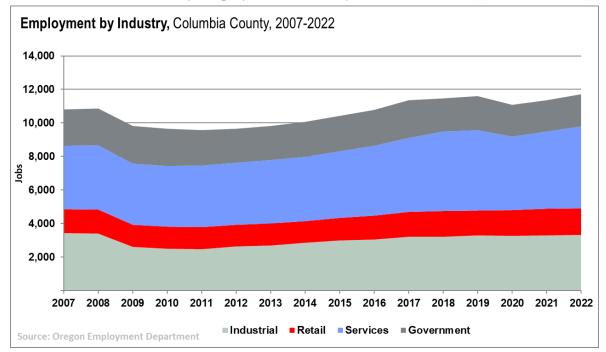


Exhibit 7: Columbia County Employment Trends by Sector, 2007-2023 (covered workers)

As indicated in **Exhibit 8**, the total 2022 employment in Columbia County is estimated to include: 1,650 manufacturing jobs, 1,590 retail trade jobs, 1,490 education and health service jobs, and 1,350 leisure and hospitality jobs.

						2018-20)22
						Annual Grow	/th Rate
Industry	2018	2019	2020	2021	2022	Jobs	%
Total nonfarm employment	11,634	11,778	11,208	11,500	11,908	69	0.6%
Total private	9,654	9,746	9,340	9,647	9,968	79	0.8%
Mining, logging, and construction	910	890	870	930	900	(3)	-0.3%
Mining and logging	230	220	210	200	190	(10)	-4.7%
Construction	680	670	660	730	710	8	1.1%
Manufacturing	1,630	1,630	1,670	1,630	1,650	5	0.3%
Trade, transportation, and utilities	2,190	2,260	2,250	2,330	2,360	43	1.9%
Retail trade	1,510	1,500	1,520	1,590	1,590	20	1.3%
Information	50	50	50	50	60	3	4.7%
Financial activities	390	400	390	410	420	8	1.9%
Professional and business services	880	870	910	950	1,090	53	5.5%
Education and health services	1,430	1,440	1,550	1,580	1,490	15	1.0%
Leisure and hospitality	1,370	1,420	1,110	1,220	1,350	(5)	-0.4%
Other services	640	620	400	400	460	(45)	-7.9%
Government	1,980	2,030	1,870	1,850	1,940	(10)	-0.5%
Federal government	70	70	80	70	70	0	0.0%
State government	160	160	170	180	180	5	3.0%
Local government	1,750	1,800	1,620	1,600	1,690	(15)	-0.9%
Local education	1,040	1,070	920	890	960	(20)	-2.0%
Local government excluding educational services	710	730	700	710	730	5	0.7%

Exhibit 8: Total Employment in Columbia County, 2018-2022

Source: Oregon Employment Department.

Port-Related Economic Benefits

The Port of Columbia County has 36 industrial and commercial tenants on Port-owned land/buildings. The major employers that occupy Port properties (land and buildings) include, but are not limited to:

- Portland General Electric (PGE) Beaver Power Generating Plant and Port Westward 1 and Port Westward 2 Generating Plants, electric power plants located at Port Westward Industrial Park.
- Oregon Aero, a manufacturer and distributor of aircraft parts located at Scappoose Airport.
- Composites Universal Group, an aircraft parts manufacturer located at the Multnomah Industrial Park in St. Helens.
- RainShadow Labs, a firm specializing in custom formulation and manufacturing of personal care, private label products located at Milton Creek Industrial Park in St. Helens.
- Lignetics Group, a manufacturer of wood pellets located at Columbia City Industrial Park.
- Columbia Pacific Bio Refinery (also known as Global Partners), a biofuel transloading terminal located at Port Westward Industrial Park.
- U.S. Pipe, a manufacturer of industrial fittings located at the Multnomah Industrial Park.
- ORPET, a post-consumer plastic bottle recycling facility at the Multnomah Industrial Park.

The business operations that directly benefit from the Port of Columbia County and its investments in land, buildings and infrastructure provide far-reaching economic and fiscal benefits. Based on the current operations of the Port and its major tenants, an economic and fiscal impact analysis was conducted using analysis provided by the University of Oregon, using IMPLAN (Impact Analysis of Planning) model, and by FCS GROUP (using the Business Oregon Fiscal Impact Model for Oregon Ports).

Annual economic impact metrics for the Port of Columbia County District are summarized for the year 2021 in the table below.

Key findings include:

- There are approximately 37 separate business entities along with the Port that are directly responsible for 480 jobs (including full and part-time workers).
- The spending of labor income and business operations (on supplies and services) from direct business spending supports an additional 949 jobs within the region.
- In total there are 1,429 jobs supported by Port-dependent businesses and related operations.
- Port-related businesses paid workers approximately \$65.9M in labor income in 2021 with annual sales output of an estimated \$256.8M.
- These businesses contributed nearly \$135.3M in value added (gross domestic product) for Oregon and the nation.
- The taxable sales and related property and leasehold taxes paid by Port-related businesses generated an estimated \$17.9M in state tax revenue and \$16.6M in local tax revenue in 2021.

Annual Economic Impact of Port-Dependent Businesses and Port Operations, 2021 estimate							
	Employment*	Labor Income**	Value Added (GDP)**	Output (Sales)**	State Taxes**	Local Taxes**	
Impact Type							
Direct	480	\$35,999,044	\$85,564,701	\$166,529,212			
Indirect & Induced	949	\$29,893,120	\$49,703,509	\$90,239,387			
Total	1,429	\$65,892,164	\$135,268,210	\$256,768,599	\$17,863,166	\$16,614,497	

Note: totals may not add due to rounding. *Analysis by University of Oregon, Institute for Policy Research and Engagement School of Planning, Public Policy and Management. ** Analysis by FCS GROUP.

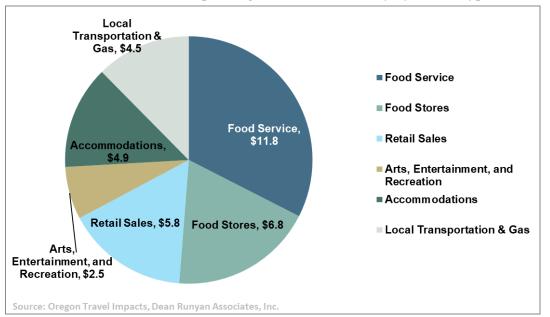
Tourism and Recreational Opportunities

Visitation and tourism play an increasingly important role in supporting the Columbia County economy.

As the population across the western U.S. increases, visitation activity is expected to rise. Visitors are drawn to the area's many natural attractions, including fishing, hunting, kayaking, biking, camping, bird watching and golf. Recent and planned marina reconstruction and expansion activities at the Scappoose Bay Marina should help promote recreational activities for residents and visitors.

According to a tourism impact study prepared for the Oregon Tourism Commission, annual travel spending in Columbia County amounted to \$36.3 million in 2022, up from \$21.6 million in 2020. Total travel spending increased at an average (AAGR) of 2.2% in Columbia County between 2012-2022.

The sectors that benefit from tourism include food service/restaurants, food & beverage stores, arts, entertainment and recreation, accommodations, and transportation (Exhibit 9).





Employment Forecast

As the Portland MSA increases in business activity, the vacant "development ready" industrial-zoned land supply in the tri-county Metro Region is diminishing. This dynamic is likely to create upward pressure on growth in communities located within a 30 to 45-minute commute of Portland, including Scappoose, St. Helens, Columbia City, Rainier, and Vernonia (which is outside the Port district). According to studies by Oregon Metro, the lack of large "development ready" vacant industrial sites within the Portland Metro Region is expected to create a gap in the land needed in the Metro urban growth boundary (UGB) to support the needs of single and multi-tenant industrial users.

A lower and upper range in projected job growth for the Port of Columbia County district has been prepared by considering historic trends, and available job growth forecasts provided by the Oregon Employment Department as well as job growth forecasts that are consistent with the Scappoose Economic Opportunities Analysis (draft January 2023).

The Oregon Economic Development Department job growth forecasts for the Northwest Oregon region (including Benton, Clatsop, Columbia, Lincoln, and Tillamook Counties) are shown in **Exhibit 10**. The Oregon Employment Department expects 12,540 jobs to be added within the region over the next 10 years. This equates to a 12% annual growth rate for the regional job base in Northwest Oregon over the 2021 to 2031 period.

Category	2021	2031	Change	% Change
Total employment	100,830	113,370	12,540	12%
Total payroll employment	94,880	107,150	12,270	13%
Total private	75,380	86,580	11,200	15%
Natural resources and mining	3,510	3,700	190	5%
Mining and logging	870	840	-30	-3%
Construction	4,200	4,820	620	15%
Manufacturing	8,800	9,180	380	4%
Durable goods	4,500	4,790	290	6%
Wood product manufacturing	1,100	1,090	-10	-1%
Nondurable goods	4,300	4,390	90	2%
Food manufacturing	1,990	2,240	250	13%
Paper manufacturing	1,230	1,000	-230	-19%
Trade, transportation, and utilities	15,320	16,630	1,310	9%
Wholesale trade	1,060	1,070	10	1%
Retail trade	12,320	13,330	1,010	8%
Transportation, warehousing, and utilities	1,950	2,230	280	14%
Information	960	1,020	60	6%
Financial activities	3,810	3,950	140	4%
Professional and business services	7,550	8,920	1,370	18%
Professional and technical services	3,500	4,250	750	21%
Private educational and health services	13,250	15,370	2,120	16%
Hospitals	4,500	4,880	380	8%
Leisure and hospitality	14,890	19,490	4,600	31%
Accommodation and food services	13,970	18,260	4,290	31%
Accommodation	3,850	5,100	1,250	32%
Food services and drinking places	10,120	13,140	3,020	30%
Other services	3,090	3,500	410	13%
Government	19,500	20,570	1,070	5%
Federal government	1,230	1,220	-10	-1%
State government	1,420	1,490	70	5%
Local government	16,850	17,860	1,010	6%
Local education	10,260	10,600	340	3%
Self-employment	5,950	6,220	270	5%

Exhibit 10: Projected Northwest Oregon Job Growth by Sector 2021-2031

Source: Oregon Employment Department, published June 13, 2023.

Notes: Northwest Region includes Benton, Clatsop, Columbia, Lincoln, and Tillamook Counties

Additional job growth forecasts within Columbia County were also prepared as part of the City of Scappoose Draft Economic Opportunities Analysis (EOA), January 2023. According to the draft EOA report, Scappoose is expected to add 2,126 jobs between 2023 and 2043 (Exhibit 11).

				AGR 2023-
	2023	2043	Change	Change
Industrial	820	1,793	973	3.99%
Retail Commercial	824	925	101	0.58%
Office & Services	1,584	2,545	961	2.40%
Government	429	520	91	0.97%
Total	3,657	5,783	2,126	2.32%

Exhibit 11: Scappoose UGB Employment Growth Forecast, 2023-2043

Source: January 2023 Draft Scappoose EOA

Abbreviations: AGR = average annual growth rate

These three job growth forecast scenarios are summarized in Exhibit 12, and include:

- 1. Historic Columbia County employment growth rates over the 2010-2022 timeframe.
- 2. 10-year Oregon Employment Department (OED) job growth forecast for Region 1 (NW Oregon).
- 3. 20-year Modified Job Growth Forecast for the Scappoose Urban Growth Boundary derived from the draft Scappoose EOA.

The lower and upper job growth rates from these three job growth scenarios have been applied to current employment estimates using Q1 2023 as the base year to derive a long-term job growth forecast for Columbia County (**Exhibit 12**).

					Range
	2010-2022 Historic	OED Forecast for	Scappoose EOA	Lower	Upper
Sector	Growth	Region	Forecast Draft	Range	Range
Private employment					
Industrial	2.4%	0.7%	4.0%	0.7%	4.0%
Retail trade	1.6%	0.8%	0.6%	0.6%	1.6%
Services	2.5%	1.8%	2.4%	1.8%	2.5%
Government employment	-1.1%	0.5%	1.0%	-1.1%	1.0%

Exhibit 12: Columbia County Employment Growth Rate Forecast Scenarios

Source: Oregon Employment Department (OED) and 2023 Draft Scappoose EOA

Based on the lower and upper range in employment growth described above, Columbia County is likely to experience significant job growth as long as adequate industrial and commercial sites are provided to meet demand. As shown in **Exhibit 13**, Columbia County is expected to add between 3,751 to 11,479 jobs over the 2023-to-2043 timeframe. The employment sectors that are expected to generate the most job growth from 2023 to 2043 include:

- Industrial (720 to 5,431 jobs), with growth opportunities in durable goods manufacturing, wholesale trade, utilities, and energy research and development.
- Retail Trade (283 to 839 jobs), with growth opportunities in motor vehicle sales, home furnishings, and grocery categories.
- Services (3,208 to 4,724 jobs), with growth opportunities in business and professional services.
- Government (negative 460 to positive 485 jobs), with growth primarily dependent upon increases in local population and household expansion.

Sector	Total Jobs (Est. 2023)	2043 Lower Scenario	2043 Upper Scenario	Lower Scenario 2023-2043 Change	Upper Scenario 2023-2043 Change
Industrial	4,577	5,298	10,009	720	5,431
Retail	2,307	2,590	3,146	283	839
Services	7,301	10,509	12,024	3,208	4,724
Government	2,288	1,828	2,773	-460	485
Total	16,473	20,224	27,952	3,751	11,479

Exhibit 13: Columbia County Job Growth Forecast Scenarios, 2023 to 2043

Source: Oregon Employment Department (OED) and 2023 Draft Scappoose EOA with IMPLAN conversions to total jobs.

Target Industries

A target industries analysis has been prepared for the Port of Columbia County to identify existing and emerging key business sectors. It is a widely accepted theory among economic development professionals that "employment clusters" are a primary force driving local economic prospects and often site selection decisions. Clusters of economic activity go well beyond mere concentrations of industry or employment types. They represent unique competitive market advantages with regard to employment, talent, creativity, entrepreneurship, training and higher education, business costs, and supporting natural resources.

The target industries analysis is used to identify potential business sectors that are most likely to be retained and attracted to Columbia County. The methodology entailed the following steps:

- 1. Obtaining employment, wage and salary employment data from the Oregon Employment Department for Columbia County and the State of Oregon for the year of 2022.
- 2. Obtaining 10-year employment growth projections provided by Oregon Employment Department for the Northwest Oregon region (Benton, Clatsop, Columbia, Lincoln, and Tillamook Counties).
- 3. Conducting a location-quotient (LQ) analysis to evaluate business and industrial clusters in Columbia County relative to the State of Oregon.
- 4. Evaluating business clusters within Columbia County with regard to the LQ, projected growth rates, economic size of each cluster, and average and aggregate wages.

After these steps were conducted, business clusters were classified into one of four classifications, including:

- Stars: include businesses with high LQ (propensity to locate in Columbia County) and higher than average projected growth rate compared to other locations in Oregon.
- **Opportunities**: include businesses with low LQ and high average growth rate (possible pent-up demand or competitive market disadvantage relative to other locations).
- Mature: include businesses with high LQ but lower than average growth rate.
- **Challenges**: include businesses with low LQ and lower than average growth rate.

The employment cluster analysis summarized in **Exhibit 14** identifies the business and industrial sectors within Columbia County by their LQ, size (aggregate wages paid annually) and 10-year growth forecast (derived from the Oregon Employment Dept).

The clusters analysis classifies employment sectors in four types:

STARS: Industry Sectors with High LQ/High Growth Potential

- » Leisure and Hospitality (includes hotels/motels and food services)
- » Other Services (such as business to business supply chains)
- » Administrative & Waste Management Services
- » Construction Materials Manufacturing and Services
- » Transportation and Subregional Warehousing

OPPORTUNITIES: Industry Sectors with Low LQ/High Growth Potential

- » Real Estate & Rental
- » Professional-Scientific & Tech Services

MATURE: Industry Sectors with High LQ/Low Growth Potential

- » Retail Trade
- » Misc. Manufacturing (see detail on next page)

CHALLENGED: Industry Sectors with Low LQ/Low Growth Potential

- » Agriculture, Forestry, Fishing & Hunting
- » Wholesale Trade

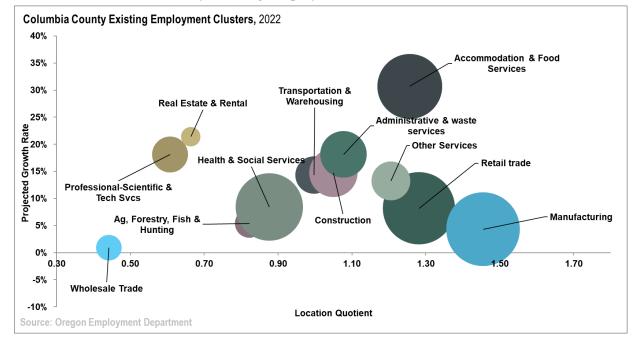
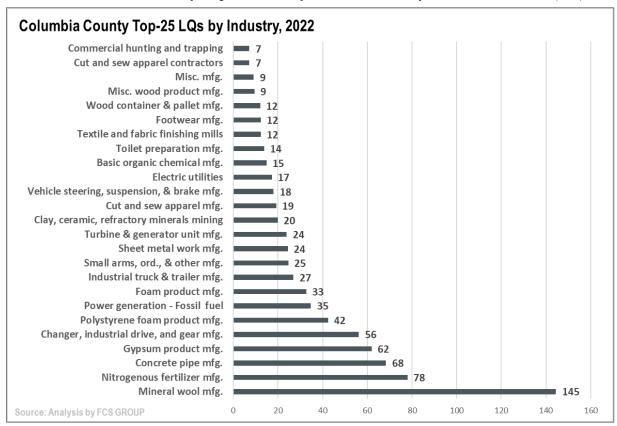


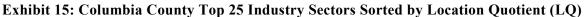
Exhibit 14: Columbia County Existing Employment Clusters, 2022

Target Market Opportunities

The industrial clusters within Columbia County can also be compared in terms of key sectors, which depict more detailed information regarding existing sub-clusters that are already concentrated in Columbia County. Please refer to **Exhibit 15** for a graphic depiction of key sectors sorted by LQ

value. Note, any value greater than 1.0 indicates a relatively high propensity to locate in Columbia County.





Consideration of commodity export trends may also help identify prospective industrial activities. Within the list of the top Oregon exports, the commodities and goods that can be produced or shipped from the Port of Columbia County may include:

- » Machinery products (\$6.5 billion)
- » Transportation Equipment (\$4.1 billion)
- » Chemicals (\$3.4 billion)
- » Agricultural Products (\$1.8 billion)

These and other industrial sub-clusters are prime candidates for future marketing efforts by the Port of Columbia County and its local/regional partners.

The recommended target industries for the Port of Columbia County should include, but not be limited to:

- \checkmark Power and Energy Production
- ✓ Machinery & Transportation Product Mfg.
- ✓ Building & Construction Materials Mfg.
- ✓ Apparel, Footwear & Textile Product Mfg.

- ✓ Aeronautical & Aviation Products and Testing
- ✓ Marine Products and Testing
- ✓ Wood / Paper Products and Composite Materials Mfg.

In addition to preparing sites for retention and attraction of targeted industrial operations within the Port district, actions that support the incubation of smaller service, with focus on energy and value-added wood and organic product research and development should be considered. Enhancing tourism and visitation through the provision of additional marina slips, boat houses, airport-events and R.V./camping facilities can help generate over-night and day-trip visitation which support multiple commercial sectors throughout Columbia County.

C. PORT DEVELOPMENT PROGRAM

The Port of Columbia County already provides several industrial sites, buildings and facilities that support jobs and visitation and generate a significant share of the annual GDP produced in Columbia County. Over the long-term, as the Oregon and regional population and work force expand, the ability to provide a mix of "development ready" medium and large industrial sites in Columbia County will become increasingly important to the health of the local, regional, and state economies. This is especially the case for heavy industrial operations that are challenged to find adequate sites with rail and barge access for their operations in other parts of the Greater Portland Region.

Columbia County Employment Land Needs

Using job growth projections detailed above and assumptions provided in Appendix A, Columbia County will need between 418 and 776 gross acres of buildable employment land to accommodate future demand over the next 20 years (**Exhibit 16**).

- To accommodate projected industrial job growth, the Port, along with private entities would need to provide between 93 and 137 acres of land for marine and energy related uses.
- Overall land needs for general industrial users is expected to support between 300 and 473 acres of new development.
- An additional 25-166 acres of land area would be required to address commercial opportunities, such as office, lodging, and retail.

A portion of the projected service and retail-related job growth could also be accommodated by redevelopment or adaptive reuse of existing buildings and sites, located in downtown St. Helens, Columbia City, Scappoose, Rainier, and Clatskanie.

Table 16: Long-term Industrial and Commercial Development Program for Columbia County,2023 to 2043

	Lower Job Growth	Upper Job Growth	Lower Land Need	Upper Land Need
Land Use Classification	Forecast	Forecast	(acres)	(acres)
Commercial (retail, office, lodging)	903	5,643	25	166
Marine or Energy Related	321	472	93	137
General Industrial & Flex	2,988	4,878	300	473
Total Private	4,211	10,994	418	776

Source: based on analysis provided in Appendix A. Acres expressed as gross buildable land requirements (net of environmental constraints)

APPENDIX A: LOWER DEVELOPMENT FORECAST ASSUMPTIONS

Columbia County Net New 20-year Employment Forecast

	Lower
Retail	720
Services	283
Industrial	3,208
Total	4,211

Source: derived from prior tables.

Employment Sectors to Building Type Assignment Assumptions

	Building Types							
Employment Sectors	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total	
Retail	0%		10%	0%	0%	90%	100%	
Services	60%		10%	0%	0%	30%	100%	
Industrial		10%	30%	60%		0%	100%	

Source: reflects local assumptions by FCS GROUP.

Net New Employment Forecast by Building Type, Scenario A Forecast for 20 years

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total
Retail	-	-	72	-	-	648	720
Services	170	-	28	-	-	85	283
Industrial	-	321	962	1,925	-	-	3,208
Total	170	321	1,063	1,925	-	733	4,211

Building Type to Land Needs Assumptions*

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail
Refill/Redevelopment Job Allocation ¹	10%	10%	0%	0%	0%	10%
Jobs Needing Vacant Land Allocation ²	70%	80%	90%	70%	100%	75%
Building SF Per Job ²	250	1,250	750	1,250	1,100	500
Floor-Area-Ratio ²	0.35	0.10	0.25	0.20	0.30	0.30
Public Facility Net:Gross Adjustment ³	1.15	1.40	1.15	1.20	1.10	1.15
Work at Home Adjustment ⁴	20%	10%	10%	0%	0%	5%

* assumptions are intended to reflect a long-term average.

1/ Adjusts for building refill & vacancy allowances.

2/ Building density derived from local observations.

3/ Allowances take into account land dedicated to public/utility easements.

4/ Allowance based on local business license data; and is generally consistent with national statistics by US Dept. of Labor, Bureau of Labor Statistics. Source: assumptions reflect local observations.

Net New Redevelopment Building Space Needs (Floor Area) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total
Scenario A	3,000	36,000	-	-	-	35,000	74,000

Net New Building Floor Area Development on Vacant Lands (Floor Area) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total
Scenario A	24,000	289,000	646,000	1,684,000	-	261,000	2,904,000

Vacant Land Need (gross buildable acres) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total
Scenario A	1.8	92.9	68.2	232.0	-	23.0	417.8

Building to Land Use Assignment Assumptions

Land Use Classification	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail
Commercial (retail, office, lodging)	100%	0%	0%	0%	0%	100%
Port Related Industrial and Public	0%	100%	0%	0%	0%	0%
General Industrial & Flex	0%	0%	100%	100%	100%	0%
Total	100%	100%	100%	100%	100%	100%

Assumptions by FCS GROUP and City staff based on local observations.

Vacant Land Needs Forecast by Zoning Classification, Scenario A 20 year forecast

Land Use Classification	Office	Energy Related	Flex/Bus. Park	Gen. Industrial	Warehouse	Retail	Total
Commercial (retail, office, lodging)	1.8	-	-	-	-	23.0	24.8
Marine or Energy Related	-	92.9	-	-	-	-	92.9
General Industrial & Flex	-	-	68.2	232.0	-	-	300.2
Total	1.8	92.9	68.2	232.0	-	23.0	417.8

Columbia County Land Need (gross buildable acres)

Land Use Classification	Scenario A
Commercial (retail, office, lodging)	24.8
Marine or Energy Related	92.9
General Industrial & Flex	300.2
Total	417.8

Assumptions by FCS GROUP based on above listed assumptions and local observations.

APPENDIX B: UPPER DEVELOPMENT FORECAST ASSUMPTIONS

Columbia County 20-year Net New Employment Forecast

	Upper
Retail	5,431
Services	839
Industrial	4,724
Total	10,994

Source: derived from prior tables.

Employment Sectors to Building Type Assignment Assumptions

	Building Types							
Employment Sectors	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total		
Retail	0%		10%	0%	90%	100%		
Services	60%		10%	0%	30%	100%		
Industrial		10%	30%	60%	0%	100%		

Source: reflects local assumptions by FCS GROUP.

Net New Employment Forecast by Building Type, Scenario B Forecast for 20 years

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total
Retail	-	-	543	-	4,888	5,431
Services	503	-	84	-	252	839
Industrial	-	472	1,417	2,834	-	4,724
Total	503	472	2,044	2,834	5,140	10,994

Building Type to Land Needs Assumptions*

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail
Refill/Redevelopment Job Allocation ¹	10%	10%	0%	0%	10%
Jobs Needing Vacant Land Allocation ²	70%	80%	90%	70%	75%
Building SF Per Job ²	250	1,250	750	1,250	500
Floor-Area-Ratio ²	0.35	0.10	0.25	0.20	0.30
Public Facility Net:Gross Adjustment ³	1.15	1.40	1.15	1.20	1.15
Work at Home Adjustment ⁴	20%	10%	10%	0%	5%

* assumptions are intended to reflect a long-term average.

1/ Adjusts for building refill & vacancy allowances.

2/ Building density derived from local observations.

3/ Allowances take into account land dedicated to public/utility easements.

4/ Allowance based on local business license data; and is generally consistent with national statistics by US Dept. of Labor, Bureau of Labor Statistics. Source: assumptions reflect local observations.

Net New Redevelopment Building Space Needs (Floor Area) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total
Scenario B	10,000	53,000	-	-	244,000	307,000

Net New Building Floor Area Development on Vacant Lands (Floor Area) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total
Scenario B	70,000	425,000	1,242,000	2,480,000	1,831,000	6,048,000

Vacant Land Need (gross buildable acres) - 20 year forecast

	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total
Scenario A	5.3	136.6	131.2	341.6	161.1	775.8

Building to Land Use Assignment Assumptions

Land Use Classification	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail
Commercial (retail, office, lodging)	100%	0%	0%	0%	100%
Port Related Industrial and Public	0%	100%	0%	0%	0%
General Industrial & Flex	0%	0%	100%	100%	0%
Total	100%	100%	100%	100%	100%

Assumptions by FCS GROUP and City staff based on local observations.

Vacant Land Needs Forecast by Zoning Classification, Scenario A 20 year forecast

Land Use Classification	Office	Marine Related	Flex/Bus. Park	Gen. Industrial	Retail	Total
Commercial (retail, office, lodging)	5.3	-	-	-	161.1	166.4
Port-Related Industrial and Public	-	136.6	-	-	-	136.6
General Industrial & Flex	-	-	131.2	341.6	-	472.8
Total	5.3	136.6	131.2	341.6	161.1	775.8

Columbia County Land Need (gross buildable acres)

Land Use Classification	Scenario B
Commercial (retail, office, lodging)	166.4
Mixed Use	-
Marine or Energy Related	136.6
General Industrial & Flex	472.8
Total	775.8

Assumptions by FCS GROUP based on above listed assumptions and local observations.

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PORT OF COLUMBIA COUNTY 2024 STRATEGIC BUSINESS PLAN UPDATE

APPENDIX D Financial Plan

FINANCIAL PLAN

This financial plan for the Port of Columbia County contains the elements required by item 9(d) of the "Strategic Business Plan Template" in *Ports 2010: A New Strategic Business Plan for Oregon's Statewide Port System (https://www.oregon.gov/biz/Publications/Ports/2010PortPlan.pdf*).

A HISTORICAL DATA

A.1 Fund Structure

The Port of Columbia County budgeting methodology allocates expenditures by five object classifications within six programs, as demonstrated in **Exhibit 1** below.

Departmental Program	Object Classification
Executive Department Business Development & External Communications Finance Administration Facility & Property Management Terminal Services Non-Departmental	Personnel Services Materials and Services Capital Outlay Debt Service Contingency

Exhibit 1: Expenditure Programs and Classifications

A.2 Recent Financial Performance

The foundation of this plan is the Port's historical financial performance. **Exhibits 2 and 3** summarize five years of resources and expenses for the Port, respectively. Obtained from the Port's FYE 2024 budget, this data summarizes actuals for the fiscal years spanning 2019 through 2022, and budgeted values for FYEs 2023 and 2024. All departments listed above are summarized within these tables.

Exhibit 2: Revenues from FYE 2020 Through FYE 2024

Revenues			-				
		Actuals			Revised	Adopted	
Category	FYE '20	FYE '21		FYE '22	FYE '23	FYE '24	
Beginning Fund Balance	\$ 5,217,845	\$ 6,383,184	\$	7,370,256	\$ 7,232,354	\$ 8,092,245	
Revenue							
Property Taxes	\$ 393,806	\$ 26,906	\$	14,945	\$ -	\$ 10,000	
Licenses	509,911	504,177		575,194	563,935	608,143	
Rents and Reimbursements	4,132,185	4,188,206		5,249,784	6,034,345	5,539,531	
Terminal Services	562,234	408,492		577,512	411,202	718,925	
Marina & RV Park	185,729	267,384		236,121	251,923	264,568	
Miscellaneous Revenue	643,581	31,176		488,519	28,853	30,000	
Total Revenue	\$ 6,427,446	\$ 5,426,341	\$	7,142,075	\$ 7,290,258	\$ 7,171,167	
Other Resources							
Grants	\$ 253,719	\$ 209,855	\$	252,377	\$ 394,627	\$ 400,000	
Loans	1,420,000	2,010,309		-	-	400,000	
Interest	231,181	201,248		132,316	38,036	200,000	
Total Other Resources	\$ 1,904,900	\$ 2,421,412	\$	384,693	\$ 432,663	\$ 1,000,000	
Total Resources	\$ 13,550,191	\$ 14,230,937	\$	14,897,024	\$ 14,955,276	\$ 16,263,413	

Note, ending resources may not equate to beginning resources due to end of year accounting adjustments. Source: Port of Columbia County, financial reports and current budget documents.

Exhibit 3: Expenditures from FYE 2020 Through FYE 2024

All Department Expenses

All Department Expenses					
		Actuals		Revised	Adopted
Category	FYE '20	FYE '21	FYE '22	FYE '23	FYE '24
FTEs	14	16.5	17.5	20	20
O&M Expenses					
Personnel Services	\$ 1,607,873	\$ 1,745,011	\$ 1,847,130	\$ 2,177,364	\$ 2,824,265
Materials & Services	 1,569,776	 1,808,463	 1,724,286	 2,037,780	 2,295,741
O&M Total	\$ 3, 177, 649	\$ 3,553,474	\$ 3,571,416	\$ 4,215,144	\$ 5,120,006
Resources Net of O&M	\$ 10,372,542	\$ 10,677,463	\$ 11,325,608	\$ 10,740,132	\$ 11,143,407
Debt					
Principal	\$ 598,552	\$ 655,324	\$ 622,077	\$ 609,700	\$ 325,139
Interest	 541,278	 556,635	 568,913	 496,982	 460,525
Debt Total	\$ 1,139,830	\$ 1,211,959	\$ 1,190,990	\$ 1,106,682	\$ 785,664
Resources After O&M and Debt	\$ 9,232,712	\$ 9,465,504	\$ 10,134,618	\$ 9,633,450	\$ 10,357,743
Capital Outlays*					
Land	\$ -	\$ -	\$ -	\$ -	\$ -
Buildings	2,325,606	2,055,748	-	2,850,000	2,850,000
Improvements	25,435	-	620,772	3,080,000	4,175,000
Machinery and Equipment	66,346	39,500	7,500	135,000	135,000
Vehicles	-	-	-	-	-
Infrastructure	 432,141	 -	 -	 135,000	 135,000
Capital Total	\$ 2,849,528	\$ 2,095,248	\$ 628,272	\$ 6,200,000	\$ 7,295,000
Total Budget	\$ 7,167,007	\$ 6,860,681	\$ 5,390,678	\$ 11,521,826	\$ 13,200,670
Ending Resources	\$ 6,383,184	\$ 7,370,256	\$ 9,506,346	\$ 3,433,450	\$ 3,062,743

*Includes both Terminal Services and Facility and Property Management Department expenditures.

Note, ending resources may not equate to beginning resources due to end of year accounting adjustments.

Source: Port of Columbia County, financial reports and current budget documents.

Exhibit 4 summarizes the Port's balance sheet for the past three fiscal years. These figures are taken directly from the Port's audit reports.

Category	June 30, 2020	June 30, 2021	June 30, 2022	Annual Growth Rate*
Assets				
Current Assets	\$6,675,650	\$7,534,535	\$8,594,734	13.5%
Noncurrent Assets				
Capital Assets				
Depreciable Capital Assets	\$58,347,490	\$63,223,803	\$63,450,697	
Non-Depreciable Capital Assets	14,187,462	11,406,395	11,807,769	
Accumulated Depreciation	<u>(27,470,892)</u>	<u>(29,653,961)</u>	<u>(31,870,002)</u>	
Total Capital Assets	\$45,064,060	\$44,976,237	\$43,388,464	
Other Long-Term Assets	<u>8,702,038</u>	<u>8,215,750</u>	<u>7,638,270</u>	
Total Noncurrent Assets	\$53,766,098	\$53,191,987	\$51,026,734	
Deferred Outflows	171,647	439,963	345,246	
Total Assets	\$60,613,395	\$61,166,485	\$59,966,714	-0.5%
Liabilities and Net Assets				
Liabilities				
Current Liabilities	\$1,903,077	\$2,031,121	\$2,521,074	
Noncurrent Liabilities	11,132,362	12,902,804	11,783,864	
Deferred Inflows	<u>117,980</u>	<u>76,330</u>	<u>404,159</u>	
Total Liabilities	\$13,153,419	\$15,010,255	\$14,709,097	5.7%
Net Assets				
Investment in Capital Assets, Net of Related Debt	\$33,700,995	\$40,467,385	\$31,344,435	
Unrestricted	13,419,709	5,427,508	13,650,406	
Restricted for Debt Payments	<u>339,272</u>	<u>261,337</u>	<u>262,776</u>	
Total Net Assets	\$47,459,976	\$46,156,230	\$45,257,617	-2.3%
Total Liabilities and Net Assets	\$60,613,395	\$61,166,485	\$59,966,714	-0.5%
Source: Port of Columbia County 2023-2024 Adopted Budget				

Exhibit 4: Ending Net Assets from FYE 2020 through FYE 2022

B ANALYSIS OF FINANCIAL CONDITION

This section of the financial plan analyzes the Port's historical data with the goals of:

(1) highlighting issues for the Port's consideration and

(2) developing accurate projections for future years.

B.1 Operating Cash Flow

This subsection analyzes the Port's operating (non-capital) costs and the revenues used to recover those costs.

B.1.a Trend

Operating revenues are accounted in the General Fund and Revenue Fund. In FYE 2023, lease payments from tenants (\$6,034,345) represented 83 percent of total operating revenues (\$7,290,258). In that same year, the Port collected no property taxes, due to the Port Commission's decision to impose a \$0.00 property tax rate in recent years.

In FYE 2023, expenditures for personal services (\$2,177,364) and materials and services (\$2,037,780) represented 53 percent of total operating expenses. These expenditures include operation and maintenance of Port facilities, as well as general administration.

As shown in Exhibit 5, operating expenditures have been increasing faster than revenues over the past three fiscal years. Continuation of this trend is not sustainable and would limit the level of capital investment the port can undertake in the future.

Exhibit 5: Operating Cash Flow from FYE 2020 through FYE 2023										
		Actuals		Revised	Growth Rate					
Category	FYE '20	FYE '21	FYE '22	FYE '23	Actuals Only	All Years				
Operating Revenues										
Rents and Reimbursements	\$4,132,185	\$4,188,206	\$5,249,784	\$6,034,345	12.71%	13.45%				
Licenses	509,911	504,177	575,194	563,935	6.21%	3.41%				
Terminal Services	562,234	408,492	577,512	411,202	1.35%	-9.90%				
Miscellaneous Revenue	643,581	31,176	488,519	28,853	-12.88%	-64.48%				
Marina & RV Park	185,729	267,384	236,121	251,923	12.75%	10.70%				
Property Taxes	393,806	26,906	14,945	-	n/a	-n/a				
Total Operating Revenue	\$6,427,446	\$5,426,341	\$7,142,075	\$7,290,258	5.41%	4.29%				
Operating Expenditures	\$3,177,649	\$3,553,474	\$3,571,416	\$4,215,144	6.01%	9.88%				
Revenues less expenditure	\$3,249,797	\$1,872,867	\$3,570,659	\$3,075,114	4.82%	-1.82%				

Source: Exhibit 2 and Exhibit 3 above

B.2 Debt

This subsection analyzes the Port's current and potential use of debt.

B.2.a Current Debt

As of June 30, 2024, the Port is projected to have approximately \$2.3 million in long-term debt or note obligations. In light of the fact that some of this "debt" is serviced through tax increment revenue, it is not necessary a long-term risk or obligation of the Port. Exhibit 6 shows the amortization of this outstanding debt over the next five years.

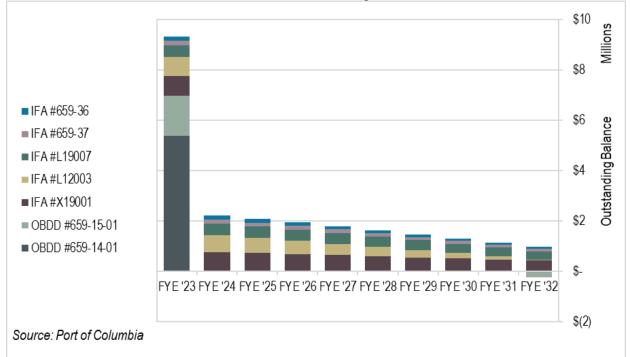


Exhibit 6: Amortization of Long-Term Debt

The two largest debts, OBDD #659-15-01 and OBDD #659-14-01, were fully amortized in 2023 and will have zero balance in 2024. For these loans, the Port had agreements with both the Columbia County Development Agency (CCDA) and the Port Westward tenant who uses rail to make debt service payments from tax increment or tenant revenue. Exhibit 6 shows the Port's projected potential debt service responsibilities for the 10 years (FYE 2023-FYE 2032).

B.2.b General Obligation Debt Capacity

ORS 777.410 allows ports, with authorization from their electors, to issue general obligation bonds backed by a bond levy on the property tax roll. At any one time, the outstanding balance of general obligation bonds cannot exceed 2.5 percent of the real market value of all taxable property within the port. According to the Columbia County Assessor, the real market value of all taxable property within the Port of Columbia County boundary is estimated at \$6.3 billion in the current fiscal year. This represents a general obligation debt capacity of \$158.5 million. With only \$2.2 million in debt outstanding, the Port is utilizing about 1.4% of this total debt capacity (Exhibit 7).

Exhibit 7: Port of Columbia County Statutory Authority for Generating Obligation Indebtednes									
	iyati	Calculation							
Total Taxable AV, FY 2023-24	\$	5,514,210,157							
RMV to AV Ratio		1.15							
Estimated Real Market Value, 2023	\$	6,341,341,681							
Statutory Capacity Tax Levy Rate (per ORS 777.430)		0.25%							
Statutory Annual Capaciity based on max tax levy	\$	15,853,354							
Statutory Capacity with Voter Approval (per ORS 777.410)		2.50%							
Total Statutory Debt Capacity based on voter approval	\$	158,533,542							
Proj. Capacity Used (as of 6.30.2024)	\$	2,208,606							
Debt Capacity Remaining per ORS 777.410	\$	156,324,936							

B.3 Working Capital

This subsection analyzes the Port's solvency.

B.3.a Trend

As shown in **Exhibit 8**, the Port has maintained unrestricted current assets well in excess of current liabilities.

Category	June 30, 2020	June 30, 2021	June 30, 2022
Current Assets	\$ 6,675,650	\$ 7,534,535	\$ 8,594,734
less restricted current assets	(339,272)	(261,337)	(262,776)
Unrestricted Current Assets	\$ 6,336,378	\$ 7,273,198	\$ 8,331,958
less current liabilities	(1,903,077)	(2,031,121)	(2,521,074)
Net Working Capital	\$ 4,433,301	\$ 5,242,077	\$ 5,810,884
Current Ratio	3.33	3.58	3.30

Exhibit 8: Working Capital for FYE 2020 through FYE 2022

Source: Port Budget documents.

D PROJECTIONS

This section of the financial plan uses the analysis above to project resources and requirements into the future.

D.1 Key Assumptions

The projections that follow in **Exhibit 9** are based on the following assumptions:

- 1. Recommendations in Section E are implemented.
- 2. A bond debt service coverage ratio of 1.20 is maintained.
- 3. Debt service that is eligible for tax increment revenue by intergovernmental agreement will be paid fully from that dedicated revenue source.
- 4. Only expenditures in the personal services and materials and services categories are considered operating expenses for bond covenant purposes.
- 5. Base case scenario assumes that revenues from property taxes will remain at or near zero. In the event that additional debt is issued, it is recommended that the Port reauthorize the permanent property tax rate and adjust the revenue forecast.
- 6. Both operating expenditures (found only in the General Fund) and tenant rent (in the Revenue Fund) will grow by 2.5 to 2.8 percent per year. This represents the compound annual growth rate for lease revenues from FYE 2020 to (estimated) FYE 2024.
- 7. The General Fund will maintain an ending fund balance of at least \$2.0 million, which is consistent with current Port reserve policy guidelines.
- 8. Base case scenario evaluates the level of funding that is available after the Port addresses its operating expenses. Hence, no additional debt is assumed to occur during the 10-year forecast period Instead, in the event that additional debt is issued, it is recommended that the Port reauthorize the permanent property tax rate and adjust the revenue forecast.
- 9. Monies that are still available each year after satisfying the assumptions above are transferred to the Capital Improvement Fund for use in capital projects.

Altering any of these assumptions could materially impact the projections.

D.2 Resources and Requirements

Exhibit 9 provides a forecast of Port resources and requirements for 10 years.

These findings reflect the following conclusions:

- The Port's revenues are on track to cover its remaining debt and anticipated operating expenditures and yield adequate fund balances that could support approximately \$20 million in additional capital project expenditures over the next 10 years (equates to approx. \$4 million every five years) with pay-as-you-go funding.
- The Port could consider taking on additional debt to further increase capital facility investments, if needed. When possible, consider local partnerships with cities and Columbia County to utilize tax increment financing (TIF) through formation of Urban Renewal Districts and state infrastructure loans to provide a dedicated source of financing and funding for long-term debt.

E POLICY RECOMMENDATIONS

This section of the financial plan provides policy recommendations based on this financial analysis.

The Port of Columbia County compares favorably to other Oregon ports with regard to most of the financial analysis metrics, including:

- Higher than average operating revenue expense coverage
- Lower than average dependency upon property tax as percentage of operating revenue
- Lower than average debt-to-equity ratios
- Lower than average current ratios (ratio of unrestricted current assets to current liabilities)
- Bond service debt coverage ratios (based on current debt obligations) are projected to be well above the minimum amount of 1.25 required by current bond covenants.

While these are positive indicators, the long-term fiscal sustainability of the Port is of concern if operating expenditures continue to grow at a faster pace than revenues.

Without a supplemental source of funding through permanent property tax revenues, there is also a risk to the Port in the event that one or more of its large lease hold tenants cease or scale back operations.

If revenues can be adjusted to increase at the same pace of operating expenses, the 10-year financial forecast included as **Exhibit 9** indicates that a target General Fund ending year balance of \$2 million could likely be achieved along with surplus fund balances that could be applied to reserves for capital projects or dedicated reserves.

Exhibit 9: Financial Projections for FY 2011-12 through FY 2015-16 (Source: FCS GROUP and Port of Columbia County staff, November 2023)

Revenues															
	Adopted	Forecast Growth										owth Rate			
Category	FYE '24	FYE '25		FYE '26		FYE '27		FYE '28		FYE '29		FYE '30	FYE '31	FYE '32	Calculated
Beginning Fund Balance	\$ 8,092,245	\$ 3,062,743	\$	5,147,663	\$	7,287,111	\$	9,483,939	\$	11,728,379	\$	14,039,356	\$ 16,423,669	\$ 18,872,298	
Revenue															
Property Taxes	\$ 10,000	\$ 3,992	\$	1,594	\$	636	\$	254	\$	101	\$	40	\$ 16	\$ 6	-60.1%
Licenses	608,143	623,217		638,664		654,494		670,717		687,342		704,378	721,837	739,729	2.5%
Rents and Reimbursements	5,539,531	5,676,836		5,817,545		5,961,742		6,109,512		6,260,946		6,416,133	6,575,166	6,738,141	2.5%
Terminal Services	718,925	736,745		755,006		773,720		792,898		812,551		832,691	853,331	874,482	2.5%
Marina & RV Park	264,568	271,126		277,846		284,733		291,790		299,023		306,434	314,030	321,814	2.5%
Miscellaneous Revenue	30,000	30,744		31,506		32,287		33,087		33,907		34,747	35,609	36,491	2.5%
Total Revenue	\$ 7,171,167	\$ 7,342,659	\$	7,522,160	\$	7,707,611	\$	7,898,258	\$	8,093,869	\$	8,294,424	\$ 8,499,989	\$ 8,710,663	2.5%
Other Resources															
Grants	\$ 400,000	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ - 1	
Loans	400,000	-		-		-		-		-		-	-	- 1	
Interest	200,000	204,957		210,037		215,244		220,579		226,046		231,649	237,391	243,275	2.5%
Total Other Resources	\$ 1,000,000	\$ 204,957	\$	210,037	\$	215,244	\$	220,579	\$	226,046	\$	231,649	\$ 237,391	\$ 243,275	2.5%
Total Resources	\$ 16,263,413	\$ 10,610,359	\$	12,879,861	\$	15,209,966	\$	17,602,776	\$	20,048,294	\$	22,565,430	\$ 25,161,048	\$ 27,826,236	14.8%

Note, ending resources may not equate to beginning resources due to end of year accounting adjustments.

	Adopted Forecast									Growth Rate						
Category		FYE '24		FYE '25		FYE '26		FYE '27		FYE '28	FYE '29	FYE '30	FYE '31		FYE '32	Calculated
		20														
O&M Expenses																
Personnel Services	\$	2,824,265	\$	2,894,269	\$	2,966,007	\$	3,039,524	\$	3,114,863	\$ 3,192,070	\$ 3,271,190	\$ 3,352,271	\$	3,435,362	2.5%
Materials & Services		2,295,741		2,352,644		2,410,958		2,470,717		2,531,958	 2,594,716	 2,659,030	 2,724,938		2,792,479	2.5%
O&M Total	\$	5,120,006	\$	5,246,913	\$	5,376,965	\$	5,510,242	\$	5,646,821	\$ 5,786,786	\$ 5,930,220	\$ 6,077,209	\$	6,227,842	2.5%
Resources Net of O&M	\$	11,143,407	\$	5,363,446	\$	7,502,896	\$	9,699,724	\$	11,955,955	\$ 14,261,508	\$ 16,635,210	\$ 19,083,839	\$	21,598,394	22.0%
Debt																
Principal	\$	325,139	\$	135,338	\$	140,409	\$	145,670	\$	162,848	\$ 163,232	\$ 158,645	\$ 164,524	\$	400,640	16.8%
Interest		460,525		80,445		75,376		70,115		64,728	 58,920	 52,896	 47,017		40,918	-9.2%
Debt Total	\$	785,664	\$	215,783	\$	215,785	\$	215,785	\$	227,576	\$ 222,152	\$ 211,541	\$ 211,541	\$	441,559	10.8%
Resources After O&M and Debt	\$	10,357,743	\$	5,147,663	\$	7,287,111	\$	9,483,939	\$	11,728,379	\$ 14,039,356	\$ 16,423,669	\$ 18,872,298	\$	21,156,835	22.4%
Capital Outlays*																
Land	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$	-	
Buildings		2,850,000		-		-		-		-	-	-	-		-	
Improvements		4,175,000		-		-		-		-	-	-	-		-	
Machinery and Equipment		135,000		-		-		-		-	-	-	-		-	
Vehicles		-		-		-		-		-	-	-	-		-	
Infrastructure		135,000		-		-		-		-	 -	 -	 -		-	
Capital Total	\$	7,295,000	\$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$	-	
Total Budget	\$	13,200,670	\$	5,462,696	\$	5,592,750	\$	5,726,027	\$	5,874,397	\$ 6,008,938	\$ 6,141,761	\$ 6,288,750	\$	6,669,401	2.9%
Ending Resources	\$	3,062,743	\$	5,147,663	\$	7,287,111	\$	9,483,939	\$	11,728,379	\$ 14,039,356	\$ 16,423,669	\$ 18,872,298	\$	21,156,835	22.4%

*Includes both Terminal Services and Facility and Property Management Department expenditures.

Note, ending resources may not equate to beginning resources due to end of year accounting adjustments.

Financial Policy Considerations

It is recommended that the Port continue to implement sound financial management practices using consistent policy benchmarks and techniques which should include the following financial policies (FP).

FP.1 Minimum Reserve Policy

The Port has a \$2 million ending fund balance policy guideline. If fund balances dip below this level, it is recommended that the Port adopt a Minimum Operating Reserve Policy. Minimum Operating Reserve is defined as unrestricted cash reserves in an amount at least 1.5 times the annual maintenance and operation costs. The definition of annual maintenance and operation costs, as applied to the Port's financial statements, is equal to Operating Expenses net of depreciation. At June 30, 2022, unrestricted cash reserves were 2.0 times Operating Expenses net of depreciation.

FP.2 Debt Service Coverage Ratio

The DSCR is the annual Net Revenues (defined as operating income plus depreciation, interest income and nonoperating income) share of long-term bonded debt. It is recommended that the Port target an amount equal to at least 120% of the annual debt service requirement each fiscal year, through final maturities of the Bonds or early retirement of the Bonds, whichever first occurs. At June 30, 2022, the Port's DSCR exceeded 3.30.

FP.3 Contingent Liabilities and Asset Replacement Reserves

As a major property owner/manager with significant land, building and infrastructure holdings, the Port will at time be responsible for unforeseeable capital investments related to asset replacement and environmental remediation. Unknown environmental liabilities and permitting costs could increase Port expenditures for Port-owned sites with documented contamination, as well as the cost of National Pollutant Discharge Elimination System (NPDES) and other required permitting activities. Hence, the Port could opt to create a new "asset/emergency capital reserve" fund within the Capital Improvement Fund that could be used for asset replacement and environmental activities, such as site remediation and permitting. A new financial policy could be created with allocation of between 5% and 10% of year-end fund balances up to a maximum level (e.g. \$5M) established by the Port Commission.

FP.4 Pursue External Funding Sources

While the Port has the potential to issue voter-approved general obligation bonds for new capital projects, that option is not required. Instead, it is recommended that the Port continue to strategically pursue external funding sources to improve infrastructure and port assets. A sample of grant programs include:

- Oregon Ports Revolving Loan Program
- Oregon DEQ Brownfields Redevelopment Fund and Cleanup Fund
- Oregon DEQ Solid Waste Orphan Site Program
- Oregon Water/Wastewater Financing Program
- Oregon Special Public Works Fund
- Federal Aviation Administration, Infrastructure Development Grant Program
- U.S. Community Development Block Grant Program
- U.S. Maritime Navigation Improvement Fund
- U.S. Dept. of Transportation BUILD and INFRA Grant Program
- US. DOT Small Shipyard Grant Program
- U.S. Dept. of Agriculture Rural Development Loan and Grant Program



Mission Statement:

Create a positive economic impact while maintaining livability and adapting to change.

<u>Vision:</u>

A diverse regional economy with thriving local businesses, quality jobs, and opportunities for all.

Guiding Principles:

Fiscal Responsibility Environmental Sustainability Adaptability Accountability Integrity Opportunities for All



Res. 2024-07 STAFF REPORT

Approving Insurance Settlement at Railroad Ave

DATE: May 8, 2024

TO: Port Commission

FROM: Elliot Levin, North County Operations & Terminal Manager

RE: Approving Insurance Settlement of \$2.5M

Discussion

The Port has owned the Railroad Avenue property for 60 years and is considered a responsible party for site cleanup by the Oregon Department of Environmental Quality (DEQ). The Port finished the Remedial Investigation and Feasibility Study required under a 1995 Consent Order and DEQ issued a Record of Decision (ROD) on September 1, 2023. The ROD selects a cleanup action for the site. DEQ representatives will appear at a Port Commission meeting in the coming months to discuss DEQ's request for a new Consent Order to outline the terms and conditions of the cleanup at Railroad Avenue.

Great American Alliance Insurance Co. (Great American) approached the Port about settling the insurance claims (related to Great American only) with a lump sum payout of approximately \$2.5M. The settlement includes a \$62,500 payout to cover any additional defense costs owed in the future by Great American. Along with this lump sum payout, this settlement would completely release Great American from any responsibility for coverage of any claims going forward.

Recommendation

Adopt Resolution 2024-07, authorizing the Port Executive Director to sign the attached Settlement Agreement with Great American.

RESOLUTION NO. 2024-07

A RESOLUTION APPROVING AN INSURANCE SETTLEMENT FOR \$2.5M AT RAILROAD AVENUE

WHEREAS, the Port has owned the Railroad Avenue property for 60 years and is considered a responsible party for site cleanup by the Oregon Department of Environmental Quality (DEQ); and

WHEREAS, the Port performed the Remedial Investigation and Feasibility Study required under a 1995 Consent Order and DEQ issued a Record of Decision (ROD) on September 1, 2023; and

WHEREAS, Great American Alliance Insurance Co. (Great American) approached the Port about settling insurance claims (related to Great American only) with a lump sum payout of approximately \$2.5M. The settlement includes a \$62,500 payout to cover any additional defense costs owed in the future by Great American; and

WHEREAS, the lump sum payout in the attached Settlement Agreement would completely release Great American from any responsibility for coverage of any claims going forward; Now, therefore,

BE IT RESOLVED that the Board authorizes the Port Executive Director to sign the Settlement Agreement as presented.

PASSED AND ADOPTED this _____day of May, 2024 by the following vote:

AYES: _____ NAYS: _____

ABSTAIN:

Attested By:

President

By:__

Port of Columbia County

Secretary

RESOLUTION NO. 2024-07

SETTLEMENT AGREEMENT AND RELEASE

THIS SETTLEMENT AGREEMENT AND RELEASE ("Settlement Agreement") is between Great American Alliance Insurance Company f/k/a American Alliance Insurance Company and Great American Insurance Company of New York f/k/a American National Fire Insurance Company (collectively, "Great American," as more fully defined below), on the one hand, and Port of Columbia County f/k/a the Port of St. Helens ("Port of Columbia County," as more fully defined below) on the other hand. Great American and Port of Columbia County are referred to herein collectively as the "Parties" to this Settlement Agreement, and each individually as a "Party."

WHEREAS, Great American issued certain liability insurance policies (the "Policies," as more fully defined below) under which Port of Columbia County is entitled to rights or benefits;

WHEREAS, certain environmental claims (the "Environmental Claims," as more fully defined below) have been asserted against Port of Columbia County in connection with property in St. Helens, Oregon that contained a former wood-treating facility;

WHEREAS, Great American and Port of Columbia County dispute Great American's coverage obligations under the Policies with respect to defense costs and indemnity costs for the Environmental Claim;

WHEREAS, the Parties wish to compromise and settle their disputes under the Policies with respect to insurance coverage for the Environmental Claims pursuant to the terms set forth in this Settlement Agreement.

NOW, THEREFORE, in consideration of the mutual promises and covenants made herein, and for other good and valuable consideration, the Parties agree as follows:

1. **DEFINITIONS**

1.1 "Claim" means any and all past, present, or future, known or unknown, fixed or contingent, matured or unmatured, liquidated or unliquidated, anticipated or unanticipated, foreseen or unforeseen, direct or indirect, accrued or unaccrued, claims, causes of actions, cross-claims, liabilities, rights, demands (including letter-demands, notices, or inquiries from any person or government agency), penalties, assessments, damages, requests, suits, lawsuits, costs (including attorneys' fees and expenses), interest of any kind, actions, administrative proceedings, criminal proceedings, or orders, of whatever nature, character, type, or description, whenever and however occurring, whether at law or in equity, and whether sounding in tort or contract, or any statutory, regulatory or common law claim or remedy of any type.

1.2 "Defense Costs" means the legal fees, expenses and costs incurred by Port of Columbia County in connection with the defense of the Environmental Claims.

1.3 "Effective Date" means the date by which both Parties have signed this Settlement Agreement, and this Settlement Agreement shall be effective as of such date.

"Environmental Claims" means all past, present and future Claims relating 1.4 to the Port of Columbia County, including its environmental liabilities, including without limitation all Claims relating to the Site, made, asserted or filed, or which may be made, asserted or filed in the future (whether now known or unknown) by any Person that arise out of, relate in any way to, or were caused in whole or in part, in any manner or fashion, by actual, alleged threatened or potential environmental pollution or contamination, including without limitation the presence, exposure, emission, discharge, seepage, release, dispersal, disposal, dumping, landfilling or escape in or into the air, environment, atmosphere, soil, sediments or water (including, without limitation, groundwater, surface water, aquifer or any other form or body of water) of irritants, contaminants, pollutants, toxins, vapors, soot, smoke, fumes, gas, acids, alkalis, chemicals, pesticides, fertilizer, petroleum (pre- and post-refinement), petroleum derivatives or any other material or substance alleged to be detrimental, harmful, injurious, hazardous, noxious, nuisance-causing or toxic of any nature or kind, including but not limited to any "hazardous substance," "hazardous waste," "pollutant," or "contaminant" as defined by CERCLA, the Resource Conservation and Recovery Act, 42 U.S.C. §6901 et seq. ("RCRA"), the Toxic Substances Control Act, 15 U.S.C. §2601 et seq. ("TSCA"), or common law. "Environmental Claims" includes all such Claims relating to or arising out of: (1) compliance with any action authorized by law or regulation, including without limitation any governmental or quasi-governmental order, directive, notice of potential responsibility, or guidance in connection with any actual, alleged or threatened loss, cost, expense, injury or damage of any nature or kind; or (2) voluntary remediation activities, investigations, and payments of any nature or kind in connection with any actual, alleged or threatened loss, cost, expense, injury or damage of any nature or kind.

1.5 "Great American" means (1) Great American Alliance Insurance Company f/k/a American Alliance Insurance Company and (2) Great American Insurance Company of New York f/k/a American National Fire Insurance Company, and each of their respective past, present, and future, direct and indirect, parents, subsidiaries, and affiliates, and each of their respective directors, officers, employees, agents, representatives, attorneys, predecessors, successors, and assigns.

1.6 "Indemnity Costs" means the amounts paid for damages toward resolution of Environmental Claims.

1.7 "Person" or "Persons" means any individual, group of individuals, corporation, partnership, limited liability company, limited liability partnership, association, trust or estate (or beneficiary thereof), government agency or other organization or entity, and any successor in interest, heir, guardian, executor, administrator, trustee, trustee in bankruptcy, or receiver of any person or entity.

1.8 "Port of Columbia County" means the Port of Columbia County f/k/a the Port of St. Helens, its actual and alleged predecessors and successors in interest and each of their respective past and present officers, directors, employees, and assigns.

1.9 "Policies" means any and all insurance policies, known or unknown, issued or allegedly issued by Great American, at any time prior to the Effective Date, to Port of Columbia County or under which Port of Columbia County alleges it is entitled to rights or benefits, including Policy Nos. BP 6347070-00 (10/17/83 to 10/17/84), BP 6347070-01 (10/17/84 to 10/17/85), PRO 6215657-00 (10/17/83 to 10/17/84) and PRO 6215657-01 (10/17/84 to 10/17/85).

1.10 "Site" means the former Pope and Talbot wood-treating facility located at 1550 Railroad Avenue, St. Helens, Oregon, as designated with ECSI Site ID: 959 by the Oregon Department of Environmental Quality.

2. <u>SETTLEMENT PAYMENT</u>

2.1 For and in consideration of the mutual covenants stated in this Settlement Agreement, within thirty (30) days of the Effective Date, Great American shall irrevocably pay or cause to be paid to Port of Columbia County two amounts:

- (a) the total sum of sixty-two thousand five hundred dollars (\$62,500) (hereinafter referred to as the "Defense Settlement Amount");
- (b) the total sum of two million four hundred ninety-nine thousand six hundred fortyfour dollars and eighty-six cents (\$2,499,644.86), the remaining applicable limits of the Policies for the pending Environmental Claims (hereinafter referred to as the Indemnity Settlement Amount") (together with the "Defense Settlement Amount," the "Settlement Amount").

2.2 Port of Columbia County shall apply the Defense Settlement Amount toward future Defense Costs, and the Indemnity Settlement Amount toward Indemnity Costs.

2.3 Upon payment of the Settlement Amount, the Parties agree that all per occurrence, aggregate and other limits of liability under the Policies are deemed fully exhausted as of the Effective Date.

2.4 The Parties agree and acknowledge that Great American is not acting as a volunteer in paying the Settlement Amount and the Settlement Amount is a good faith compromise of the Parties' dispute.

3. <u>RELEASE</u>

3.1 In consideration of the payments described in Section 2, Port of Columbia County remises, releases, covenants not to sue and forever discharges Great American from and against any and all Claims relating to the Environmental Claims, including any Claims:

- (a) For coverage for past and future Defense Costs and Indemnity Costs under the Policies;
- (b) Claims alleging any alleged breach of the duty of good faith and fair dealing, any alleged bad faith, and any similar claims committed by Great American under the Policies; and
- (c) For interest, costs, expenses or fees, including attorney's fees, incurred in connection with the Environmental Claims and/or any Claims relating thereto.

(collectively, the "Released Claims").

3.2 Port of Columbia County expressly acknowledges that there may be changes in the law and/or that they may hereafter discover facts different from, or in addition to, those that they now believe to be true with respect to any and all of the Claims released in this Section 3. Nevertheless, Port of Columbia County hereby agrees that the releases set forth in Section 3 shall be and remain effective in all respects, notwithstanding any changes in the law and/or the discovery of such additional or different facts. In furtherance of its express intent to effect the releases contained in Section 3, Port of Columbia County expressly waives any and all rights it may have under any contract, statute, code, regulation, ordinance, or common law, that may limit or restrict the effect of a general release of any Claims not known to or suspected to exist in its favor at the time of the execution of this Settlement Agreement concerning, relating to and/or arising out of the Released Claims. Port of Columbia County expressly assumes the risk that acts, omissions, matters, causes or things may have occurred that it does not know or does not suspect to exist and hereby waives the terms and provisions of any statute, rule or doctrine of common law that either narrowly construes releases purporting by their terms to release claims in whole or in part based upon, arising from, or related to such acts, omissions, matters, causes or things; or restricts or prohibits the releasing of such claims.

3.3 Notwithstanding anything in Section 3, it is expressly understood and agreed that the releases set forth in this Settlement Agreement shall not apply to any Claim that one Party might have against the other Party for enforcement or breach of this Settlement Agreement. Section 3 is not intended to, nor shall it be construed to, release, waive or otherwise affect any Party's rights and obligations under this Settlement Agreement.

4. GOOD FAITH SETTLEMENT HEARING

4.1 Either Party may seek a determination from a court of competent jurisdiction regarding the issue of the good faith of the Agreement.

4.2 Any Party may seek a good faith determination of the Agreement from a court of competent jurisdiction after providing fourteen (14) days' notice to the other Party. The Parties shall reasonably cooperate with each other in order to appropriately facilitate the seeking of a good faith settlement determination should a Party elect to do so.

5. JUDGMENT REDUCTION

5.1 In the event that Port of Columbia County obtains a judgment against another insurer, Port of Columbia County shall not seek to collect any amounts in that judgment that a court determines (or that Port of Columbia County and Great American otherwise agree in the absence of such determination) to be allocable or attributable to Great American. Port of Columbia County will reduce or return judgments or settlements against third parties, to the extent such judgments or settlements are based on a claim that was released under Section 3, by amounts those third parties are entitled to recover against Great American. To ensure that such a reduction is accomplished, Great American shall be entitled to assert this paragraph as a defense to any action against it and shall be entitled to have the court or appropriate tribunal issue such orders as are necessary to effectuate the reduction to protect Great American from any liability for the Claim.

5.2 The Parties shall cooperate with each other in connection with any Claim against Great American arising out of a Released Claim, such as a future claim for contribution by another insurer against Great American.

6. <u>CONFIDENTIALITY</u>

6.1 The Parties shall keep this Settlement Agreement, the terms thereof, and all matters relating to the negotiation of the Settlement Agreement strictly confidential and shall not disclose such information to any third party, subject to the following exceptions:

- (a) any Party may disclose to third parties the fact that the Parties have settled their dispute concerning coverage for the Environmental Claims and that they have documented the terms of their settlement in a written settlement agreement;
- (b) any Party may disclose confidential information that is otherwise protected under Section 6.1 to: (i) any person who is an officer, employee, attorney, or agent of the Party; (ii) to the Party's accountants, auditors, or rating agencies on a need to know basis; (iii) to any other person as authorized or required by law or lawful subpoena or order of court or order of arbitral tribunal; (iv) to any governmental or regulatory or self-regulatory agency in connection with any reporting, disclosure, or other regulatory requirements; (v) in any proceeding to enforce the terms of this Settlement Agreement, subject to an appropriate form of confidentiality order; or (vi) to any person with the written consent of the other Party, with such consent not to be unreasonably withheld; and
- (c) Great American may disclose the Settlement Agreement to any reinsurers, including any reinsurance intermediaries, of the Policies, but solely in their capacity as reinsurers of the Policies.
- (d) This Settlement Agreement will be placed on an Agenda and voted upon at a public meeting of the Port of Columbia County, thereby making it a public record subject to ORS Chapter 192, Oregon's Public Records Law.

6.2 Prior to any disclosures to any court or arbitral tribunal or pursuant to any subpoena or discovery demand under subparagraph (b)(iii), the Party from which disclosure is sought shall promptly notify the other Party of any request, demand, subpoena, or motion seeking disclosure, and no disclosure shall be made before the other Party has a reasonable opportunity to challenge such disclosure.

7. GENERAL TERMS AND CONDITIONS

7.1 This Settlement Agreement is intended by the Parties as a final expression of their agreement and is intended to be a complete and exclusive statement of the agreement and

understanding of the Parties with respect to the subject matters contained herein. This Settlement Agreement supersedes any and all prior promises, representations, warranties, agreements, understandings, and undertakings between or among the Parties with respect to such subject matters and there are no promises, representations, warranties, agreements, understandings, or undertakings with respect to such subject matters other than those set forth or referred to herein. Any statements, promises, or inducements, whether made by any Party or any agents of any Party, that are not contained in this Settlement Agreement shall not be valid or binding. For the avoidance of doubt, other than as specifically set forth herein, this Settlement Agreement shall have no effect on the Policies or any excess policies.

7.2 Any evidence of the terms or negotiations or discussions associated with this Settlement Agreement shall be inadmissible in any action or proceeding for purposes of establishing any rights, duties, or obligations of the Parties, except in (a) an action or proceeding to enforce the terms of this Settlement Agreement, or (b) any possible action or proceeding between Great American and (i) a non-settling insurer and/or (ii) any of Great American's reinsurers. This Settlement Agreement shall not be used as evidence in any manner, in any court or dispute resolution proceeding to create, prove, contest, or interpret Great American's obligations under any insurance policy issued to any Person.

7.3 Neither this Settlement Agreement nor any of the rights or benefits created hereunder may be assigned by any Party without the prior written consent of the other Party to this Settlement Agreement, but this Settlement Agreement shall be binding upon all such successorsin-interest of such Party and permitted assigns.

7.4 This Settlement Agreement may be executed in counterpart originals, each of which shall be an original, with the same effect as if the signatures thereto were on the same instrument.

7.5 All Parties entering into this Settlement Agreement represent that they have the capacity and authority to do so.

7.6 This Settlement Agreement is intended to confer rights and benefits only on Port of Columbia County and Great American; the Parties expressly agree that this Settlement Agreement is not intended to confer any rights or benefits upon any other third party, but this Settlement Agreement shall be binding upon and inure to the benefit of the Port of Columbia County and Great American.

7.7 This Settlement Agreement was negotiated between the Parties at arm's length and in good faith, with each Party receiving advice from independent legal counsel. The Parties to this Settlement Agreement represent and warrant that they have read and understand this Settlement Agreement and have consulted with their respective counsel concerning its legal effect.

7.8 Neither the waiver of a Party hereto of a breach of or a default under any of the provisions of this Settlement Agreement, nor the failure of a Party, on one or more occasion, to enforce any of the provisions of this Settlement Agreement or to exercise any right or privilege hereunder shall thereafter be construed as a waiver of any subsequent breach or default of a similar nature, or as a waiver of any such provisions, rights, or privileges hereunder.

7.9 This Settlement Agreement is not intended to be, nor shall it be construed as, an admission with respect to policy application, nor as an admission by any Party regarding any duties, rights or obligations under the Policies or any other policy, and each of the Parties expressly reserves all its respective rights, remedies, defenses and claims with respect to all other insurers and with respect to any other dispute to which it is or may be a party.

7.10 Unless another person is designated in writing for receipt of notices hereunder, notices to the respective Parties shall be sent by electronic mail to the following Persons:

If to Port of Columbia County:

Sean P. Clark, Executive Director Port of Columbia County PO Box 190 Columbia City, OR 97018 clark@portofcolumbiacounty.org

With a Copy To: Laura Maffei Cable Huston LLP 1455 SW Broadway, Suite 1500 Portland, OR 97201-3412 E-mail: lmaffei@cablehuston.com

If to Great American:

Matt Porten Senior Technical Director Great American Insurance Group Tower P.O. Box 5450 Cincinnati, OH E-mail: <u>mporten@gaig.com</u>

With a copy to:

Edward B. Parks, II Ruggeri Parks Weinberg LLP 1875 K Street, NW Washington, DC 20006 E-mail: <u>eparks@ruggerilaw.com</u>

7.11 All notices, demands, or other communications to be provided pursuant to this Settlement Agreement shall be in writing and sent by e-mail and overnight mail at the addresses set forth above or to such other person or address as the Party(ies) may designate in writing from time to time.

This Settlement Agreement may be amended or modified only by a written 7.12 instrument signed by all of the Parties to this Settlement Agreement.

This Agreement is subject to the review and approval by a majority vote of 7.13 Port of Columbia County's Board of Commissioners. By signing this Agreement, Port of Columbia County represents that it has obtained approval to enter this Agreement from a majority of its Board of Commissioners.

IN WITNESS WHEREOF, the Parties have read and understood the terms and conditions of this Settlement Agreement, agree to be bound by all of its provisions, and have executed this Settlement Agreement on the dates shown by their signatures below.

Port of Columbia County (as defined)

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By:	 	 _	
Title:			
Date:			

Great American (as defined) Bv: Title: Date:

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